With fewer opportunities for trial experience, can you afford not to send your firm’s lawyers to the premier trial skills program?
A Week of Investment for Immediate and Lifelong Benefits

The International Association of Defense Counsel Trial Academy is the preeminent defense trial advocacy training program and is a career-changing opportunity for lawyers both looking to practice fundamental trial skills and seeking to take their techniques and tactics to the next level.

It is a seven-day, intensive program that blends small group faculty instruction and demonstration with individual student participation. Its proven formula of hands-on, experiential learning accelerates the development of trial skills in a relatively short period of time. Choosing the IADC Trial Academy for you and your firm provides:

A Track Record of Success in Creating Confidence in the Courtroom
Since 1973 more than 3,500 students have attended and have come away with greater confidence and more sophisticated litigation skills that will benefit them and their firms for the balance of their professional careers.

Instantaneous Return on Investment
In today’s environment, it is more important than ever to have experienced and skilled lawyers working for your firm. The complexity and value of cases have escalated. Your lawyers need to get up to speed quickly. The Trial Academy provides a week of faculty demonstrations by lawyers recognized as the best civil defense litigators followed by practice, practice, and more practice for students.

Videotaped Documented Progress
Students are filmed while conducting mock opening statements, direct and cross examinations of lay and expert witnesses, and closing arguments. This provides the invaluable opportunity for students to see themselves as others see them, allowing them to identify their own strengths and weaknesses and objectively look at their performance without relying on memory. Students will return to the office with the film of their exercises plus a feedback letter that will provide the partners who direct their efforts a tool to better utilize their strengths for the good of the practice.

Professional Connections Crossing All Jurisdictions
The IADC Trial Academy brings together the best IADC members as faculty and the most talented and promising lawyers as students from across the nation. Students from all 50 states, the District of Columbia, Puerto Rico, Mexico, Canada, Brazil, and Ireland have participated. The group forms during the week to become a powerful network which serves as a resource for knowledge, insight, and referrals.

What past attendees have said about the IADC Trial Academy

“You could be lead counsel for a party in 10 jury trials and get feedback from each juror and you still would not be able to match the level of insight learned about your style and method of delivery during one week at Trial Academy.”
Ashley Brathwaite
Ellis & Winters LLP

“The IADC Trial Academy provides the invaluable opportunity to work one on one with the best trial lawyers in the country.”
Chad Beashore
Shook, Hardy & Bacon

“No other trial training program provides a video recording of every student presentation. The ability to see myself speaking and interacting with witnesses was the most valuable trial training experience I have ever had.”
Jay Thompson
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## GENERAL SCHEDULE

<table>
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| **FRIDAY, JULY 26**| Afternoon Attendee Arrival and Check-In  
Evening Optional Campus Tour                                                                     |
| **SATURDAY, JULY 27** | Welcome and Overview of Program (Program begins at 8:45 a.m.)  
Morning Faculty Presentations: Voir Dire Objectives and Techniques  
and Courtroom as Theatre Presentation  
Afternoon Faculty Presentation and Demonstration: Opening Statements  
Evening Welcome Reception and Dinner |
| **SUNDAY, JULY 28** | Morning Faculty Presentations and Demonstrations:  
Direct and Cross Examination of Lay Witnesses and Refreshing  
Recollection, Entering Exhibits, and Impeachment  
Protecting the Appellate Record Presentation  
Afternoon Skills Workshops on Opening Statements  
Evening Reception and Individual Faculty Group Dinners |
| **MONDAY, JULY 29** | Morning Faculty Presentation and Demonstration:  
Direct and Cross Examination of a Medical Expert Witness and  
Everyday Lessons for Trial Lawyers Presentation  
Afternoon Skills Workshops on Direct and Cross Examination of Lay Witnesses  
Evening Student-Faculty Critiques of Videotapes |
| **TUESDAY, JULY 30** | Morning Faculty Presentation and Demonstration:  
Direct and Cross Examination of an Engineering Expert Witness and  
Discussion of Trial Objections and Diversity for Trial Lawyers  
Afternoon Skills Workshops on Direct and Cross Examination of Lay Witnesses (continued) |
| **WEDNESDAY, JULY 31** | Morning Faculty Presentation and Demonstration:  
Direct and Cross Examination of Economics/Accounting Expert Witnesses and Ethics Presentation  
Afternoon Skills Workshops on Direct and Cross Examination of Expert Witnesses  
Evening Student-Faculty Critiques of Videotapes |
| **THURSDAY, AUGUST 1** | Morning Faculty Presentations and Demonstrations: Direct and Cross Examination of a Toxicology Expert Witness and Closing Arguments  
Afternoon Skills Workshops on Direct and Cross Examination of Expert Witnesses (continued)  
Evening Reception and Closing Dinner |
| **FRIDAY, AUGUST 2** | Morning Skills Workshops on Closing Arguments (Program concludes by 12:00 p.m.) |

