

IADC

INTERNATIONAL ASSOCIATION OF DEFENSE COUNSEL

40th
ANNIVERSARY

ANNUAL TRIAL ACADEMY

JULY 28 - AUGUST 3, 2012 STANFORD LAW SCHOOL PALO ALTO, CALIFORNIA USA



With fewer opportunities for trial experience, can you afford not to send your firm's lawyers to the premier trial skills program?

What past attendees have said about the IADC Trial Academy

“My takeaway from the Trial Academy is more confidence in the courtroom. Now I can completely focus on the trial tasks at hand instead of second-guessing myself in front of the jury.”

William H. McKenzie, IV
Norman Wood Kendrick & Turner

“The IADC Trial Academy not only builds essential trial skills, but allows you the opportunity to interact and connect with the best and brightest defense lawyers across the nation (and globe).”

Scott D. Stevens
Starnes Davis Florie, LLP

“No other trial training program provides a video recording of every student presentation. The ability to see myself speaking and interacting with witnesses was the most valuable trial training experience I have ever had.”

Jay Thompson
Nelson Mullins Riley & Scarborough, LLP

A Week of Investment for Immediate and Lifelong Benefits

The International Association of Defense Counsel Trial Academy is the preeminent defense trial advocacy training program and is a career-changing opportunity for lawyers both looking to practice fundamental trial skills and seeking to take their techniques and tactics to the next level.

It is a seven-day, intensive program that blends small group faculty instruction and demonstration with individual student participation. Its proven formula of hands-on, experiential learning accelerates the development of trial skills in a relatively short period of time. Choosing the IADC Trial Academy for you and your firm provides:

A Track Record of Success in Creating Confidence in the Courtroom

Since 1973 more than 3,400 students have attended and have come away with greater confidence and more sophisticated litigation skills that will benefit them and their firms for the balance of their professional careers.

Instantaneous Return on Investment

In today’s environment, it is more important than ever to have experienced and skilled lawyers working for your firm. The complexity and value of cases have escalated. Your lawyers need to get up to speed quickly. The Trial Academy provides a week of faculty demonstrations by lawyers recognized as the best civil defense litigators followed by practice, practice, and more practice for students.

Videotaped Documented Progress

Students are filmed while conducting mock opening statements, direct and cross examinations of lay and expert witnesses, and closing arguments. This provides the invaluable opportunity for students to see themselves as others see them, allowing them to identify their own strengths and weaknesses and objectively look at their performance without relying on memory. Students will return to the office with the film of their exercises plus a feedback letter that will provide the partners who direct their efforts a tool to better utilize their strengths for the good of the practice.

Professional Connections Crossing All Jurisdictions

The IADC Trial Academy brings together the best IADC members as faculty and the most talented and promising lawyers as students from across the nation. Over the past three years, students from 38 states, the District of Columbia, and Puerto Rico have participated. The group forms during the week to become a powerful network which serves as a resource for knowledge, insight, and referrals.



“The Trial Academy was the single most valuable continuing education experience in my career to date.”

Caroline Harrison, Cantey Hanger, LLP

“Trial Academy converts the anxiety of trial practice into confidence.”

Matt Tyrone, Watkins & Eager PLLC

“The IADC Trial Academy was one of the best experiences of my legal career. I know, for certain, the skills I learned will help me better advocate for my clients as a trial lawyer.”

Austin A. Evans,
Lavin, O’Neil, Ricci, Cedrone & DiSipio

GENERAL SCHEDULE

Why We Are Different

FRIDAY, JULY 27

Afternoon Attendee Arrival and Check-In
Evening Optional Campus Tour

SATURDAY, JULY 28

Welcome and Overview of Program
Morning Faculty Presentations: Voir Dire Objectives and Techniques and Courtroom as Theatre Presentation
Afternoon Faculty Presentation and Demonstration:
Opening Statements
Evening Welcome Reception and Dinner

SUNDAY, JULY 29

Morning Faculty Presentations and Demonstrations:
Direct and Cross Examination of Lay Witnesses and Refreshing Recollection, Entering Exhibits, and Impeachment
Afternoon Skills Workshops on Opening Statements
Evening Reception and Individual Faculty Group Dinners

MONDAY, JULY 30

Morning Faculty Presentation and Demonstration:
Direct and Cross Examination of a Medical Expert Witness and Protecting the Appellate Record Presentation
Afternoon Skills Workshops on Direct and Cross Examination of Lay Witnesses
Evening Student-Faculty Critiques of Videotapes

