

44TH ANNUAL TRIAL ACADEMY

 **IADC**
SUPERIOR ADVOCATES. GLOBAL PERSPECTIVE.

INTERNATIONAL ASSOCIATION OF DEFENSE COUNSEL

STANFORD LAW SCHOOL

JULY 30 - AUGUST 5, 2016

PALO ALTO, CALIFORNIA USA



WHAT PAST ATTENDEES HAVE SAID ABOUT THE IADC TRIAL ACADEMY

“Trial Academy was a transformative experience for me. It was an opportunity to see trial lawyers of the highest caliber perform while giving hands on, practical experience on every stage of a trial. I am better prepared to handle all aspects of a case and provide much better service to my clients. The networking opportunities and friendships that come from the week made it a remarkable experience both professionally and personally. I could not have had a more rewarding and enjoyable week.”

J. Nathan Cole
Heifetz Rose LLP

“Trial Academy has motivated me to work to return our civil legal system to one where cases go to trial rather than settle.”

Laken N. Davis
Sutterfield & Webb, LLC

“The IADC Trial Academy was truly transformative. Having come into it with fairly significant jury trial experience, I was not expecting the level of growth and development I saw in only a week’s time. You learn from and network with some of the best trial lawyers in the country. I definitely recommend it to anyone thinking about attending; you won’t be disappointed.”

Lynne Ingram
Campbell Campbell Edwards & Conroy

“The Trial Academy teaches in one week what would have taken me years of trial mistakes to learn for myself. I would recommend it to any senior associate looking to take his or her craft to the next level.”

Nate Tarvin
Gordon & Rees

A WEEK OF INVESTMENT FOR IMMEDIATE AND LIFELONG BENEFITS

The International Association of Defense Counsel Trial Academy is the preeminent defense trial advocacy training program and is a career-changing opportunity for lawyers both looking to practice fundamental trial skills and seeking to take their techniques and tactics to the next level.

It is a seven-day, intensive program that blends small group faculty instruction and demonstration with individual student participation. Its proven formula of hands-on, experiential learning accelerates the development of trial skills in a relatively short period of time. Choosing the IADC Trial Academy for you and your firm provides:

A Track Record of Success in Creating Confidence in the Courtroom

Since 1973, more than 3,700 students have attended and have come away with greater confidence and more sophisticated litigation skills that will benefit them and their firms for the balance of their professional careers.

Instantaneous Return on Investment

In today’s environment, it is more important than ever to have experienced and skilled lawyers working for your firm. The complexity and value of cases have escalated. Your lawyers need to get up to speed quickly. The Trial Academy provides a week of faculty demonstrations by lawyers recognized as the best civil defense litigators followed by practice, practice, and more practice for students.

Digitally Recorded Documented Progress

Students are recorded while conducting mock opening statements, direct and cross examinations of lay and expert witnesses, and closing arguments. This provides the invaluable opportunity for students to see themselves as others see them, allowing them to identify their own strengths and weaknesses and objectively look at their performance without relying on memory. Students will return to the office with recordings of their exercises plus a feedback letter that will provide the partners who direct their efforts with a tool to better utilize their strengths for the good of the practice.

Professional Connections Crossing All Jurisdictions

The IADC Trial Academy brings together the best IADC members as faculty and the most talented and promising lawyers as students from across the nation. Students from all 50 states, the District of Columbia, Puerto Rico, Mexico, Canada, Brazil, and Ireland have participated. The group forms during the week to become a powerful network which serves as a resource for knowledge, insight, and referrals.



WITH FEWER OPPORTUNITIES FOR TRIAL EXPERIENCE, CAN YOU AFFORD NOT TO SEND YOUR FIRM’S LAWYERS TO THE PREMIER TRIAL SKILLS PROGRAM?