## Why We Are Different

### Defense Focused

Unlike many other trial skills programs, the IADC Trial Academy offers training provided by a faculty of the best civil defense lawyers. They focus on defense techniques and tactics and teach participants how to THINK like defense lawyers.

### Authentic Experiences

The IADC Trial Academy realistically simulates the elements and environment surrounding a trial. Real physicians and accountants act as expert witnesses and professional actors as lay witnesses and parties to the hypothetical cases during student exercises. Faculty expert witnesses have frequent and recent experience in jury trials for clients from a variety of backgrounds and industries.

### Individualized Instruction

**7:1 STUDENT/FACULTY RATIO**

The Trial Academy is a week of both observing the best trial attorneys in faculty demonstrations and practicing with that new knowledge. Students work in groups with no greater than a 7:1 student to faculty ratio. Unlike most other trial skills programs, attendees are videotaped while performing every major aspect of a trial, not just one or two exercises. The faculty members provide one-on-one guidance and constructive criticism that result in immediate and vast improvement in performance throughout the week.

### Special Presentations

Special presentations will be made by the following speakers:

- James M. Campbell, Campbell Campbell Edwards & Conroy, Boston, MA
- Mark S. Olson, Oppenheimer Wolff & Donnelly LLP, Minneapolis, MN
- Mary Christine Sungaila, Snell & Wilmer, Costa Mesa, CA
Charles H. Cole, Director
Schuylery, Roche & Crisham, P.C.
Chicago, IL

Charles Cole is a Shareholder with Schuylery, Roche & Crisham, P.C. He has been an active member of the International Association of Defense Counsel for almost 20 years. He served as Secretary-Treasurer of DRI in 2009, on the Board of DRI from 2006 to 2009, and served as President of the Illinois Association of Defense Trial Counsel in 2001. He has been a frequent author and lecturer in trial practice for IADC, DRI, and numerous state and local bar associations, and as an Instructor at the IIT-Kent School of Law, and as a member of the faculty of the IADC Trial Academy. A graduate from John Marshall Law School in 1977, Mr. Cole has been in practice for more than 35 years. Mr. Cole has an active civil trial practice in the areas of medical and legal malpractice, product liability, class action defense, construction disputes, and commercial litigation, having tried more than 75 matters to verdict.

John R. Penhallegon, Director-Elect
Cornblatt, Bennett, Penhallegon & Roberson, P.A.
Townson, MD

Mr. Penhallegon is a founding member and the senior litigation attorney at his firm. He practices in state and federal courts with an emphasis on the defense of corporations and individuals in medical liability, product liability, pharmaceutical, and general negligence claims. Mr. Penhallegon is a Fellow of the American College of Trial Lawyers, a Member of ABOOTA and DRI, and served on the Board of Directors of the Maryland Association of Defense Trial Counsel. He has been invited to speak to a variety of professional organizations regarding trial practice and related legal issues. Mr. Penhallegon has authored numerous articles appearing in the Defense Counsel Journal and other professional publications. A 23-year active IADC member, Mr. Penhallegon served on the IADC Board of Directors, chaired the IADC Medical Defense Committee, and was a member of the Trial Academy faculty in 2005.