TUESDAY, JULY 31

Morning Faculty Presentation and Demonstration:
Direct and Cross Examination of an Engineering Expert Witness and Discussion of Trial Objections
Afternoon Skills Workshops on Direct and Cross Examination of Lay Witnesses (continued)

WEDNESDAY, AUGUST 1

Morning Faculty Presentation and Demonstration:
Direct and Cross Examination of Economics/Accounting Expert Witnesses and Ethics Presentation
Afternoon Skills Workshops on Direct and Cross Examination of Expert Witnesses
Evening Student-Faculty Critiques of Videotapes

THURSDAY, AUGUST 2

Morning Faculty Presentations and Demonstrations: Direct and Cross Examination of a Toxicology Expert Witness and Closing Arguments
Afternoon Skills Workshops on Direct and Cross Examination of Expert Witnesses (continued)
Evening Reception and Closing Dinner

FRIDAY, AUGUST 3

Morning Skills Workshops on Closing Arguments

Defense Focused

Unlike many other trial skills programs, the IADC Trial Academy offers training provided by a faculty of the best civil defense lawyers. They focus on defense techniques and tactics and teach participants how to THINK like defense lawyers.

Authentic Experiences

The IADC Trial Academy realistically simulates the elements and environment surrounding a trial. Real physicians and accountants act as expert witnesses and professional actors as lay witnesses and parties to the hypothetical cases during student exercises. Faculty expert witnesses have frequent and recent experience in jury trials for clients from a variety of backgrounds and industries.

Individualized Instruction

7:1 STUDENT/FACULTY RATIO

The Trial Academy is a week of both observing the best trial attorneys in faculty demonstrations and practicing with that new knowledge. Students work in groups with no greater than a 7:1 student to faculty ratio. Unlike most other trial skills programs, attendees are videotaped while performing every major aspect of a trial, not just one or two exercises. The faculty members provide one-on-one guidance and constructive criticism that result in immediate and vast improvement in performance throughout the week.



DEVELOP



PERFORM



EXCEL

2012 IADC Trial Academy Faculty



Robert A. Curley, Director
Curley & Curley, P.C.
Boston, Massachusetts

Mr. Curley is the President of Curley & Curley, P.C. where he has practiced law since 1974. He is a graduate of Harvard College, cum laude, and of the Cornell Law School. He is a Fellow of the American College of Trial Lawyers. Mr. Curley's trial practice involves the defense of national and international corporations and insurance companies in cases including product liability, catastrophic personal injuries and property damage, toxic torts and insurance coverage in state and federal courts at the trial and appellate levels. He lectures frequently on multiple areas of trial practice. He has previously served as a Director and President of the Foundation of the IADC. He is a Past President of the Massachusetts Defense Lawyers Association and received its Defense Lawyer of the Year Award in 2004. He served as the Massachusetts State Representative to the Defense Research Institute. He is a past member of the Massachusetts Bar Association House of Delegates. He has been recognized by *Who's Who in American Law* and is a Massachusetts *Super Lawyer*.



Charles H. Cole, Director-Elect
Schuyler, Roche & Crisham, P.C.
Chicago, Illinois

Charles Cole is a Shareholder with Schuyler, Roche & Crisham, P.C. He served as Secretary-Treasurer of DRI in 2009 and has been an active member of the International Association of Defense Counsel for almost 20 years. In 2001, Mr. Cole was the President of the Illinois Association of Defense Trial Counsel. He is a frequent author and lecturer in trial practice having served as an Instructor for NITA, as an Adjunct Professor at the IIT-Kent School of Law, and as a member of the IADC Trial Academy. He graduated from John Marshall Law School in 1977. Mr. Cole has an active civil trial practice in the areas of medical and legal malpractice, product liability, class action defense, construction disputes, and commercial litigation.



Robert R. Baugh
Sirote & Permutt
Birmingham, Alabama

Mr. Baugh is the current Chair of Sirote & Permutt's Litigation Practice Group. Since graduating from the University of Alabama Law School in 1982, Mr. Baugh has represented clients in insurance, business, and product liability litigation. He counsels businesses and business owners on intellectual property matters, as well as labor and employment law. He has participated in numerous trials in both state and federal courts throughout the Southeast. His appellate practice includes cases before the Supreme Court of Alabama and the 11th Circuit Court of Appeals. Mr. Baugh holds the highest rating attainable by Martindale-Hubbell and is listed in *Best Lawyers in America*. He is also recognized by *Super Lawyers* in the state of Alabama. Mr. Baugh is a member of the Birmingham Inns of Court, the International Association of Defense Counsel, DRI and the Alabama Defense Lawyers Association.