GENERAL SCHEDULE

FRIDAY, JULY 29

Afternoon Attendee Arrival and Check-In
Evening Optional Campus Tour

SATURDAY, JULY 30

Welcome and Overview of Program (Program begins at 8:45 a.m.)
Faculty Presentation: *Voir Dire* Objectives and Techniques
“On Being Exceptional: The Traits That Matter” Presentation
Trial Technology Presentation
Faculty Presentation and Demonstration:
Opening Statements
Welcome Reception and Dinner

SUNDAY, JULY 31

Faculty Presentations and Demonstrations:
Direct and Cross Examination of Lay Witnesses and Refreshing
Recollection, Entering Exhibits, and Impeachment
“Silent Advocacy” Presentation
Student Skills Workshops on Opening Statements
Reception and Individual Faculty Group Dinners

MONDAY, AUGUST 1

Faculty Presentation and Demonstration:
“If I’d Only Known...Practical Tips for Trial Lawyers” Presentation
Direct and Cross Examination of a Medical Expert Witness and
Student Skills Workshops on Direct and Cross Examination of
Lay Witnesses
Student-Faculty Critiques of Digitally Recorded Demonstrations

TUESDAY, AUGUST 2

Faculty Presentation and Demonstration:
Direct and Cross Examination of an Engineering Expert Witness and
Discussion of Trial Objections
Discussion of Diversity for Trial Lawyers and Work/Life Balance
Student Skills Workshops on Direct and Cross Examination of Lay
Witnesses (continued)

WEDNESDAY, AUGUST 3

Faculty Presentation and Demonstration:
Direct and Cross Examination of Economics/Accounting Expert Witness
Ethics for Trial Lawyers Presentation
Student Skills Workshops on Direct and Cross Examination of
Expert Witnesses
Student-Faculty Critiques of Digitally Recorded Demonstrations

THURSDAY, AUGUST 4

Faculty Presentations and Demonstrations: Direct and Cross
Examination of a Toxicology Expert Witness and Closing Arguments
Student Skills Workshops on Direct and Cross Examination of
Expert Witnesses (continued)
Reception and Closing Dinner

FRIDAY, AUGUST 5

Student-Faculty Critiques of Digitally Recorded Demonstrations
Student Skills Workshops on Closing Arguments (Program
concludes by 12:00 p.m.)

WHY WE ARE DIFFERENT

DEFENSE FOCUSED

Unlike many other trial skills programs, the IADC Trial Academy offers training provided by a faculty of the best civil defense lawyers. They focus on defense techniques and tactics and teach participants how to THINK like defense lawyers.

AUTHENTIC EXPERIENCES

The IADC Trial Academy realistically simulates the elements and environment surrounding a trial. Real physicians and accountants act as expert witnesses and professional actors as lay witnesses and parties to the hypothetical cases during student exercises. Faculty expert witnesses have frequent and recent experience in jury trials for clients from a variety of backgrounds and industries.

INDIVIDUALIZED INSTRUCTION

7:1 STUDENT/FACULTY RATIO

The Trial Academy is a week of both observing the best trial attorneys in faculty demonstrations and practicing with that new knowledge. Students work in groups with no greater than a 7:1 student to faculty ratio. Unlike most other trial skills programs, attendees are filmed while performing every major aspect of a trial, not just one or two exercises. The faculty members provide one-on-one guidance and constructive criticism that result in immediate and vast improvement in performance throughout the week.

Special presentations will be made by the following speakers:

- Tripp Haston, Bradley Arant Boult Cummings LLP, Birmingham, AL
- Mark S. Olson, Oppenheimer Wolff & Donnelly LLP, Minneapolis, MN
- Craig A. Thompson, Venable LLP, Baltimore, MD
- Quentin F. Urquhart, Jr., Irwin Fritchie Urquhart & Moore LLC, New Orleans, LA
- Chilton Davis Varner, King & Spalding, Atlanta, GA

DEVELOP

PERFORM

EXCEL

2016 IADC TRIAL ACADEMY FACULTY



Donald F. "Fritz" Zimmer, Jr., Director

King & Spalding
San Francisco, California

Fritz Zimmer is Managing Partner of the King & Spalding San Francisco office. His trial practice is primarily focused on the defense of pharmaceuticals, medical devices, toxic substances, and commercial litigation. Mr. Zimmer has served as national, regional, and trial counsel for a variety of pharmaceutical and other companies. He has been a member of several national trial and science teams, most recently pertaining to diabetes and statin medications. Mr. Zimmer is a past Board member of the IADC and served as a faculty member for the 2002 Trial Academy. He was chosen as a "Lawyer of the Year" by *Best Lawyers in America* in 2014 and *Who's Who Legal* selected Fritz as one of the top 10 most highly regarded individuals in the United States for Product Liability Defense in 2015, noting that "peers and clients are effusive, claiming he has an exhaustive knowledge of the market and is peerless in court."



