

45TH

 **IAADC**
SUPERIOR ADVOCATES. GLOBAL PERSPECTIVE.

INTERNATIONAL ASSOCIATION OF DEFENSE COUNSEL ANNUAL TRIAL ACADEMY

JULY 29 - AUGUST 4, 2017

STANFORD LAW SCHOOL

PALO ALTO, CALIFORNIA USA



WHAT PAST ATTENDEES HAVE SAID ABOUT THE IADC TRIAL ACADEMY

"The Trial Academy has transformed the way I practice law. With few opportunities for trial for younger lawyers, the Trial Academy is an essential tool not just for developing trial skills but for also more effectively litigating a case before it reaches trial. Thoroughly understanding the trial process cannot be underestimated when representing our clients."

Kaitlin Madigan
Weston Hurd, LLP

"Being exposed to so many great styles and techniques via some of the best trial lawyers out there practicing today was a great experience, and really creates the opportunity for every single person to take away not only a better theoretical understanding of the different aspects of a trial, but also specific skills that they can use in trial."

Christy Samansky Hawkins
Haltom & Doan

"Trial Academy provides a good mix of hard work, learning, and networking with other attorneys in similar practices. You'll walk away with a better understanding of what it is to be a trial lawyer and with lifelong connections."

Bob Plunkert
Pitzer Snodgrass, P.C.

"The IADC Trial Academy provided us an opportunity to learn from leading trial counsel from around the country and to apply what we learned alongside of tomorrow's leading trial counsel."

Michael J. Wozny
Lavin, O'Neil, Cedrone & DiSipio

A WEEK OF INVESTMENT FOR IMMEDIATE AND LIFELONG BENEFITS

The International Association of Defense Counsel Trial Academy is the preeminent defense trial advocacy training program and is a career-changing opportunity for lawyers both looking to practice fundamental trial skills and seeking to take their techniques and tactics to the next level.

It is a seven-day, intensive program that blends small group faculty instruction and demonstration with individual student participation. Its proven formula of hands-on, experiential learning accelerates the development of trial skills in a relatively short period of time. Choosing the IADC Trial Academy for you and your firm provides:

A Track Record of Success in Creating Confidence in the Courtroom

Since 1973, more than 3,800 students have attended and have come away with greater confidence and more sophisticated litigation skills that will benefit them and their firms for the balance of their professional careers.

Instantaneous Return on Investment

In today's environment, it is more important than ever to have experienced and skilled lawyers working for your firm. The complexity and value of cases have escalated. Your lawyers need to get up to speed quickly. The Trial Academy provides a week of faculty demonstrations by lawyers recognized as the best civil defense litigators followed by practice, practice, and more practice for students.

Digitally Recorded Documented Progress

Students are recorded while conducting mock opening statements, direct and cross examinations of lay and expert witnesses, and closing arguments. This provides the invaluable opportunity for students to see themselves as others see them, allowing them to identify their own strengths and weaknesses and objectively look at their performance without relying on memory. Students will return to the office with recordings of their exercises plus a feedback letter that will provide the partners who direct their efforts with a tool to better utilize their strengths for the good of the practice.

Professional Connections Crossing All Jurisdictions

The IADC Trial Academy brings together the best IADC members as faculty and the most talented and promising lawyers as students from across the nation. Students from all 50 states, the District of Columbia, Puerto Rico, Mexico, Canada, Brazil, and Ireland have participated. The group forms during the week to become a powerful network which serves as a resource for knowledge, insight, and referrals.



WITH FEWER OPPORTUNITIES FOR TRIAL EXPERIENCE, CAN YOU AFFORD NOT TO SEND YOUR FIRM'S LAWYERS TO THE PREMIER TRIAL SKILLS PROGRAM?