Michael A. Brown
Miles & Stockbridge P.C.
Baltimore, Maryland

Mr. Brown is a litigator, handling complex cases in a number of jurisdictions around the country. He has significant experience in the areas of products liability defense, mass tort litigation, employment law, medical malpractice and insurance defense as well as commercial litigation and real estate litigation matters. During his 19 years of practice, Mr. Brown has represented a number of large national corporations, including five Fortune 500 corporations in numerous litigation matters. He has tried more than 40 cases to verdict for these corporations. He has obtained defense verdicts in an overwhelming majority of these matters, including a defense verdict in a landmark products liability asbestos action in Alameda County, California in 2006. In addition to these national clients, Michael also serves as general counsel to numerous local companies and corporations.



Dwight J. Davis
King & Spalding
Atlanta, Georgia

Mr. Davis is a senior partner at King & Spalding. Mr. Davis has had litigation and trial experience in a wide range of civil matters including securities fraud, consumer fraud, and complex class action litigation. He has served as lead counsel in a number of major cases in both state and federal courts for clients such as The Coca-Cola Company, Bank of America, General Motors Corp., and American Honda Motor Co. He was lead trial counsel for the Atlanta Committee for the Olympic Games. Mr. Davis has lectured at seminars on business torts, RICO, evidence, and discovery, and serves on the faculty of the Emory Trial Practice Program. Mr. Davis is a Fellow of the American College of Trial Lawyers, a Georgia *Super Lawyer*, *Legal Elite* and has been listed for over ten years in *The Best Lawyers in America*. He served for four years in the United States Army, Infantry as an Airborne Ranger.



Jennifer Haltom Doan
Haltom & Doan
Texarkana, Texas

Jennifer H. Doan, a partner with HALTOM & DOAN, practices throughout Texas and Arkansas. She has tried more than 45 trials to verdict in both state and federal courts and is board certified in both Civil Trial Law and Personal Injury Trial Law by the Texas Board of Legal Specialization. As lead trial counsel, she has received complete defense verdicts for large technological companies in patent cases in the Eastern District of Texas. She is a member of the American Board of Trial Advocates and currently serves on the Litigation Council and Grievance Committee for the State Bar of Texas and on the Board of Directors of the Arkansas Bar Foundation. She has been selected by *Best Lawyers in America* and as a Texas *Super Lawyer* by *Texas Monthly Magazine* and *Law and Politics Magazine*.



Kyle H. Dreyer
Hartline Dacus Barger Dreyer LLP
Dallas, Texas

Mr. Dreyer is a founding partner of Hartline Dacus. He has served as lead trial counsel in virtually every state, and has successfully tried complex cases in many different jurisdictions over the course of his legal career. His product liability practice includes nationwide representation of a major domestic automotive manufacturer. He serves as trial counsel for members of the petroleum industry, a domestic motorcycle manufacturer, large truck manufacturers, and a variety of other domestic and foreign manufacturers and suppliers. Additionally, he has served as trial counsel for disputes that exceed primary coverage limits, malpractice and franchise litigation. Mr. Dreyer is a member of the Texas and Oklahoma Bar, American Bar Association, Texas Association of Defense Counsel and Product Liability Advisory Council. He has been listed in *Texas Super Lawyers* since 2006 and *Best Lawyers in America* since 2008. He was named an original Leon Jaworski Fellow for the Baylor School of Law's prestigious Practice Court Program and has served as an adjunct professor for Practice Court.



Michael F. Healy
Sedgwick LLP
San Francisco, California

Mr. Healy has significant experience in the defense of pharmaceutical, medical device and biologic manufacturers in complex product liability litigation, involving regulatory as well as liability issues. He has served as national, regional or state counsel in nationwide litigation on behalf of a variety of clients. He is an experienced and accomplished trial lawyer, having successfully tried to verdict cases in various state and federal courts. Mr. Healy has substantial experience in complex litigation matters, including federal and state class actions, multi-district litigation and coordinated proceedings in state courts. He has also handled a broad spectrum of civil cases, including antitrust, contract disputes, premises liability, products liability and environmental matters. He has represented clients on numerous fire claims including, fire prevention, investigation and defense of liability actions.