Lyn P. Pruitt, Director-Elect

Mitchell Williams
Little Rock, Arkansas

Lyn Pruitt is a member of Mitchell Williams. She has been trial counsel in numerous products cases with particular emphasis in pharmaceutical and medical device cases. She has also been counsel in several MDLs and in numerous class actions. She has tried nursing home and medical malpractice cases as well. Ms. Pruitt is a Fellow of the International Academy of Trial Lawyers, American College of Trial Lawyers, and the Litigation Counsel of America. She has been recognized by *Super Lawyers*, *Mid-South Super Lawyers*, *The International Who's Who of Product Liability Defense Lawyers*, *The International Who's Who of Business Lawyers*, *Chambers and Partners USA: Leading Business Lawyers*, and *The Best Lawyers in America*, including designation as "Best Lawyer of the Year" 2013 in Mass Tort/Class Action and Product Liability Litigation (only ten selected in the country). She received her B.A., *summa cum laude*, from Ouachita Baptist University and her J.D., with honors, from University of Arkansas at Little Rock.



Rebecca Weinstein Bacon

Bartlit Beck Herman Palenchar & Scott
Chicago, Illinois

Rebecca Weinstein Bacon is a trial lawyer at Bartlit Beck. She has a broad practice with a focus on pharmaceutical products liability, antitrust, consumer class actions, and commercial disputes for Fortune 100 companies. Her recent representations include trying one of the only consumer class action cases to go to trial, which resulted in a defense verdict for Whirlpool. She represented Bayer in the WeightSmart litigation, where she led a team that defeated class certification at the district court for all but one state, she obtained appellate review of the one certified state class, and argued before the Third Circuit. The Third Circuit reversed the class certification decision and remanded to the district court. The plaintiffs petitioned rehearing en banc, but in a 9-4 opinion, the Third Circuit denied the request for rehearing. Ms. Bacon was chosen to first chair the second Yaz trial slated in Philadelphia state court, which settled shortly before trial. Ms. Bacon teaches and speaks on trial skills and high tech trial techniques. She is a graduate of Columbia University Law School where she was a Kent and Stone Scholar.



Christopher D. Brown

Beasley, Demos & Brown, LLC
Miami, Florida

Christopher D. Brown is a name partner and co-founder of Beasley, Demos & Brown, LLC in Miami, Florida. He has been recognized in *Chambers USA*, and is perennially listed as a Florida "Super Lawyer" by *Law & Politics Magazine*. Mr. Brown focuses on products liability, insurance and bad faith; employment, and commercial defense litigation. His career highlights include trying the \$300 million products liability jury trial that arose from the 1995 crash of American Airlines Flight 965 in Cali, Colombia; defending the Miami-Dade State Attorney's office in several high profile employment discrimination trials; and arguing a precedent-setting election law case before the Florida Supreme Court. Mr. Brown lectures frequently on litigation tactics, products liability, insurance issues, and the use of theatre techniques in the courtroom. He holds a B.A. from Dartmouth College and a J.D., *cum laude*, from the University of Miami School of Law, where he attended on a full-tuition scholarship and was a member of the University of Miami Law Review. He is also a former actor and is a nationally-recognized, award-winning playwright.



Mark S. Cheffo

Quinn Emanuel Urquhart & Sullivan LLP
New York, New York

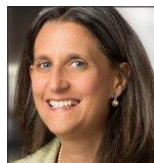
Mark Cheffo is co-chair of Quinn Emanuel's global product liability and mass torts practice. He represents defendants in products liability, insurance, and mass torts litigation, serving as national coordinating and trial counsel both in large, complex matters and in individual cases. He has represented pharmaceutical and medical device manufacturers, designers of bioengineered agricultural products, and sellers of consumer and industrial products. Mr. Cheffo currently serves as lead counsel in the Lipitor and Zolofit MDLs, and has served as lead or co-lead counsel in five MDLs and several other coordinated mass tort proceedings. He is active in local bar associations and is a frequent lecturer on products liability issues. He also is very involved in pro bono efforts. Mr. Cheffo obtained a judgment of more than \$1.7 million for liability and legal fees on behalf of 11 restaurant workers in New York's Chinatown. Among other recognitions, he has been selected for inclusion in *Chambers USA: America's Leading Lawyers for Business* and *The Best Lawyers in America*.