GENERAL SCHEDULE

FRIDAY, JULY 28

Afternoon Attendee Arrival and Check-In
Evening Optional Campus Tour

SATURDAY, JULY 29

Welcome and Overview of Program (Program begins at 8:45 a.m.)
Faculty Presentation: *Voir Dire* Objectives and Techniques
“On Being Exceptional: The Traits That Matter” Presentation
Trial Technology Presentation
Faculty Presentation and Demonstration:
Opening Statements
Welcome Reception and Dinner

SUNDAY, JULY 30

Faculty Presentations and Demonstrations:
Direct and Cross Examination of Lay Witnesses and Refreshing
Recollection, Entering Exhibits, and Impeachment
“Silent Advocacy” Presentation
Student Skills Workshops on Opening Statements
Reception and Individual Faculty Group Dinners

MONDAY, JULY 31

Faculty Presentation and Demonstration:
“If I’d Only Known...Practical Tips for Trial Lawyers” Presentation
Direct and Cross Examination of a Medical Expert Witness and
Student Skills Workshops on Direct and Cross Examination of
Lay Witnesses
Student-Faculty Critiques of Digitally Recorded Demonstrations

TUESDAY, AUGUST 1

Faculty Presentation and Demonstration:
Direct and Cross Examination of an Engineering Expert Witness and
Discussion of Trial Objections
Student Skills Workshops on Direct and Cross Examination of Lay
Witnesses (continued)

WEDNESDAY, AUGUST 2

Faculty Presentation and Demonstration:
Direct and Cross Examination of Economics/Accounting Expert Witness
Ethics for Trial Lawyers Presentation
Student Skills Workshops on Direct and Cross Examination of
Expert Witnesses
Student-Faculty Critiques of Digitally Recorded Demonstrations

THURSDAY, AUGUST 3

Faculty Presentations and Demonstrations: Direct and Cross
Examination of a Toxicology Expert Witness and Closing Arguments
Student Skills Workshops on Direct and Cross Examination of
Expert Witnesses (continued)
Reception and Closing Dinner

FRIDAY, AUGUST 4

Student-Faculty Critiques of Digitally Recorded Demonstrations
Student Skills Workshops on Closing Arguments (Program
concludes by 12:00 p.m.)

WHY WE ARE DIFFERENT

DEFENSE FOCUSED

Unlike many other trial skills programs, the IADC Trial Academy offers training provided by a faculty of the best civil defense lawyers. They focus on defense techniques and tactics and teach participants how to THINK like defense lawyers.

AUTHENTIC EXPERIENCES

The IADC Trial Academy realistically simulates the elements and environment surrounding a trial. Real physicians and accountants act as expert witnesses and professional actors as lay witnesses and parties to the hypothetical cases during student exercises. Faculty expert witnesses have frequent and recent experience in jury trials for clients from a variety of backgrounds and industries.

INDIVIDUALIZED INSTRUCTION

7:1 STUDENT/FACULTY RATIO

The Trial Academy is a week of both observing the best trial attorneys in faculty demonstrations and practicing with that new knowledge. Students work in groups with no greater than a 7:1 student to faculty ratio. Unlike most other trial skills programs, attendees are filmed while performing every major aspect of a trial, not just one or two exercises. The faculty members provide one-on-one guidance and constructive criticism that result in immediate and vast improvement in performance throughout the week.

Special presentations will be made by the following speakers:

- Joseph E. O’Neil, Lavin, O’Neil, Cedrone & DiSipio, Philadelphia, PA
- Mark S. Olson, Oppenheimer Wolff & Donnelly LLP, Minneapolis, MN
- Craig A. Thompson, Venable LLP, Baltimore, MD
- Quentin F. Urquhart, Jr., Irwin Fritchie Urquhart & Moore LLC, New Orleans, LA
- Chilton Davis Varner, King & Spalding, Atlanta, GA

DEVELOP

PERFORM

EXCEL

2017 IADC TRIAL ACADEMY FACULTY



Lyn P. Pruitt, Director

Mitchell Williams
Little Rock, Arkansas

Lyn Pruitt is a member of Mitchell Williams. She has been trial counsel in numerous products cases with particular emphasis in pharmaceutical and medical device cases. She has also been counsel in several MDLs and in numerous class actions. She has tried nursing home and medical malpractice cases as well. Ms. Pruitt is a Fellow of the International Academy of Trial Lawyers, American College of Trial Lawyers, and the Litigation Counsel of America. She has been recognized by *Super Lawyers*, *Mid-South Super Lawyers*, *The International Who's Who of Product Liability Defense Lawyers*, *The International Who's Who of Business Lawyers*, *Chambers and Partners USA: Leading Business Lawyers*, and *The Best Lawyers in America*, including designation as "Best Lawyer of the Year" 2013 in Mass Tort/Class Action and Product Liability Litigation (only ten selected in the country). She received her B.A., *summa cum laude*, from Ouachita Baptist University and her J.D., with honors, from University of Arkansas at Little Rock.