**Brooks R. Magratten**

Pierce Atwood, LLP
Providence, Rhode Island

Brooks Magratten is a partner in the Providence, Rhode Island office of Pierce Atwood, LLP. Mr. Magratten concentrates on commercial and insurance litigation the north-eastern United States. He is a past DRI Regional Director and an active member in several defense organizations including the IADC and FDCC. He is an Adjunct Professor of Federal Practice at the Roger Williams Law School and the editor of the 2012 *ERISA Survey of Federal Circuits*. He is a frequent NITA instructor and the President of the Federal Bar Association, Rhode Island Chapter. He has tried many insurance and commercial cases to verdict. He is recognized as a *Super Lawyer* in New England.

**Henry T. Morrisette**

Hand Arendall, L.L.C.
Mobile, Alabama

Mr. Morrisette is a strong and creative advocate for clients in state and federal courts throughout Alabama. He represents corporate and individual clients in business disputes, and business and insurance company defendants in life, health and disability insurance cases, fraud and bad faith cases, product liability cases, and class action cases. He is Chair of Hand Arendall's Personal Injury, Insurance and Employment Practice Group. He is listed in *The Best Lawyers in America* and *Alabama Super Lawyers* 2008-2011. Mr. Morrisette served as President of the Alabama Defense Lawyers Association in 2001 and as DRI State Representative for Alabama (2002-2005). He is active in the IADC, serving as 2010 General Convention Chair and as Program Chair for the 2011 IADC Annual Meeting.

**Susan D. Murphy**

Murphy & Riley, P.C.
Boston, Massachusetts

Ms. Murphy is a partner in the law firm of Murphy & Riley, P.C. in Boston, MA. Since 1983, her practice has been concentrated in civil litigation and in particular on the defense of professional medical liability actions. She also represents health care professionals before the various boards of professional licensure. Ms. Murphy is an active trial lawyer and she has been successfully involved in matters of first impression in Massachusetts particularly in the area of reproductive medicine. Ms. Murphy has been a speaker and panelist at continuing legal education programs and she has been a frequent lecturer on medical risk management and loss prevention. She has published on medical-legal issues relating to informed consent. Ms. Murphy is a member of DRI and she is a member and Past President of the Massachusetts Defense Lawyers Association.

**Niall A. Paul**

Spilman Thomas & Battle, PLLC
Charleston, West Virginia

Mr. Paul is a member of the law firm of Spilman Thomas & Battle, PLLC's Charleston, West Virginia office. He is the chair of the firm's Battle Group, a practice group devoted to handling high risk complex matters. He has successfully litigated well over a hundred bench, jury and administrative trials throughout the U.S. In addition to often being retained as substitute trial counsel, he also represents clients as a troubleshooting appellate lawyer. Mr. Paul was a featured speaker at, "Trying the Unwinnable Case," Litigation Counsel of America, Renaissance Symposium II, Watercolor, Florida, March 25, 2011 and was instrumental in establishing the ABA's workshop on trying difficult chemical and industrial product cases. He focuses his practice on complex litigation involving issues ranging from wrongful death and toxic torts to commercial cases. He has also served as a mediator or arbitrator in numerous cases and for the last 10 years has served as Chief Judge of a three judge panel which adjudicates all claims by municipal employees of the West Virginia State Capitol – the City of Charleston.

**Daniel Rapaport**

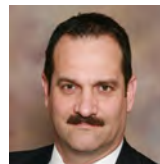
Preti, Flaherty, Beliveau & Pachios, LLP
Portland, Maine

Mr. Rapaport is a partner at Preti, Flaherty, Beliveau & Pachios, LLP in Portland, Maine. He is Chair of the firm's Litigation Department. He practices primarily in the areas of medical malpractice and personal injury defense. He is a member of the Maine and Massachusetts bar associations, as well as the U.S. District Courts for Maine and Massachusetts. He has tried cases before every level of the State and Federal Court system in Maine and in Federal Court in Massachusetts. Mr. Rapaport is a member of the Defense Research and Maine Trial Lawyers Association. He is listed in Woodward/White's *The Best Lawyers in America*, *Chambers USA Guide to America's Leading Business Lawyers* and *New England Super Lawyers* (the Top Attorneys in New England).