Molly Hughes Cherry

Nexsen Pruet, LLC
Charleston, South Carolina

Molly Cherry is a member of Nexsen Pruet, LLC. She has a broad background in general business litigation, employment litigation, and dispute resolution, and is a certified specialist in labor and employment law, as well as a civil court mediator. Ms. Cherry is active in the South Carolina Bar, serving as Chairperson of the Torts and Insurance Practice Section, as well as the past Chair of the Employment and Labor Law Section. In addition, she is the Chair of the SC Employment and Labor Law Advisory Board and Secretary of the SC Women's Lawyer's Association. Ms. Cherry has been recognized by *Super Lawyers*, *Chambers USA*, *Best Lawyers*, and has an AV Preeminent rating from Martindale-Hubbell. She was recently named the 2016 Charleston "Lawyer of the Year" in Litigation - Labor and Employment. Ms. Cherry received her undergraduate degree from Wofford College (B.A., 1993) and her J.D. from the University of South Carolina School of Law (1996). She served as law clerk to the Honorable David C. Norton, U.S. District Court Judge, District of SC, from 1996 to 1998.



Karen R. Glickstein

Polsinelli PC
Kansas City, Missouri

Karen Glickstein is a shareholder at Polsinelli PC where her practice focuses on management-side employment law. Ms. Glickstein has represented employers before administrative agencies, arbitration panels, and state and federal courts in matters ranging from single plaintiff employment cases to EEOC class actions. She is a past member of DRI's Board of Directors and Law Institute and was awarded DRI's 2015 Mary Massaron Ross Award for advancing women in the legal profession. Ms. Glickstein was appointed by the Missouri Supreme Court to its Civil Rules of Procedure Committee, was appointed by the Missouri Bar to its Committee on Women in the Profession, both positions which she continues to hold. She is listed in *Chambers USA: America's Leading Lawyers for Business*, Labor & Employment (Kansas City & Surrounds) 2014-2015, and has been selected for inclusion in *Best Lawyers in America* from 2008-2016. She has also been named a *Super Lawyer* for multiple years, including recognition as one of the Top 50 Female Lawyers in Missouri by that organization for multiple, consecutive years. She is a proud *cum laude* graduate of Smith College and received her J.D. from Northwestern University.



Ursula M. Henninger

King & Spalding
Charlotte, North Carolina

Ursula Henninger is a trial lawyer at King & Spalding. She maintains an active trial practice, trying numerous product liability cases to jury verdict each year. During her 20 plus years trying cases, she has defended a variety of cases including medical malpractice, professional liability, insurance coverage, consumer protection, and RICO. However, the majority of her practice currently focuses on the defense of complex claims of product defect and punitive damages, including those against tobacco manufacturers and pharmaceutical companies. In addition to being a first-chair trial lawyer, Ms. Henninger often coordinates defense team efforts, including

leading the management of cases on behalf of industry teams from the filing of the complaint through trial. She has tried cases in federal and state courts throughout the country, including New York, North Carolina, Florida, West Virginia, and Missouri.



Maria Katina Karos
Sedgwick LLP
Dallas, Texas

Maria “KiKi” Karos has built a career defending multinational corporations in complex litigation. Over the past two decades, Ms. Karos has established herself as a go-to trial lawyer by consistently developing creative strategies that have proven to be effective in both state and federal courts across the country. In trying more than 30 cases to verdict, Ms. Karos has earned praise from her clients for her ability to effectively communicate with juries when the stakes are highest. Her record as a trial lawyer positions her as a powerful advocate for her clients at all stages of litigation. In addition to her courtroom and boardroom skills, Ms. Karos is strong voice for the advancement of women lawyers. She is Chair of Sedgwick’s Women’s Forum, which is widely recognized for its 10-plus years of success in mentoring women lawyers and paving the way to leadership and business development opportunities. Sedgwick is routinely recognized as a top law firm for women.



