

The logo features a stylized globe icon to the left of the text "IADC DOCKET". Below "IADC" is the tagline "SUPERIOR ADVOCATES. GLOBAL PERSPECTIVE." in a smaller font. The word "DOCKET" is in a large, bold, sans-serif font. The background of the header is a geometric design with green, blue, and maroon triangles.

IADC DOCKET

SUPERIOR ADVOCATES. GLOBAL PERSPECTIVE.



John T. Lay, Jr.
IADC President

President's Message

The world's legal market is evolving dramatically. It has recently been said that we will see more changes in the way we, as lawyers, conduct business in the next 10 years than we have in the previous 200. Whether we are in-house or outside counsel, every part of the way we practice will be affected: the way we communicate with clients, who runs our firms, how our firms are structured, who can provide legal services and even whether there will be ever-increasing use of artificial intelligence to perform legal work. It is an exciting—yet unnerving—time.

To navigate our way properly through the maze of changes, it is necessary for each of us in the legal profession to have a business partner that can keep us abreast of legal trends and connected to the world legal community. This is the only way to efficiently grow our businesses. The IADC is that partner.

The IADC is committed to providing cutting-edge educational programs to its members and assisting each member with making connections to build business. For example, the IADC routinely seeks to identify those programs that are new, at times even revolutionary, in the arena of dispute resolution, like the recent "IADC Talks" series at our Midyear Meeting. While it can be challenging even to identify these programs, the IADC commits its resources to finding them to ensure its members are leading from the front and, most importantly, are competitive in the marketplace. The IADC also provides meaningful access to its offerings to lawyers all over the

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2017 Annual Meeting - Québec City, Here We Come!

We are preparing for a very special 2017 Annual Meeting at the Fairmont Le Château Frontenac in Québec City, Québec Canada. We are excited to be heading to this area of Canada for the first time. You will be truly mesmerized by this quaint and alluring city.

The educational component of the Annual Meeting has something of interest for everyone. We are pleased to have Dr. Samantha Nutt, global humanitarian, founder of War Child, and bestselling author, as our Open Forum speaker. She has worked with children and their families at the frontline of many of the world's major crises. We look forward to hearing her share her experiences that have benefited hundreds of thousands of war-affected children globally. Thank you to Open Forum Chair Steven Rosenhek for helping to organize this program. Annual Meeting CLE Program Chair Michele Smith and her Committee have developed a line-up of programs that highlight important and prominent topics. Programs will include a two day trial track series where we gain insight into the mind of a trial lawyer; sex, gender identity, and the law; representing an Asian company in the United States and what you need to know; and many more.

With tours that get you exploring the city to fun evening social events, this will be the meeting to bring your family, spouse, or guests.

Registration and the full brochure will be available in early April. Members will receive an email with all of this information the day it is released. For updates and all details on the 2017 Annual Meeting, visit the Annual Meeting page on the IADC website.



Information on Upcoming Elections

The Election Process

Elections of new Board Members and Officers will take place at the Annual Meeting in July. Per our bylaws, any Member in good standing is eligible for nomination and election to any elective office in the IADC. At the Annual Meeting Closing Session, a Nominating Committee appointed by the President will report to the Association with its nominations to fill the following positions: President-Elect, Vice President of International, and three new Board members. Additional nominations for these offices may be made from the floor at that time provided that the intention to make such a nomination, identifying the intended candidate(s), shall have been given to the Secretary no later than the Opening Session of the Annual Meeting. Information on how to submit comments to the Nominating Committee will be published in the June *IADC Docket*. You can either provide comments onsite at the Annual Meeting or in writing prior to the meeting. The IADC will publish biographies in June of any member who wishes to be considered for the office of President-Elect. Please inform President John T. Lay (jlay@gwblawfirm.com or 1.803.779.1833) no later than May 1, 2017 if you wish to be considered for this position and want your biography published in June with the election materials.

Prohibitions on Campaigning

The IADC's policy is to prohibit public or private campaigning for a position on the Board of Directors or as an Officer. Members should not campaign on behalf of anyone whom they are supporting for a position on the Board or as an Officer.

Participate in the Process

We encourage all members to participate in the process. When providing comments to the Nominating Committee, you can comment on one open position or all open positions. If you don't have a particular member to endorse for the Board but want to offer input on the direction our leadership can go, you can do that as well.