Douglas L. Brown
Brady Radcliff & Brown, LLC
Mobile, AL

Mr. Brown is a founding partner of Brady Radcliff & Brown. Since graduating from the University of Alabama Law School in 1975, Mr. Brown has represented clients in professional liability, employment, and product liability litigation. He counsels businesses and business owners on labor and employment law. He has participated in numerous trials in both state and federal courts and administrative proceedings throughout the Southeast. His appellate practice includes cases before the Supreme Court of Alabama and the 5th and 11th Circuit Courts of Appeals. Mr. Brown holds the highest rating attainable by Martindale-Hubbell and is listed in Best Lawyers in America. He is also recognized by Super Lawyers in the state of Alabama. Mr. Brown is a member of the International Association of Defense Counsel, DRI and the Alabama Defense Lawyers Association and is a past director of the Southeastern Admiralty Law Institute.

R. Matthew Cairns
Gallagher, Callahan & Garrison, P.C.
Concord, NH

Mr. Cairns is a Director and Shareholder in his firm. For more than 26 years, Mr. Cairns has been defending individual and business clients in civil litigation in all state and federal courts, and state agencies. Of late, his focus has been on products liability, commercial litigation, employment and complex personal injury. He was the 2010-2011 President of DRI-The Voice of the Defense Bar and has been a member of the IADC since 2002. Mr. Cairns is listed in Best Lawyers for personal injury defense, labor and employment litigation, construction litigation and municipal litigation; SuperLawyers for products liability defense; and the International Who’s Who of Business Lawyers, Products Liability Defense.

Roy Alan Cohen
Porzio, Bromberg & Newman P.C.
Morristown, NJ

Mr. Cohen is a principal at his firm. With more than three decades of experience, Mr. Cohen leads trial teams in New Jersey and New York, litigating and trying a wide variety of toxic tort, product liability, construction, environmental, professional liability, trucking, class action, and commercial litigation matters. He serves as outside general counsel for several clients, local and co-counsel with many lawyers from around the country, and as national asbestos counsel for several construction companies, equipment manufacturers, and a major elevator manufacturer, previously serving as national counsel for a major Canadian asbestos mining company (1982-2002). He is a past chair of the IADC’s Toxic and Hazardous Substances Committee, ABA TIPS Commercial Transportation Litigation Committee, Self Insurers and Risk Managers Committee, Products, General Liability & Consumer Law Committee, and the New Jersey State Bar Association’s Product Liability and Toxic Tort Section. Mr. Cohen has been certified since 1987 as a civil trial attorney by the Supreme Court of New Jersey Board on Trial Certification and is a frequent author and lecturer on litigation and trial subjects.

T. Thomas Cottingham, III
Winston & Strawn LLP
Charlotte, NC

Mr. Cottingham is Office Managing Partner of Winston & Strawn’s Charlotte, North Carolina office. His practice focuses on representing businesses in jury trials, class actions, and alternative dispute resolutions. He serves as lead outside counsel for financial institutions in class actions, securities cases, government investigations, and other high risk cases. He also serves as lead outside counsel for utilities in environmental cases brought by federal and state agencies and environmental groups. Mr. Cottingham is licensed in the states of North Carolina and Alabama. He has been admitted pro hac vice in almost half the other states, and he has tried more than 100 cases. He is listed in Chambers, Best Lawyers in America, and North Carolina SuperLawyers. Mr. Cottingham is on the Standing Committee for the ABA Trial Academy. He served as Dean of the IADC Corporate Counsel College in 2011. Mr. Cottingham graduated from Davidson College in 1969, served as an officer in the United States Army from 1969 to 1972, and graduated from Cornell Law School cum laude in 1976.

Kimberly Hardeman
Lederer Weston Craig PLC
Cedar Rapids, IA

Ms. Hardeman received her undergraduate degree, summa cum laude, from St. Cloud State University in May 1992. She graduated from Drake University Law School in 1995. She has practiced as a trial lawyer for 17 years. For the first seven years of her litigation practice, she served as a plaintiff’s personal injury attorney. She also served as an adjunct faculty member for Kirkwood Community College from 2002 to 2005 teaching litigation courses. For the last 10 years, she has been involved in defense work. She is currently a Member of Lederer Weston Craig PLC. Her practice includes torts, insurance defense, and product liability cases pending in state and federal courts. She is a fellow in the Iowa Academy of Trial Lawyers, a member of the American Board of Trial Advocates, a member of the Iowa Defense Counsel Association, a fellow of the Litigation Counsel of America and was recently named a 2012 Great Plains Super Lawyer.