William C. McGowin
Bradley Arant Boulton Cummings LLP
Montgomery, Alabama

Bill McGowin is a partner with Bradley Arant Boulton Cummings LLP. He has been practicing in his hometown of Montgomery, Alabama since graduating from law school. Mr. McGowin has a general litigation practice that is focused primarily on the defense of pharmaceuticals, as well as trucking and transportation. He was selected by his peers for inclusion in *Best Lawyers of America* 2005-2015, has been named one of the top attorneys in the state of Alabama by *Alabama Super Lawyers* 2008-2015, was named one of Alabama’s best lawyers by *Personal Injury Litigation* 2011-2015, and is AV rated by Martindale Hubbell peer review ratings. Mr. McGowin is a member of the Alabama Defense Lawyers Association, Trucking Industry Defense Association (TIDA), and the International Association of Defense Counsel (IADC). Mr. McGowin graduated from the University of Alabama, with honors, in 1986 and received his J.D. from Cumberland School of Law in 1991.



Raymond G. Mullady, Jr.
Nelson Mullins Riley & Scarborough LLP
Washington, District of Columbia

Ray Mullady is a litigation partner at Nelson Mullins Riley & Scarborough LLP, where he has a national trial and appellate practice in the areas of business litigation, product liability, and mass torts. Mr. Mullady has tried cases to verdict in California, Delaware, the District of Columbia, Florida, Maryland, and West Virginia. His appellate experience includes argument in the United States Court of Appeals for the District of Columbia, Fourth, Sixth and Eighth Circuits, and the highest court in Maryland. He has an AV Preeminent® rating from Martindale-Hubbell and has again been named a Washington, D.C. *Super Lawyer* for 2016.



Kenneth A. Murphy
Drinker Biddle & Reath
Philadelphia, Pennsylvania

Kenneth Murphy is a partner at Drinker Biddle & Reath and Chair of the Products Liability and Mass Tort Practice Group. His practice includes the defense of product liability and other tort claims, including unfair trade practice and off-label promotion claims on behalf of pharmaceutical companies and other commercial entities. A trial lawyer, Mr. Murphy routinely prepares and defends company witnesses at depositions and conducts depositions of plaintiffs and expert witnesses. He also has litigated and tried to verdict cases involving claims of professional malpractice, breach of contract, defamation, wrongful termination, premises liability, sexual harassment, and tortious interference with contract, in federal and state courts in New York, New Jersey, Pennsylvania, and South Carolina. Mr. Murphy is a Fellow of the American College of Trial Lawyers. He has also been named a “Litigation Star” by *Benchmark Litigation*.



Richard A. Schneider
King & Spalding
Atlanta, Georgia

Richard “Doc” Schneider is Senior Partner with King & Spalding. His career there spans more than 34 years and he is a Fellow of the American College of Trial Lawyers. Mr. Schneider defends complex tort and commercial litigation cases across a broad range of subject matters. He served as lead trial counsel for Brown & Williamson Tobacco Corporation in two of the largest class action cases ever tried to verdict. He is a member of the Board of Trustees of the United States Supreme Court Historical Society and is listed in *Best Lawyers in America* in five different practice areas. He served as Chairman of Mercer University’s Board of Trustees and is the Co-Editor of *A Life In The Law: Advice For Young Lawyers* (ABA 2009). A lawyer by day and by night, Mr. Schneider is a songwriter in between, with three albums available wherever the internet roams.



Emilia L. Sweeney
Carney Badley Spellman, P.S.
Seattle, Washington

Emilia Sweeney is a shareholder at Carney Badley Spellman in Seattle, Washington. She represents business interests in complex business-to-business and consumer disputes involving unfair and deceptive practices; trade secret, breach of contract, and insurance coverage. She has also litigated product liability and disparagement actions as well as maritime casualty cases. She has obtained a successful result at trial in more than 80% of all cases tried.

Ms. Sweeney also advises clients who manufacturer or sell consumer products in the U.S. on compliance with rules and regulations governed by the Consumer Product Safety Commission, the Federal Trade Commission, and the Food and Drug Administration. She is a past president of the Washington Defense Trial Lawyers, has been repeatedly selected as a *Super Lawyer*, recognized as one of the King County’s “Top Lawyers,” and has been rated “AV” Preeminent by Martindale Hubbell® and “Superb” by AVVO.