**Henry Salas**

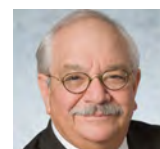
Cole, Scott & Kissane, P.A.
Miami, Florida

Henry Salas is a partner at Cole, Scott & Kissane, P.A. He practices in all phases of civil litigation with a focus on Federal and State Civil Defense Litigation and an emphasis on the defense of products liability, admiralty and commercial litigation. Mr. Salas has tried in excess of 70 cases to verdict in multiple jurisdictions throughout the United States. He is trial counsel for several Fortune 500 companies. Mr. Salas has served as an adjunct professor at Nova Southeastern University School of Law teaching pre-trial and trial skills to second year law students and continues to serve as an adjunct professor at Florida International University School of Law in the area of products liability and law firm management. Mr. Salas is admitted to practice in all State and Federal Courts in Florida. He is also an active member of the American Bar Association, the Miami-Dade County Bar Association, Cuban American Bar Association, International Association of Defense Counsel, and American Board of Trial Advocates.

**Jon D. Starr**

McGivern, Gillard & Curthoys
Tulsa, Oklahoma

Jon Starr is the Head of the District Court Litigation Department for McGivern & Gilliard in Tulsa and Oklahoma City. After attending the IADC Trial Academy in 1993, he has gone on to try over 100 cases to jury verdict and make oral argument before the Tenth Circuit Court of Appeals. His practice focus is automobile negligence, product liability, breach of contract, construction disputes, insurance coverage, and mediation. Mr. Starr is Chairperson of the Oklahoma Bar Association Insurance Section, an "Advocate" with the American Board of Trial Advocates, an Oklahoma "Super Lawyer", and a former Oklahoma DRI State Representative. He is also a Fellow of The Litigation Counsel of America and served as a faculty member of the Oklahoma Association of Defense Counsel Trial Academy.

**Saul Wilensky**

Schnader Harrison Segal & Lewis LLP
New York, New York

Mr. Wilensky specializes in the defense of product liability lawsuits relating to design, manufacture and repair of products and services. He has been involved in several leading New York appellate decisions concerning swimming pools, punch presses, commercial food preparation equipment, FELA, automobiles, electrical equipment, printing equipment, commercial and household laundry equipment, aviation, ship design, waste disposal equipment, consumer appliances, asbestos, hazardous materials, toxic torts, industrial hygiene and legal malpractice. Mr. Wilensky regularly tries product liability and other complex matters throughout New York's state and federal courts. He is a member of the American Bar Association, New York Bar Association, Defense Research Institute, New York State Trial Lawyers Association and International Association of Defense Counsel. Mr. Wilensky received his LL.M. from New York University, his LL.B. from St. John's University School of Law, and his B.A. from Hunter College.

General Information

Practice Materials

Each student will receive a set of practice materials by one month in advance of the beginning of the Trial Academy. The student materials will contain the hypothetical trial problems and student demonstration assignments. These materials form the basis for program participation. Students will be expected to review the materials and prepare for the week ahead before arriving at the Academy.

CLE Credits

Approximately 45 hours of CLE in 60-minute states and 54 hours of CLE in 50-minute states will be requested for accreditation from mandatory continuing legal education jurisdictions including 10 hour of ethics credit. The IADC is also an Authorized Provider of CPD Credit with the Solicitors Regulation Authority of England and Wales. The IADC is also a Pre-Approved Provider of CPD Credit with the Law Society of British Columbia. The Quebec CPD Committee recognizes courses approved by other Canadian bars as approved in Quebec. CPD credits are available for attendance at the Trial Academy.

Tax Deduction

Costs incurred for attending legal seminars that maintain and improve professional skills required for employment are tax deductible. See *Tras. Reg. 1.162-5*; IRS Letter Ruling 7746068 (9-1-77); *Coughlin v. Comm'r.*, 203 F.2d 307 (2d Cir. 1953).

Trial Academy Registration and Tuition

Tuition for this week-long program is \$2,950 per student. Tuition for students from corporations and insurance companies is \$2,450.

Early Registration Discounts: Attendees from law firms who register on or before March 16, 2012 will get the early registration rate of \$2,850 per student. If your firm plans to register multiple attendees, the IADC wishes to thank you for your support. Register on or before March 16 and your first registrant tuition will be \$2,850 and additional registrants will be \$2,750 each. The Trial Academy application form included in this brochure must be completed and returned to the IADC office in Chicago by the March 16 deadline to receive this special rate. Registration is limited. Due to the popularity of the Academy, early application is not only encouraged but strongly advised. Spouses present are required to register in order to attend the evening social events. The spouse registration fee includes receptions and dinners to which spouses are invited.