45th Annual Trial Academy



45th ANNUAL TRIAL ACADEMY
 JULY 29 - AUGUST 4, 2017 | STANFORD LAW SCHOOL | PALO ALTO, CALIFORNIA

LEARN ADVOCACY SKILLS WHICH ARE APPLICABLE AT TRIAL AND THROUGHOUT YOUR CAREER

A Week of Investment for Immediate and Lifelong Benefits

- Instant results in an accelerated learning environment that realistically simulates every major aspect of trial
- Hands-on, experiential learning exercises that are digitally recorded and critiqued by an elite faculty of defense attorneys
- Individualized instruction with no greater than a 7:1 student to faculty ratio

ENROLL TODAY

FOR MORE INFORMATION, TRIAL ACADEMY VIDEO, AND REGISTRATION, VISIT WWW.IADCLAW.ORG.

"Being exposed to so many great styles and techniques via some of the best trial lawyers out there practicing today was a great experience, and really creates the opportunity for every single person to take away not only a better theoretical understanding of the different aspects of a trial, but also specific skills that they can use in trial."
 -Christy Semansky Hawkins, Hultom & Doan

"Spencer - I just wanted to drop you a line and thank you (and, by extension, all of the faculty from last year's Trial Academy). I just finished my first jury trial in federal court and the skills I learned at the Trial Academy were invaluable in helping me make it through. I was far from comfortable during the trial - it was truly baptism by fire - but I would have been lost if not for my week at the Trial Academy. At the time, I knew that the Trial Academy was a valuable experience, but I don't think I fully appreciated how valuable it was until I was getting ready for opening statement, cross examination, etc. over the past few weeks. So, thanks for all of your hard work in putting the Trial Academy together."

- Testimonial from 2015 Student Pete Gallagher, Porzio, Bromberg & Newman, P.C.

The IADC's Trial Academy is the preeminent defense trial advocacy training program and is referred to as the IADC's "crown jewel" for good reason. The 45th Annual Trial Academy will be held July 29 to August 4 at Stanford Law School in Palo Alto, California.

Commit to sending someone from your firm to the Academy today. Once they finish the program, they will walk away with more experience, motivation, and courtroom confidence which will lead to immediate and lifelong benefits.

Enroll today and for full program details, visit the Trial Academy page on the IADC website.

George J. Lavin, Jr. Memorial Scholarship Available for One Trial Academy Candidate

Do you know a good lawyer who works in the non-profit or public sector who could benefit from the 45th Annual Trial Academy? Encourage them to apply today for the George J. Lavin, Jr. Memorial Scholarship.

The George J. Lavin, Jr. Memorial Scholarship, funded by the law firm of Lavin, O'Neil, Cedrone & DiSipio, is intended to provide assistance to one Trial Academy candidate employed by a non-profit corporation, non-profit organization, or public sector entity. Successful candidates will demonstrate a dedication to this kind of practice and an interest in expanding their knowledge of trial law.

To review the guidelines, view the application form, or for more information about the scholarship, click [here](#).

Applications will be accepted through April 10.

2017 CORPORATE COUNSEL COLLEGE

April 27 - 28, 2017 LondonHouse Chicago, Illinois

The Corporate Counsel College is a two-day program designed specifically for in-house counsel and their trusted outside advisors. Outside counsel members must attend with a guest, so start talking with your in-house clients today! If outside counsel or inside counsel are looking for someone to attend the conference with, email Amy O'Maley McGuire at aomaley@iadclaw.org about our match program. To register and view the brochure, visit the Corporate Counsel College page on the IADC website.

Programs topics will include:

- Keynote Speaker Mark C. Fava, Chief Counsel, The Boeing Company
- The Battles of Two Innocent Companies for Vindication
- Practical Advice for Responding to Employee Complaints and Government Investigations: Keeping the Mole Hill from Becoming a Mountain
- What Now - A Look at the First 100 Days of the Trump Administration. What Does It All Mean for Employers and What Can We Expect in the Future?
- The Enemy Within Your Organization
- In the Crosshairs of Class Actions, MDLs, and Serial Litigation
- Taking Control of Your Law Department - Practical Uses of Legal Project Management

ONE DAY PROGRAM HIGHLIGHTING PROFESSIONAL LIABILITY TOPICS **PROFESSIONAL LIABILITY ROUNDTABLE**



This year the Professional Liability Roundtable will take place on Thursday, May 18 beginning at 12:45 p.m. Program Chair Samuel W. Outten of Nelson Mullins Riley & Scarborough LLP and a planning team comprised of IADC members have arranged a terrific lineup of pertinent CLE. The featured topics center around the theme "Experts and Social Media: New Issues and Some That Won't Go Away" and include the use of expert testimony and malpractice exposure and ethical concerns with lawyers' misuse of social media.