Stephen W. Vescovo
Lewis, Thomason, King, Krieg & Waldrop
Memphis, Tennessee

Steve Vescovo is a Lewis, Thomason, King, Krieg & Waldrop, P.C. shareholder. He also serves on the firm’s Board of Directors. He has practiced law for 35 years. Mr. Vescovo’s practice concentrates on the defense of professional liability, personal injury claims, and commercial and transportation matters. He has tried more than 135 cases to jury verdict. Mr. Vescovo has been named to the *Best Lawyers in America* in the categories of Litigation-Banking & Finance and Litigation-Construction. He has been listed as a *Mid-South Super Lawyer* since 2006. Mr. Vescovo is a Fellow in the Memphis Bar Foundation and the Tennessee Bar Foundation. He is a recipient of the Sam A. Myar, Jr. Memorial Award in recognition of outstanding service to the legal profession and the community. Mr. Vescovo received his J.D. from the University of Memphis in 1980.



William Curtis Webb
Beck Redden LLP
Houston, Texas

Curt Webb is a trial lawyer at Beck Redden LLP where he also serves on the firm’s Executive Committee. He has a varied trial practice that includes complex commercial litigation, products liability, and class action litigation. Mr. Webb has tried cases throughout the country and has served as national trial counsel for various companies dating back to the silicone breast implant litigation. Mr. Webb is a Fellow of the American College of Trial Lawyers, a member of the American Board of Trial Advocates, and a member of the International Association of Defense Counsel. He has been recognized in *Best Lawyers in America* for Product Liability Litigation, including “Lawyer of the Year” in this category. He has also been designated by his peers as a *Texas Super Lawyer* (2005-2015) and has earned an AV Preeminent Rating by Martindale-Hubbell.

GENERAL INFORMATION

Practice Materials

Each student will receive a set of practice materials one month in advance of the beginning of the Trial Academy. The student materials will contain the hypothetical trial problems and student demonstration assignments. These materials form the basis for program participation. Students will be expected to review the materials and prepare for the week before arriving at the Academy.

CLE Credits

Approximately 43 hours of CLE in 60-minute states and 52 hours of CLE in 50-minute states will be requested for accreditation from mandatory continuing legal education jurisdictions including 1.5 hours of ethics credit. The IADC is a Pre-Approved Provider of CPD Credit with the Law Society of British Columbia. The Quebec CPD Committee recognizes courses approved by other Canadian bars as approved in Quebec. CPD credits are available for attendance at the Trial Academy.

Tax Deduction

Costs incurred for attending legal seminars that maintain and improve professional skills required for employment are tax deductible. See *Tras. Reg. I.162-5*; IRS Letter Ruling 7746068 (9-1-77); *Coughlin v. Comm'r.*, 203 F.2d 307 (2d Cir. 1953).

Trial Academy Registration and Tuition

Tuition for this week-long program is \$3,275 per student. Tuition for students from corporations and insurance companies is \$2,550. **Early Registration Discounts:** Attendees from law firms who register on or before March 25, 2016 will get the early registration rate of \$3,075 per student. If your firm plans to register multiple attendees, the IADC wishes to thank you for your support. Register on or before March 25 and your first registrant's tuition will be \$3,075 and additional registrants will be \$2,850 each. The Trial Academy application form included in this brochure must be completed and returned to the IADC office by the March 25 deadline to receive this special rate. Registration is limited. Due to the popularity of the Academy, early application is not only encouraged but strongly advised.

Accommodations and Meals

A housing and meal package is available to Trial Academy students for \$1,700. All charges are based on a package rate arranged for attendees by the IADC and Stanford University. Housing is provided by the Munger Graduate Residence located adjacent to the Stanford Law School. The spacious studios and apartments offer fully equipped kitchens, contemporary furniture, roomy living areas, wireless Internet, and comfortable bedrooms. Some apartments are arranged in a suite and share a common living area and kitchen. All apartments have a private bedroom and bathroom regardless of arrangement. The Housing and Meal Package fee covers the cost of seven days of student lodging and meals which include breakfast and lunch offered at Munger Graduate Residence Dining Hall and three group dinners.