Accommodations and Meals

A housing and meal package through Stanford is available to Trial Academy students for \$1,500. All charges are based on a package rate arranged for attendees by the IADC and Stanford University. Housing is provided by the Munger Graduate Residence located adjacent to the Stanford Law School. The spacious studios and apartments offer fully equipped kitchens, contemporary furniture, roomy living areas, wireless Internet, and comfortable bedrooms. Some apartments are arranged in a suite and share a common living area and kitchen. All apartments have a private bedroom and bathroom. The Housing and Meal Package fee covers the cost of seven days of student lodging and meals which include breakfast and lunch offered at Munger Graduate Residence Dining Hall. For spouses attending, there is no additional housing fee. The Spouse Meal Supplement includes breakfast and lunch for the entire week. It is not mandatory for spouses to purchase the supplement, and tickets for individual breakfasts or lunches may be purchased onsite. (Breakfast: \$19; Lunch: \$26)



A Special Note for the Disabled

The International Association of Defense Counsel wishes to ensure that no individual with a disability is excluded, denied services, segregated, or otherwise treated differently from other individuals because of the absence of auxiliary aids and services. If you are in need of auxiliary aids or services, please contact Andrew Miller at amiller@iadclaw.org.

Cancellation Policy

A CASH REFUND, less a \$150 processing fee, will be made if a written notice of cancellation is received by the IADC office more than sixty (60) days prior to the first day of the meeting. No reason for the cancellation need be provided for a timely notice of cancellation. NO CASH REFUND will be made if notice of cancellation is received by the IADC office sixty (60) days or less prior to the first day of the meeting. However, if special circumstances arise before the meeting which prevent attendance, a member may request a future meeting credit. The request needs to be in writing and submitted to the IADC office. It should be directed to the Finance Committee's attention and note the special circumstances which caused cancellation. The credit request can only apply to meeting registration fees (not air, hotel, activity, tour, or special event fees) and, if approved, will be valid for use toward any IADC meeting for one (1) year from the date of the meeting for which credit is requested. A \$150 processing fee will be deducted from the total future meeting credit. All future meeting credit requests will be considered by the Finance Committee and the decision of that Committee will be final.

THE FOUNDATION OF THE IADC SCHOLARSHIPS

The Gary Walker Memorial Scholarship, funded by The Foundation of the IADC, provides tuition and room and board reimbursement to a deserving IADC Trial Academy attendee. The scholarship is named for Gary T. Walker, a trial lawyer with more than 30 years experience in a broad range of litigation and a long-time IADC member who died shortly before he was to serve as Trial Academy Director in 2001. Lawyers wishing to apply for the scholarship must have between two and 10 years of practical trial experience. The Gary Walker Fund is primarily intended to provide assistance to minority and women students as well as those demonstrating financial need.

The George J. Lavin, Jr. Scholarship, funded by the law firm of Lavin, O'Neil, Ricci, Cedrone & DiSipio, honors the firm's founder, George J. Lavin, Jr. Mr. Lavin served as the Director of the 2001 Trial Academy and as a faculty member of the 1999 Trial Academy. He is an accomplished trial lawyer and the scholarship celebrates his commitment to mentoring aspiring trial lawyers. The scholarship provides tuition and room and board reimbursement as well as a \$250 expense stipend. The scholarship is intended to provide assistance to a candidate employed by a non-profit corporation, non-profit organization or public sector entity.



The Foundation
of the
International Association
of Defense Counsel

For more information, e-mail mkurzak@iadclaw.org.

IADC 2012 Trial Academy Application

Please consider the following person for acceptance to the 2012 IADC Trial Academy to be held at the Stanford Law School in Palo Alto, California, from Saturday, July 28 to Friday, August 3, 2012. If you need more than one application, please photocopy this form or visit www.iadclaw.org to register online.