Christopher A. Kenney, Director-Elect

Kenney & Sams, P.C.
Boston, Massachusetts

Chris Kenney, co-founder of Kenney & Sams, P.C., is a nationally recognized trial lawyer who has successfully tried cases before every level of the state and federal trial court system in Massachusetts. He previously served as a Special Assistant Attorney General representing the Commonwealth of Massachusetts, and now serves as New England regional trial counsel for several major corporations. Mr. Kenney has been recognized in *Boston Magazine* as one of the Top 100 Lawyers in Massachusetts; he was named the Massachusetts Defense Lawyer of the Year in 2012, and has been listed in every edition of the *Best Lawyers in America* since 2009. In 2011, Mr. Kenney served on the faculty of the IADC Trial Academy. He is currently Treasurer of the Massachusetts Bar Association, and served for 3 years on the Board of Directors of DRI. Mr. Kenney is a graduate of The College of the Holy Cross – 1987 B.A. (NCAA Scholarship) and Boston University School of Law – 1990 (Paul J. Liacos Scholar).



Mel D. Bailey

Bailey Crowe Kugler & Arnold, LLP
Dallas, Texas

Mel Bailey is a founding partner of Bailey Crowe Kugler & Arnold, LLP. He maintains an active nationwide trial practice focusing primarily on products liability and toxic tort litigation. Mr. Bailey has tried cases in Texas, New York, Washington, New Jersey, Florida, California, Maryland, Utah, Illinois, Oklahoma, Oregon, Georgia, and Wyoming. Mr. Bailey has been elected to the American Board of Trial Advocates, The Trial Lawyer Honorary Society, the International Association of Defense Counsel, and is a Fellow in the Litigation Counsel of America.



Jane E. Bockus

Dykema Cox Smith
San Antonio, Texas

Jane Bockus is a member of Dykema Cox Smith. For more than 35 years, she has tried a wide variety of cases, ranging from insurance bad faith; medical and legal malpractice; to products liability cases; primarily involving drugs and medical devices. She has been trial counsel in several MDLs and class action hearings. She is an active member in the American Board of Trial Advocates, having been president of the San Antonio Chapter and is a frequent presenter at Masters of Trial demonstrations. Ms. Bockus has held numerous offices in her local bar associations and is a recipient of the Belva Lockwood Outstanding Lawyer Award from the Bexar County Women's Bar Association. In addition, she is committed to advocating for the victims of domestic violence and serves on the Board of the Bexar County Family Justice Center. Prior to attending law school, Ms. Bockus was a Texas history teacher. She is currently serving on the history and education committee for the San Antonio Tricentennial, which will be celebrated in 2018. Ms. Bockus received her B.A. from Southern Methodist University and her J.D. from St. Mary's University in San Antonio, Texas.



Jerry W. Blackwell

Blackwell Burke P.A.
Minneapolis, Minnesota

Jerry Blackwell is the founding partner and chairman of Blackwell Burke P.A. He serves as national and trial counsel for several major corporations, having tried cases for them in federal and state courts in 47 states and internationally. He is a founder of the Minnesota Association of Black Lawyers. In 2011, Governor Mark Dayton appointed Mr. Blackwell to serve as a member of the Minnesota Commission on Judicial Selection.

Mr. Blackwell has received numerous awards and recognitions, which include *The Best Lawyers in America*® - Products Liability Defense; *Benchmark Litigation* Minnesota Litigation Star; Minnesota *Super Lawyers*® list; BTI Client Service All-Star and MVP; Minnesota Attorney of the Year; Minnesota Minority Business Owner of the Year; and Distinguished Citizen Award, Kappa Alpha Psi Fraternity.



Michelle Cauley Browning

Mitchell Williams
Little Rock, Arkansas

Michelle Browning is a member of Mitchell Williams. She is a trial lawyer with nearly two decades of litigation experience and has tried a wide variety of civil cases to jury verdict. Her current trial practice is primarily focused on the defense of health care providers, pharmaceutical companies, and medical device companies in a wide range of complex medical litigation. In addition, Ms. Browning is certified in health care compliance (CHC)® by the Compliance Certification Board (CCB)®, illustrating her expertise in advising major healthcare systems in enterprise risk management and regulatory compliance. She has been recognized by *Super Lawyers*, *Mid-South Super Lawyers*, *Chambers and Partners USA*, and *The Best Lawyers in America*. She is a member of the American Board of Trial Advocates, Litigation Counsel of America, American Health Lawyers Association, and a founding member of the Arkansas Society for Healthcare Risk Management.