The Roundtable is returning to New York and will be held at New York University School of Law. This all-in-one afternoon timing and the location of the conference make it extremely accessible to those who cannot afford to spend a full day away from their practice.

The CLE sessions are followed by a cocktail reception from 4:30 to 5:30 p.m. This is a wonderful opportunity to meet with existing clients and be introduced to other insurance law professionals.

Take advantage of this great networking opportunity. For full program information and to register, visit the Professional Liability Roundtable page on the IADC website.

REGIONAL MEETING RECAPS

Southeast Regional Meeting – Jacksonville, Florida – January 26, 2017

Twenty-five attendees gathered for the Southeast Regional Meeting held on January 26. The surroundings, socializing, and presentation from Jason Mehta, Assistant US Attorney were great. Thank you to Hosts Jill Bechtold of Marks Gray, P.A. and Clemente Inclan of Saalfeld Shad P.A.

Northwest Regional Meeting – Portland, Oregon – March 2, 2017

The Northwest Regional Meeting took place in Portland on March 2. Attendees enjoyed a professional networking reception along with a program where in-house counsel panelists discussed their thoughts on running a global company under the Trump Administration. Thank you to Host Heidi Mandt of Bullivant Houser Bailey PC.

Southern Regional Meeting – New Orleans, Louisiana – March 15, 2017

Attendees of the Southern Regional Meeting in New Orleans toured the New Orleans Center for Creative Arts and listened to a panel of distinguished judges discuss diversity and the law. Attendees found the presentation excellent and engaging, wanting more. Thank you to Hosts Monica Frois of Baker, Donelson, Bearman, Caldwell & Berkowitz, PC and Mark Beebe of Adams and Reese LLP.



Upcoming Regional Meetings

April 26

Chicago, Illinois USA

May 11

Baltimore, Maryland USA

May 25-26

Singapore, Singapore

June 6

Toronto, Ontario Canada

June 8-9

Paris, France

June 15

Columbia, South Carolina USA

For event and registration details, please visit the Regional Meeting page on the IADC website.

Encourage Law Students to Enter the 2017 Legal Writing Contest



If you have law students working for your firm or company or you teach at a law school, encourage them to enter the IADC's annual Legal Writing Contest by the May 19, 2017 deadline.

Winning and honorable mention entries are considered for publication in the *Defense Counsel Journal*. First, second, and third place winners also earn cash prizes of \$2,000, \$1,000, and \$500, respectively.

Entrants must write on subjects in the fields of tort law, insurance law, civil procedure, evidence, or other areas of the law of practical concern to lawyers engaged in the defense or management of the defense of civil litigation. The contest is judged by a committee of the IADC.

For more information, click [here](#) or contact Melisa Maisel Vanis, Professional Development Manager, at mmaisel@iadclaw.org.

SCENES FROM THE 2017 MIDYEAR MEETING

SCOTTSDALE, ARIZONA USA



Click the arrows to view the photo gallery.

The Midyear Meeting took place February 18 - 23 at the JW Marriott Camelback Inn in Scottsdale, Arizona. The meeting was extremely successful with fantastic speakers and CLE programs, great fellowship opportunities for attendees, and wonderful Arizona views.

Thank you to everyone who worked so hard on putting this conference together. A special thanks goes out to Brigid Carpenter who led the CLE planning efforts of the CLE Steering Committee along with Chris Berdy,

the CLE Committee Chair. Another big thank you goes to the Midyear Meeting Planning Team of John T. and Sharon Lay, Convention Chairs Ivan and Stephanie Rodriguez, and Andy and Lynn Kopon. We also want to thank our Midyear Meeting sponsors: Welcome Reception Sponsor SEA, Ltd., Golf Tournament Sponsor Exponent, Program Sponsor Trial Behavior Consulting, Meet and Greet Breakfast Sponsor Thomas G. Oakes Associates, After Dinner Gatherings Sponsor Berkeley Research Group, LLC, Program Sponsor Discovia, Program Sponsor MRC, and Program Sponsor Commercial Surety Bond Agency.

We look forward to seeing you at the 2018 Midyear Meeting on February 10-15 in La Quinta, California!