Carol P. Michel
Weinberg Wheeler Hudgins Gunn & Dial, LLC
Atlanta, GA

With more than twenty years of experience representing clients nationally in high stakes personal injury litigation, Mrs. Michel brings a wealth of experience to the defense of her clients. Mrs. Michel is admitted to practice in Colorado, Georgia, Mississippi and Nevada, as well as, various District Courts and the Eleventh Circuit Court of Appeals. Mrs. Michel enjoys a broad spectrum trial practice including: intentional torts by employees/agents, aviation litigation, product liability litigation, premises liability, professional liability and medical...
malpractice. Mrs. Michel is a member of the International Association of Defense Counsel, Defense Research Institute, Product Liability Advisory Council as well as other organizations and associations. She was named to Best Lawyers in America for Healthcare in 2013. She is a frequent lecturer, most recently, speaking at an International Cabin Safety Conference in Amsterdam and at the Annual Colloquium of the American Professional Society on the Abuse of Children.

Douglas J. Pomatto
Heyl, Royster, Voelker & Allen
Rockford, Illinois

Mr. Pomatto is a partner and director of his firm which has six offices throughout Illinois. Mr. Pomatto has spent his entire legal career with Heyl Royster since 1977. He was responsible for opening the firm’s Rockford office in 1985, and he has since served as managing partner for that office. He concentrates his practice on the area of civil litigation. He represents insured and self-insured clients, especially in complex cases in the areas of medical malpractice, products, and professional liability. Mr. Pomatto is a past President of the Illinois Association of Defense Counsel Trial Counsel (IDC). He was co-chair and an instructor for the IDC Trial Academy for several years. He previously served as DRI state representative from Illinois for three years. He has been recognized for several years as a Leading Lawyer and Super Lawyer in Illinois. Mr. Pomatto is a Fellow of the American College of Trial Lawyers.

Michele Smith
Mehaffy Weber
Beaumont, TX

Ms. Smith has 20 years of diverse jury trial experience representing clients in general civil litigation, concentrating in complex mass tort litigation and products liability. She coordinated state-wide litigation for several national clients. Board Certified in Personal Injury Trial Law by the Texas Board of Legal Specialization, she is an advocate member of the American Board of Trial Advocates, Houston Chapter. Ms. Smith serves as Executive Vice President, for the Texas Association of Defense Counsel and is an active member of the International Association of Defense Counsel. She serves on the Pattern Jury Charge Committee in Products Liability for the State Bar of Texas. She has been recognized by the Texas Super Lawyers® (Top 100 Attorneys in Texas) and one of the Top 50 Women Attorneys in Texas. She is also listed in Best Lawyers in America® (Personal Injury Litigation and Product Liability).

Peter E. Sperling
Frilot, LLC
New Orleans, LA

Mr. Sperling is a founding partner of Frilot LLC. He is a graduate of Vanderbilt University and of Tulane Law School. His trial practice is concentrated primarily in the defense of professional medical liability actions. He is an experienced and accomplished trial lawyer, having successfully tried to verdict cases in various state and federal courts. He is a Fellow of the American College of Trial Lawyers. Mr. Sperling has been selected by his peers for inclusion in Best Lawyers in America and Louisiana Super Lawyers. In 2007, he received the Leadership in Law award which annually recognizes New Orleans Legal Professionals based on their professional and community involvement and achievements.

Russell O. Stewart
Faegre Baker Daniels LLC
Denver, CO

Mr. Stewart is a litigation partner at his firm. Mr. Stewart’s practice focuses on the defense of prescription drugs and toxic torts. He served as national and trial counsel for Astra Zeneca in the Seroquel litigation, and for sanofi-pasteur in vaccine litigation. He defends class actions for insurance companies and is co-author of A Practitioner’s Guide to Class Actions. He speaks frequently on litigation topics, is an instructor in the trial practice program of the Faculty of Federal Advocates, and recently was a lead editor of the revised contracts chapter in the Colorado Jury Instructions. Mr. Stewart is past chair of the IADC Toxic and Hazardous Substances Litigation Committee, and he is included in Best Lawyers in America for Mass Torts and Product Liability Litigation. He is a 1984 graduate of the University of Michigan Law School, and clerked for Judge Richard P. Matsch.