Todd P. Davis

King & Spalding LLP
Atlanta, Georgia

Todd Davis is a partner with King & Spalding's Tort Litigation and Environmental Practice Group. For the last twenty-four years, Mr. Davis' practice has been devoted to representing pharmaceutical and medical device companies, as well as other product manufacturers, in high-stakes personal injury, mass tort, consumer fraud, and class action litigation. Mr. Davis' recent experiences include trying several cases for GlaxoSmithKline alleging that a medication causes birth defects and for R.J. Reynolds Tobacco Company in the Florida *Engle*-progeny litigation. Mr. Davis has been recognized in *Legal 500's* Product Liability and Mass Tort Defense (Pharma and Medical Device) category. He received his undergraduate degree from Stetson University in 1989 and his J.D. from Mercer University in 1992. He is a member of the Georgia and Florida bars.



Vincent Galvin, Jr.

Bowman and Brooke
San Jose, California

Vince Galvin is an Executive Managing Partner at Bowman and Brooke, and a nationally recognized first-chair trial lawyer with more than 30 years of experience defending high exposure product liability and mass tort litigation. According to *Chambers USA* (2014), he "impresses by being able to 'implement aggressive positions without becoming personally aggressive or losing sight of the client's objectives.'" He has tried more than 30 catastrophic injury and wrongful death trials, including as lead counsel for Toyota in the widely publicized bellwether "unintended acceleration" trial in 2013. When brands are under attack, his vast experience, coupled with innate tactical prowess, make him a client's best ally in the courtroom. Mr. Galvin is a fellow of the American College of Trial Lawyers, a 2013 *Law360* "Product Liability MVP," and a member of the prestigious Product Liability Advisory Council.



Ursula M. Henninger
King & Spalding LLP
Charlotte, North Carolina

Ursula Henninger is a trial lawyer at King & Spalding. She maintains an active trial practice, trying numerous product liability cases to jury verdict each year. During her 20 plus years trying cases, she has defended a variety of cases including medical malpractice, professional liability, insurance coverage, consumer protection, and RICO. However, the majority of her practice currently focuses on the defense of complex claims of product defect and punitive damages, including those against tobacco manufacturers and pharmaceutical companies. In addition to being a first-chair trial lawyer, Ms. Henninger often coordinates defense team efforts, including leading the management of cases on behalf of industry teams from the filing of the complaint through trial. She has tried cases in federal and state courts throughout the country, including New York, North Carolina, Florida, West Virginia, and Missouri.



James D. Holland
Page, Kruger & Holland, P.A.
Jackson, Mississippi

James Holland continues to try cases with Page Kruger & Holland. He is recognized as a *Best Lawyer* in both commercial and product liability litigation, and has been inducted as a Life Fellow of the American Bar Foundation and a Fellow of the Mississippi Bar Foundation. His quality practice and extensive trial experience has led to selection for membership in the IADC, the Association of Defense Trial Attorneys, where he serves as President Elect, and the Federation of Defense and Corporate Counsel. While on the DRI Board of Directors, he was the first chair of the DRI for Life Task Force, chaired the SLDO Relationship Committee, and was Board Liaison to the Appellate and Construction Law Committees. Mr. Holland served as Vice Chair of both the Mississippi Supreme Court Plain Language Jury Instruction Task Force and the Business Court Study Committee, appointed by the Mississippi Secretary of State.



Maria Katina Karos
Sedgwick LLP
Dallas, Texas

Maria “KiKi” Karos is a partner at Sedgwick LLP and has built a career defending multi-national corporations in complex litigation. Over the past two decades, Ms. Karos has established herself as a go-to trial lawyer by consistently developing creative strategies that have proven to be effective in both state and federal courts across the country. In trying more than 30 cases to verdict, Ms. Karos has earned praise from her clients for her ability to effectively communicate with juries when the stakes are highest. Her record as a trial lawyer positions her as a powerful advocate for her clients at all stages of litigation. In addition to her courtroom and boardroom skills, Ms. Karos is a strong voice for the advancement of women lawyers. She is Chair of Sedgwick’s Women’s Forum, which is widely recognized for its 10-plus years of success in mentoring women lawyers and paving the way to leadership and business development opportunities.