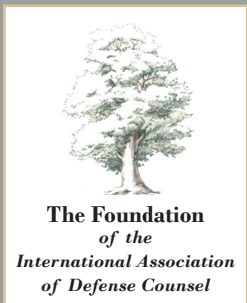


A Special Note for the Disabled

The International Association of Defense Counsel wishes to ensure that no individual with a disability is excluded, denied services, segregated, or otherwise treated differently from other individuals because of the absence of auxiliary aids and services. If you are in need of auxiliary aids or services, please contact Donna Villa, Meetings Coordinator, at dvilla@iadclaw.org.

Cancellation Policy

A CASH REFUND, less a \$150 processing fee, will be made if a written notice of cancellation is received by the IADC office more than sixty (60) days prior to the first day of the meeting. No reason for the cancellation need be provided for a timely notice of cancellation. NO CASH REFUND will be made if notice of cancellation is received by the IADC office sixty (60) days or less prior to the first day of the meeting. However, if special circumstances arise before the meeting which prevent attendance, a member may request a future meeting credit. The request needs to be in writing and submitted to the IADC office. It should be directed to the Finance Committee's attention and note the special circumstances which caused cancellation. The credit request can only apply to meeting registration fees (not air, hotel, activity, tour, or special event fees) and, if approved, will be valid for use toward any IADC meeting for one (1) year from the date of the meeting for which credit is requested. A \$150 processing fee will be deducted from the total future meeting credit. All future meeting credit requests will be considered by the Finance Committee and the decision of that Committee will be final.



THE GEORGE J. LAVIN, JR. MEMORIAL SCHOLARSHIP

The Foundation of the IADC is pleased to offer a Trial Academy scholarship for an attendee in need of financial assistance.

The George J. Lavin, Jr. Memorial Scholarship, funded by the law firm of Lavin, O'Neil, Cedrone & DiSipio, honors the firm's founder, George J. Lavin, Jr. Mr. Lavin served as the Director of the 2001 Trial Academy and as a faculty member of the 1999 Trial Academy. He was an accomplished trial lawyer and the scholarship celebrates and honors his commitment to mentoring aspiring trial lawyers. The scholarship provides tuition and room and board reimbursement, as well as a \$250 expense stipend. The scholarship is intended to provide assistance to a

candidate employed by a non-profit corporation, non-profit organization, or public sector entity.

For more information, email Mary Beth Kurzak, IADC Executive Director, at mkurzak@iadclaw.org or visit www.iadcfoundation.org for an application form.

THANK YOU TO
OUR SPONSORS



IADC 2016 TRIAL ACADEMY APPLICATION

Please consider the following person for acceptance to the 2016 IADC Trial Academy to be held at Stanford Law School in Palo Alto, California, from Saturday, July 30 to Friday, August 5, 2016. If you need more than one application, please photocopy this form or visit www.iadclaw.org to register online.

APPLICANT INFORMATION

NAME _____ NAME ON BADGE _____

FIRM/COMPANY NAME _____

BUSINESS ADDRESS _____

CITY _____ STATE _____ ZIP _____

BUSINESS PHONE _____ CELL PHONE _____

EMAIL ADDRESS _____ BIRTH DATE _____ GENDER: MALE/FEMALE _____

U.S. STATE BAR NUMBER(S) (PLEASE LIST ALL FOR WHICH YOU WILL REQUIRE CLE CREDITS) _____

Years in Practice: _____ Jury Trial Experience as Lead or Assisting Counsel (No. of Trials): _____

Name of Sponsor: _____ Sponsor's Email: _____ No. of Attorneys in Firm: _____

(Required information - This person will receive the review letter on attendee performance)

By applying for enrollment in the Trial Academy, I expressly grant my permission to be photographed at the 2016 Trial Academy and for said photographs to be used by the IADC for publicity and promotion. I understand the IADC shall own all intellectual property rights, if any, arising in connection therewith, and I further agree and acknowledge that I shall not receive (or be entitled to receive) any compensation from the IADC for any such usage.