Craig A. Thompson
Venable LLP
Baltimore, MD

Mr. Thompson is a partner at Venable LLP utilizing the Baltimore, Maryland and Washington, DC offices. As Chair of Venable’s Diversity Committee, he leads the firm’s inclusion and diversity initiatives. He is an experienced and assertive trial lawyer and legal counselor with more than 15 years of experience trying civil cases before federal and state courts throughout Maryland, representing clients in the areas of commercial litigation, product liability, premises liability and personal injury. He is AV-rated by Martindale Hubbell, is listed as a recommended attorney in the 2012 edition of Legal 500 for Product Liability and Mass Tort Defense: Pharmaceuticals and Medical Devices, and is listed in The Best Lawyers in America 2013 for Product Liability Litigation. In addition to being a highly sought after lecturer, Mr. Craig writes a monthly column for The Daily Record and is also the author of a series of children’s books on African-American history.

Marc E. Williams
Nelson Mullins Riley & Scarborough, LLP
Huntington, WV

Mr. Williams is the office managing partner for the West Virginia office of Nelson Mullins Riley & Scarborough, LLP. He has had first chair responsibility for more than 100 jury trials and appeals during his career. His practice focuses on toxic tort, class actions, mass torts, product liability, and commercial litigation. He is listed in the Best Lawyers in America in eleven categories and has received Chambers USA's highest designation for Commercial Litigation. In 2008-09, he served as President of DRI – The Voice of the Defense Bar. He serves on the executive committee and board of directors of the National Foundation for Judicial Excellence and as President-Elect of Lawyers for Civil Justice, Inc. He also is the current Chair of the DRI Center for Law and Public Policy.

George E. Wolf
Shook, Hardy & Bacon L.L.P.
Kansas City, MO

Mr. Wolf is a partner at Shook, Hardy & Bacon L.L.P., where he serves as Chair of the General Litigation and Business Services Division and on the firm’s Executive Committee. He has more than 25 years of experience handling litigation involving architect and engineer liability, construction contracts and defects, intellectual property, insurance, motor vehicles, premises liability, and products liability. His cases have included several notable disasters such as the Hyatt Skywalk Collapse, the Oklahoma City Bombing, and the Station Nightclub Fire. Mr. Wolf has tried more than 25 cases in federal and state courts throughout the country, including the top defense verdict in Missouri for the year 2000. He is a member of the National Society of Professional Engineers, the Legal Counsels Forum of the American Council of Engineering Companies, and the IADC Construction Law and Litigation Committee. He has been selected to Missouri and Kansas Super Lawyers since 2005.

Pamela J. Yates
Kaye Scholer LLP
Los Angeles, CA

Ms. Yates, a partner in her firm, focuses her practice in the area of product liability defense involving pharmaceuticals, medical devices, consumer and prescription product recalls, animal health, and toxic torts. She has tried multiple cases in federal and state court venues, achieving defense verdicts in single and multi plaintiff trials. In the last year, she achieved defense verdicts in two cases involving hormone therapy prescription medicines. She is scheduled to try additional cases in the remainder of 2012 and 2013. For the fourth consecutive year, Ms. Yates has been listed as a “Top Women Lawyer” by the Los Angeles Daily Journal for her work in the area of life sciences, litigating matters “involving pharmaceuticals, prescription medicines, over-the-counter medicines and medical devices.” Early in her career, she drafted the summary judgment motion that led to the landmark U.S. Supreme Court decision Daubert v. Merrell Dow Pharmaceuticals, Inc.
General Information

Practice Materials
Each student will receive a set of practice materials by one month in advance of the beginning of the Trial Academy. The student materials will contain the hypothetical trial problems and student demonstration assignments. These materials form the basis for program participation. Students will be expected to review the materials and prepare for the week ahead before arriving at the Academy.