WELCOME NEW MEMBERS

Erik Albright

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Greensboro, NC USA

Matthew W. Bailey

Irwin Fritchie Urquhart &
Moore, LLC
Baton Rouge, LA USA

Philipp Behrendt

Taylor Wessing
Hamburg, Germany

Nicola Bonante

Gianni, Origoni, Grippo,
Cappelli & Partners
Milan, Italy

Dan Boone

Stewart McKelvey
St. John's, NL Canada

Cristobal Jimeno Chadwick

Gutiérrez, Waugh, Jimeno
& Asenjo Abogados
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Gomez-Acebo & Pombo
Abogados, S.L.P.
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Karaca Associates
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Mason Hayes & Curran
Dublin, Ireland

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New York, NY USA

Jill M. Lawrie

Blake, Cassels & Graydon LLP
Toronto, ON Canada

Robert Maldonado

Cooper & Dunham LLP
New York, NY USA

WELCOME NEW MEMBERS

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Portland, OR USA

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Hannum Feretic Prendergast
& Merlino
New York, NY USA

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If you'd like to nominate
someone for IADC
membership, [click here.](#)

President's Message continued...

world (48 countries and counting) through educational meetings and Regional Meetings held EVERY YEAR on FIVE continents. And, to top it off, the IADC provides a platform for relationships—true meaningful personal relations—with people from a variety of backgrounds and perspectives. This is a significant enhancement to our personal lives. If you take advantage of these and other membership benefits, the IADC can play a significant role in making you a better *21st Century Lawyer*.

So relax and enjoy this exciting time. And make the IADC a true partner for you and your practice.

“On Friday of last week, I received a call out of the blue from a new insurance company client, referring a case for defense. This firm had never done any business for this company and so I inquired regarding the source of the referral and was told the litigation manager had directed the assignment and that I would need to follow up with that person to get established with rates and billing, etc.



I spoke with that manager this morning and was told that it has been that company's experience that IADC lawyers stand out in many areas and that this particular manager turns first to the IADC rolls for selection of panel counsel. Today, I have a new client directly resulting from my IADC membership.

Being active in your IADC, attending committee calls and meetings are great ways to develop relationships that lead to opportunities for local counsel appointments and referrals. How wonderful it is to have a strong base of lawyers in most every market in the United States to call upon whenever the need arises. Don't forget to call upon your sisters and brothers in the IADC for assistance with expert witnesses, pro and con, in their geographic areas of practice.

There is direct value to your membership in this distinguished association to supplement the indirect value of networking relationships.”

Doug Vaughn, Chair of Medical Defense and Health Law Committee

IADC SUCCESSES

Drinker Biddle & Reath opened an office in Texas with the arrival of 23 lawyers in Dallas, one of the largest entries into the Dallas legal market in recent years. The office is led by nine partners which include IADC members **E. Paul Cauley, Jr.** and **Travis S. Gamble**.

Christopher A. Kenney, co-founder of Kenney & Sams, P.C., successfully defended his client, a national sales executive.

Peter E. Sperling, a partner at Frilot, LLC, received the 2016 Arceaneaux Professionalism Award from New Orleans Bar Association.

Sandra J. Wunderlich joined Tucker Ellis as Partner in their St. Louis office.

Craig A. Thompson, a partner at Venable LLP, authored an article for Minority Corporate Counsel Association's publication *Diversity and the Bar* about lessons learned over his twenty-plus year legal career.

Click on the member's name to view their firm or LinkedIn profile.

IADC IN THE NEWS

Understanding How Blockchain Could Impact Legal Industry by R. Douglas Vaughn and Anna Outzen (January 11, 2017)

Changing landscape of Canadian takeover law by Éric Azran and Patrick Desalliers (January 27, 2017)

Contingent Payment Clauses: How to Make Them Viable by Christopher S. Drewry (March 1, 2017)

Case Management Lessons Learned From the Lone Pine Controversy in the Zimmer Multi-District Litigation Proceeding by Anthony G. Hopp and David M. Cummings (March 2017)

The IADC is investing resources into a PR firm to help place IADC members as experts in articles.



BENEFITS OF MEMBERSHIP

To learn about some of the key ways you can utilize the benefits of your membership, view our Welcome Membership Packet.

IADC RESOURCES

Here are the latest IADC resources since the last issue of the Docket:

AMICUS BRIEFS

- IADC amicus brief letter filed: *Sun v. Superior Court of Orange County (Young)* (January 13)
- IADC amicus brief filed: *Bristol-Myers Squibb Company v. Superior Court of California for the County of San Francisco, et. al.* (March 9)

To read about these amicus curiae briefs, view the Recent IADC Amicus Briefs section on the Amicus Curiae page on the IADC website.