Additional Housing Information - Arrival Date: _____ Departure Date: _____

(Standard check-in date is July 29, 2016 and check-out is August 5, 2016. Additional nights will require a fee per night.)

Special Requests: _____ Emergency Contact Name: _____
(Housing or Dietary)

Emergency Contact Cell Phone Number: _____ Emergency Contact Email: _____

FEES

Registration Category	Before March 25	After March 25
<input type="checkbox"/> Registration Fee	\$3,075	\$3,275
<input type="checkbox"/> Multiple Attendee Registration Fee*	\$2,850	\$3,275
<input type="checkbox"/> Corporate/Insurance Attendees**	\$2,550	\$2,550
<input type="checkbox"/> Housing and Meal Package***	\$1,700	\$1,700
Total Fee enclosed:	\$ _____	\$ _____

*MULTIPLE ATTENDEE THANK YOU DISCOUNT

If your firm plans to register multiple attendees, the IADC wishes to thank you for your support.

Register on or before March 25 and your first registrant tuition will be \$3,075 and additional registrants will be \$2,850 each.

** Attendees from a corporation or insurance company are encouraged to attend and will receive a Corporate/Insurance Discount of \$725 (\$2,550).***All charges are based on a package rate arranged for attendees by the IADC and Stanford University. There will be no credit for missed nights or meals. The Housing and Meal Package fee covers the cost of the student lodging and meals which includes breakfast and lunch offered at Munger Dining Hall. **Additional fees will be required for spouses wishing to stay with attendees and/or attend IADC functions. Please contact Donna Villa, Meetings Coordinator, at dvilla@iadclaw.org for more information.**

Refund of attendee registration fees by May 29, 2016 will be made less a \$150 administrative processing cancellation fee. Registration fees are non-refundable on and after May 29, 2016 unless the Trial Academy participant can locate a suitable substitute. Notice of cancellation or participant substitution must be received in writing by the IADC office. Please contact Amy O'Maley McGuire, Director of Professional Development, at aomaley@iadclaw.org.

PAYMENT

Complete and fax with credit card information to 1.312.368.1854 or mail with payment to International Association of Defense Counsel, 23973 Network Place, Chicago, IL 60673-1239 USA. If paying by wire transfer, please contact Jenée Williams at jwilliams@iadclaw.org for wire transfer details.

Check/Money Order (Payable to the IADC in USD) AMEX Visa MasterCard

Number: _____ Expiration Date: _____ Security Code: _____

Name on Card: _____

Signature: _____

International Association of Defense Counsel

Phone: 1.312.368.1494

Fax: 1.312.368.1854

Website: www.iadclaw.org



International Association of Defense Counsel
303 West Madison, Suite 925
Chicago, IL 60606 USA

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First Class Mail
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Bedford Park, IL
PERMIT NO. 205

Register by March 25, 2016 and save on tuition fees!

44TH ANNUAL TRIAL ACADEMY

STANFORD LAW SCHOOL

JULY 30 - AUGUST 5, 2016

PALO ALTO, CALIFORNIA USA



IADC TRIAL ACADEMY FACULTY

The 2016 IADC Trial Academy Faculty bring a level of expertise and experience you won't get at other trial practice programs. The Trial Academy Faculty are:

Experienced in the courtroom. All Faculty have frequent and recent experience on jury trials for clients from a variety of backgrounds and industries. Our Faculty have represented small companies, Fortune 500 companies, and everything in between.

Diverse. Our Faculty are men and women with diverse backgrounds who come from all across the United States and practice in a wide range of areas. Seeing them in action during demonstrations will provide attendees a deeper understanding of the many ways to approach a jury trial and provide a range of ideas they can take home and implement to get a successful result.

Honored by the profession. Included in the Faculty are presidents of national, state, and/or local bar associations, *Super Lawyers*, and fellows of specialty law associations.

Teachers. Most of our Faculty have served as faculty of other trial practice programs. They have been speakers at professional association seminars and law schools, and many are published authors on the latest legal issues.

Dedicated. The IADC Trial Academy Faculty begin training and preparing for the July meeting in February. They will log hundreds of hours throughout the course of preparing and executing the Academy to ensure that attendees come away with significantly advanced skills in the courtroom.