CLE Credits
Approximately 45 hours of CLE in 60-minute states and 54 hours of CLE in 50-minute states will be requested for accreditation from mandatory continuing legal education jurisdictions including 1.5 hours of ethics credit. The IADC is also an Authorised Provider of CPD Credit with the Solicitors Regulation Authority of England and Wales and a Pre-Approved Provider of CPD Credit with the Law Society of British Columbia. The Quebec CPD Committee recognizes courses approved by other Canadian bars as approved in Quebec. CPD credits are available for attendance at the Trial Academy.

Tax Deduction
Costs incurred for attending legal seminars that maintain and improve professional skills required for employment are tax deductible. See Tras. Reg. 1.162-5; IRS Letter Ruling 7746068 (9-1-77); Coughlin v. Comm’r., 203 F.2d 307 (2d Cir. 1953).

Trial Academy Registration and Tuition
Tuition for this week-long program is $2,950 per student. Tuition for students from corporations and insurance companies is $2,450. Early Registration Discounts: Attendees from law firms who register on or before March 15, 2013 will get the early registration rate of $2,850 per student. If your firm plans to register multiple attendees, the IADC wishes to thank you for your support. Register on or before March 15 and your first registrant tuition will be $2,850 and additional registrants will be $2,750 each. The Trial Academy application form included in this brochure must be completed and returned to the IADC office in Chicago by the March 15 deadline to receive this special rate. Registration is limited. Due to the popularity of the Academy, early application is not only encouraged but strongly advised. Spouses present are required to register in order to attend the evening social events. The spouse registration fee includes receptions and dinners to which spouses are invited.

Accommodations and Meals
A housing and meal package through Stanford is available to Trial Academy students for $1,500. All charges are based on a package rate arranged for attendees by the IADC and Stanford University. Housing is provided by the Munger Graduate Residence located adjacent to the Stanford Law School. The spacious studios and apartments offer fully equipped kitchens, contemporary furniture, roomy living areas, wireless Internet, and comfortable bedrooms. Some apartments are arranged in a suite and share a common living area and kitchen. All apartments have a private bedroom and bathroom. The Housing and Meal Package fee covers the cost of seven days of student lodging and meals which include breakfast and lunch offered at Munger Graduate Residence Dining Hall. For spouses attending, there is no additional housing fee. The Spouse Meal Supplement includes breakfast and lunch for the entire week. It is not mandatory for spouses to purchase the supplement, and tickets for individual breakfasts or lunches may be purchased onsite. (Breakfast: $19; Lunch: $26)

A Special Note for the Disabled
The International Association of Defense Counsel wishes to ensure that no individual with a disability is excluded, denied services, segregated, or otherwise treated differently from other individuals because of the absence of auxiliary aids and services. If you are in need of auxiliary aids or services, please contact Andrew Miller at amiller@iadclaw.org.

Cancellation Policy
A CASH REFUND, less a $150 processing fee, will be made if a written notice of cancellation is received by the IADC office more than sixty (60) days prior to the first day of the meeting. No reason for the cancellation need be provided for a timely notice of cancellation. NO CASH REFUND will be made if notice of cancellation is received by the IADC office sixty (60) days or less prior to the first day of the meeting. However, if special circumstances arise before the meeting which prevent attendance, a member may request a future meeting credit. The request needs to be in writing and submitted to the IADC office. It should be directed to the Finance Committee’s attention and note the special circumstances which caused cancellation. The credit request can only apply to meeting registration fees (not air, hotel, activity, tour, or special event fees) and, if approved, will be valid for use toward any IADC meeting for one (1) year from the date of the meeting for which credit is requested. A $150 processing fee will be deducted from the total future meeting credit. All future meeting credit requests will be considered by the Finance Committee and the decision of that Committee will be final.

THE FOUNDATION OF THE IADC SCHOLARSHIP

The Foundation of the IADC is pleased to offer a Trial Academy Scholarship for an attendee in need of financial assistance.