APPLICANT INFORMATION

NAME	NAME ON BADGE	
FIRM/COMPANY NAME		
BUSINESS ADDRESS		
CITY	STATE	ZIP
BUSINESS PHONE	BUSINESS FAX	
E-MAIL ADDRESS	BIRTH DATE	GENDER: Male/Female
U.S. STATE BAR NUMBER(S) (PLEASE LIST ALL FOR WHICH YOU WILL REQUIRE CLE CREDITS)		
Years in Practice: _____ No. of Civil Jury Trials Completed: _____ 2nd Chair Trials: _____ Other Jury Trials Completed: _____		
Name of Sponsor		No. of Attorneys in Firm: _____
<small>(Required information - This person will receive the review letter on attendee performance)</small>		
Are you a member of a local defense organization? Yes No If so, which one(s)? _____		
Spouse's Name (if attending): _____		
Additional Housing Information - Arrival Date: _____		Departure Date: _____
Emergency Contact Name: _____		Emergency Contact Phone Number: _____
Special Requests: _____		

FEES

Registration Category	Before March 16	After March 16
<input type="checkbox"/> Registration Fee	\$2,850	\$2,950
<input type="checkbox"/> Multiple Attendee Registration Fee*	\$2,750	\$2,950
<input type="checkbox"/> Corporate/Insurance Attendees**	\$2,450	\$2,450
<input type="checkbox"/> Housing and Meal Package***	\$1,500	\$1,500
<input type="checkbox"/> Spouse Meal Supplement****	\$300	\$300
<input type="checkbox"/> Spouse Registration Fee*****	\$200	\$200
Total Fee enclosed:	\$ _____	\$ _____

*Multiple Attendee Thank You Discount

If your firm plans to register multiple attendees, the IADC wishes to thank you for your support.

Register on or before March 16 and your first registrant tuition will be \$2,850 and additional registrants will be \$2,750 each.

** Attendees from a corporation or insurance company are encouraged to attend and will receive a Corporate/Insurance Discount of \$500 (\$2,450).***All charges are based on a package rate arranged for attendees by the IADC and Stanford University. There will be no credit for missed nights or meals. The Housing and Meal Package fee covers the cost of the student lodging and meals which includes breakfast and lunch offered at Munger Dining Hall. The Spouse Meal Supplement includes breakfast and lunch for the entire week. It is not mandatory for spouses to purchase the supplement, and tickets for individual breakfasts or lunches may be purchased onsite. ****Spouses wishing to attend IADC-sponsored receptions and dinners are required to pay the Spouse Registration Fee.

Refund of attendee registration fees by May 27, 2012 will be made less a \$150 administrative processing cancellation fee. Registration fees are non-refundable on and after May 27, 2012 unless the Trial Academy participant can locate a suitable substitute. Notice of cancellation or participant substitution must be received in writing by the IADC office. Please contact Amy O'Maley, Director of Professional Development at aomaley@iadclaw.org.

PAYMENT

Complete and fax with credit card information to 312.368.1854 or mail with payment to International Association of Defense Counsel, 23973 Network Place, Chicago, IL 60673-1239 USA.

Check/Money Order (Payable to the IADC in USD) AMEX Visa MasterCard

Number: _____ Expiration Date: _____ Security Code: _____

Name on Card: _____

Signature: _____

International Association of Defense Counsel

Phone: 312.368.1494

Fax: 312.368.1854

Web site: www.iadclaw.org

Register by March 16, 2012 and save on your tuition fee!

40th ANNUAL TRIAL ACADEMY

July 28 - August 3, 2012 Stanford Law School Palo Alto, California USA

IADC Trial Academy Faculty

The 2012 IADC Trial Academy Faculty bring a level of expertise and experience you won't get at other trial practice programs. The Trial Academy Faculty are:

Experienced in the courtroom. All Faculty have frequent and recent experience on jury trials for clients from a variety of backgrounds and industries. Our Faculty have represented small companies, Fortune 500 companies and everything in between.

Diverse. Our Faculty are men and women with diverse backgrounds who come from all across the United States and practice in a wide range of areas. Seeing them in action during demonstrations will provide attendees a deeper understanding of the many ways to approach a jury trial and provide a range of ideas they can take home and implement to get a successful result.

Honored by the profession. Included in the Faculty are presidents of local bar associations, Super Lawyers, and fellows of specialty law associations.

Teachers. Most of our Faculty have served as faculty of other trial practice programs. They have been speakers at professional association seminars and law schools, and many are published authors on the latest legal issues.

Dedicated. The IADC Trial Academy Faculty begins training and preparing for the July meeting in February. They will log hundreds of hours throughout the course of preparing and executing the Academy to ensure that attendees come away with significantly advanced skills in the courtroom.