QUICK REFERENCE GUIDE

The Construction Law and Litigation Committee and Insurance and Reinsurance Committee created a 50 State Prejudgment Interest Quick Reference Guide that provides prejudgment interest information on the 50 U.S. states, as well as Washington, DC, Puerto Rico, and the U.S. Virgin Islands. Information in the Guide includes jurisdiction where prejudgment interest is awarded as a matter of right or law; jurisdiction where the award of prejudgment interest is discretionary; and applicable case/statute. To access the guide, [click here](#).

WEBINARS

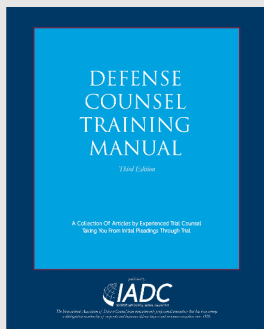
- Working with Experts: Best Practices: January 18 (Presentation and Recording)
- The Rise of Direct Primary Care and Free Market in Healthcare: January 25 (Presentation and Recording)

COMMITTEE NEWSLETTERS

From January 5 to March 15, IADC Committees published 16 newsletters. The following Committees published newsletters during this time: Business Litigation; Drug, Device and Biotechnology; Employment Law; Insurance and Reinsurance; Intellectual Property; Medical Defense and Health Law; Technology; Toxic and Hazardous Substances Litigation; Transportation; and Trial Techniques and Tactics.

To view the newsletters, please click on the Committee to go to its Committee Business page where the newsletters are archived. If you would like to join a Substantive Law Committee, please email Maria Juarez, Administrative Support Coordinator, at mjuarez@iadclaw.org.

Defense Counsel Training Manual Now Available in E-Reader Format



The Third Edition of the *Defense Counsel Training Manual* is now available in e-reader format!

You can order the e-reader version through Barnes and Noble for Nook or through Amazon for Kindle.

First published in 1989 with a Second Edition to follow in 1994, the *Defense Counsel Training Manual* has become a

staple reference piece for many throughout the years. The *Manual* is a collection of articles authored by some of the most experienced trial counsel and the 500+ pages include useful information and tips for trial lawyers handling every aspect of a case.

The *Defense Counsel Training Manual* is also currently available in print and for free in PDF form for IADC members. Members can find the PDF version under the Members Only section of the IADC website.

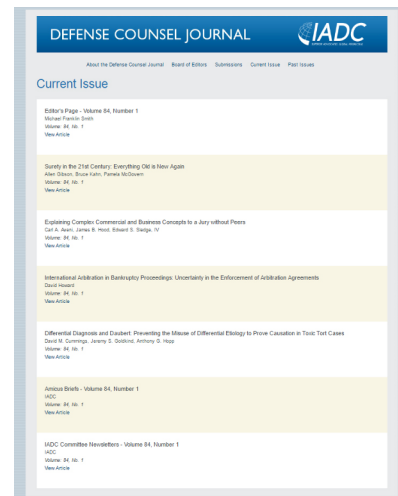
New *Defense Counsel Journal* Online

The *Defense Counsel Journal* is now being published solely in an open-access digital format. The *Journal* will no longer be offered in print, but rather in an online format that is easy to access and is searchable online. You can view and reach the *Journal* anytime, free of charge, without needing a login or password on its new home on the IADC website.

You can find the *Defense Counsel Journal* under the "Publications & News" section of the IADC website.

The *Journal* still has the same high caliber of legal analysis, but its online format makes it effectively searchable and its resources and references more easily reachable.

Volume 84, Number 1 is now online! You can access the contents of the entire issue by clicking here.



Upcoming Events

April 27-28, 2017

Corporate Counsel College

LondonHouse
Chicago, Illinois USA

May 18, 2017

Professional Liability Roundtable

New York University
School of Law
New York, New York USA

July 9-14, 2017

Annual Meeting Fairmont Le Château Frontenac Québec City, Québec Canada

July 29 to August 4, 2017

45th Annual Trial Academy Stanford Law School Palo Alto, California USA

For more information about
Regional Meetings, Webinars,
or these events, visit our
Upcoming Events page.

In Their Own Words

Click the videos below to hear from IADC member Laura De Santos as she describes how the incorporation of family sets the IADC apart from other associations and from IADC member Molly Craig as she describes the Think IADC First referral opportunities that arise in the IADC.



JOIN THE CONVERSATION!



IADC



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of Defense Counsel
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