The George J. Lavin, Jr. Scholarship, funded by the law firm of Lavin, O'Neil, Ricci, Ceredone & D’Silipo, honors the firm’s founder, George J. Lavin, Jr. Mr. Lavin served as the Director of the 2001 Trial Academy and as a faculty member of the 1999 Trial Academy. He is an accomplished trial lawyer and the scholarship celebrates his commitment to mentoring aspiring trial lawyers. The scholarship provides tuition and room and board reimbursement as well as a $250 expense stipend. The scholarship is intended to provide assistance to a candidate employed by a non-profit corporation, non-profit organization, or public sector entity.

For more information, e-mail mkurzak@iadclaw.org.
### IADC 2013 Trial Academy Application

Please consider the following person for acceptance to the 2013 IADC Trial Academy to be held at the Stanford Law School in Palo Alto, California, from Saturday, July 27 to Friday, August 2, 2013. If you need more than one application, please photocopy this form or visit www.iadclaw.org to register online.

#### Applicant Information

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#### Fees

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Total Fee enclosed: $__________

**Multiple Attendee Thank You Discount**

If your firm plans to register multiple attendees, the IADC wishes to thank you for your support.

Register on or before March 15 and your first registrant tuition will be $2,850 and additional registrants will be $2,750 each.

** Attendees from a corporation or insurance company are encouraged to attend and will receive a Corporate/Insurance Discount of $500 ($2,450). All charges are based on a package rate arranged for attendees by the IADC and Stanford University. There will be no credit for missed nights or meals. The Housing and Meal Package fee covers the cost of the student lodging and meals which includes breakfast and lunch offered at Munger Dining Hall. The Spouse Meal Supplement includes breakfast and lunch for the entire week. It is not mandatory for spouses to purchase the supplement, and tickets for individual breakfasts or lunches may be purchased onsite. Spouses wishing to attend IADC-sponsored receptions and dinners are required to pay the Spouse Registration Fee.

Refund of attendee registration fees by May 28, 2013 will be made less a $150 administrative processing cancellation fee. Registration fees are non-refundable on and after May 28, 2013 unless the Trial Academy participant can locate a suitable substitute. Notice of cancellation or participant substitution must be received in writing by the IADC office. Please contact Amy O'Maley, Director of Professional Development, at aomaley@iadclaw.org.

#### Payment

Complete and fax with credit card information to 312.368.1854 or mail with payment to International Association of Defense Counsel, 23973 Network Place, Chicago, IL 60673-1239 USA. If paying by wire transfer, please send information to JPMorgan Chase Bank, Chicago, Illinois, Routing #071000013, Account #432279888, Swift Code CHASUS33.

- Check/Money Order (Payable to the IADC in USD)
- AMEX
- Visa
- MasterCard

Number: ________________  Expiration Date: ________________  Security Code: ________________

Name on Card: ________________

Signature: ________________

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**International Association of Defense Counsel**

Phone: 312.368.1494  Fax: 312.368.1854  Website: www.iadclaw.org
Register by March 15, 2013 and save on your tuition fee!

41st ANNUAL TRIAL ACADEMY
July 27 - August 2, 2013 Stanford Law School Palo Alto, California USA

IADC Trial Academy Faculty

The 2013 IADC Trial Academy Faculty bring a level of expertise and experience you won’t get at other trial practice programs. The Trial Academy Faculty are:

**Experienced in the courtroom.** All Faculty have frequent and recent experience on jury trials for clients from a variety of backgrounds and industries. Our Faculty have represented small companies, Fortune 500 companies, and everything in between.

**Diverse.** Our Faculty are men and women with diverse backgrounds who come from all across the United States and practice in a wide range of areas. Seeing them in action during demonstrations will provide attendees a deeper understanding of the many ways to approach a jury trial and provide a range of ideas they can take home and implement to get a successful result.

**Honored by the profession.** Included in the Faculty are presidents of national, state and/or local bar associations, Super Lawyers, and fellows of specialty law associations.

**Teachers.** Most of our Faculty have served as faculty of other trial practice programs. They have been speakers at professional association seminars and law schools, and many are published authors on the latest legal issues.

**Dedicated.** The IADC Trial Academy Faculty begins training and preparing for the July meeting in February. They will log hundreds of hours throughout the course of preparing and executing the Academy to ensure that attendees come away with significantly advanced skills in the courtroom.