Sherry A. Knutson
Tucker Ellis LLP
Chicago, Illinois

Sherry Knutson is a partner at Tucker Ellis LLP with 20 years of experience in product liability and toxic tort cases, with an emphasis on defending pharmaceutical and medical device companies. She has served as national coordinating counsel in one of the largest pharmaceutical mass torts and as lead counsel in multiple coordinated proceedings involving pharmaceuticals in Chicago. Ms. Knutson has tried cases to verdict in Illinois, Wisconsin, New Jersey, and West Virginia. She is ranked in *Chambers USA* in Product Liability & Mass Torts (Nationwide), where she is described as an “exceptional attorney” with “a knack for understanding very complex scientific and medical issues and making them easy to understand to both clients and a layperson on the jury.” Ms. Knutson is a Fellow of the International Society of Barristers and she was named *Law360’s* 2014 Product Liability MVP. She is also listed in *Who’s Who Legal*, *The Legal 500*, and *LMG Life Sciences*.



Paula A. Koczan
Weber Gallagher Simpson Stapleton Fires & Newby, LLP
Pittsburgh, Pennsylvania

Paula Koczan is Managing Partner of the Webber Gallagher’s Pittsburgh office and is Chair of the firm’s Healthcare Group. She defends healthcare providers in medical malpractice, licensure, and Medicare fraud actions. She has extensive trial experience in state and federal courts. Ms. Koczan, who is a registered nurse, handles nursing home cases as well as prisoners’ civil rights actions and product and general liability matters. Her clients include hospitals; physicians; advanced practice nurse and physician groups; and their employees. Since 2008, she has been selected for inclusion in *Best Lawyers in America* in the area of Medical Malpractice Law – Defendants. She is a graduate of the University of Pittsburgh School of Law and Carlow College.



R. Clinton Saxton
FedEx Express
Memphis, Tennessee

Clint Saxton recently retired as Managing Director of Litigation at FedEx Express. Although in management for 13 of his 16 years at FedEx, Mr. Saxton tried eight jury trials. He was responsible for FedEx’s defense against federal criminal charges alleging that FedEx conspired with pharmacies to illegally distribute controlled substances. After an eight-year investigation, the government dismissed all charges on the third day of trial. He also obtained a defense verdict for FedEx in a suit brought by 150 FedEx pilots seeking \$45M for an alleged breach of contract. Before joining FedEx, Mr. Saxton tried 40 jury trials in 26 years of private practice in Arkansas. In the past six years, he lectured on jury selection on 12 occasions to law schools and made 17 presentations to legal groups and law firms. Mr. Saxton is a guest lecturer at The University of Memphis School of Law and is a court approved Rule 31 mediator.



Larry D. Smith
Southern Trial Counsel, PLC
Orlando, Florida

Larry Smith is a founding partner of Southern Trial Counsel, PLC. For more than 30 years, his practice has focused on the defense of complex, high exposure cases for clients such as automotive; medical device and drug manufacturers; primary/excess insurance companies; and the commercial litigation needs of banks and businesses. Mr. Smith is a member of The Florida Bar Rules of Civil Procedure and served two terms on the Code & Rules of Evidence Committee. Since 1999, he has served on the Florida Supreme Court Commission on Professionalism where he served successive terms as Chair of its Diversity Subcommittee. He is a Charter member of The Florida Bar’s Equal Opportunities Law Section and served as its Chair, 2010-2011. Mr. Smith has served as a lecturer at state and national seminars, including those sponsored by the American Bar Association, the Defense Research Institute, the Regulatory Affairs Professional Society, the Minority Corporate Counsel Association, and the Society of Automotive Engineers about product liability, civil litigation, and professionalism related issues. He has achieved Martindale-Hubbell’s highest rating of “AV,” has been included in its Bar Register of Preeminent Lawyers since 1999, and selected for inclusion in the publication of *Florida Super Lawyers* since 2008.



Deborah St. Lawrence Thompson
Miles & Stockbridge
Baltimore, Maryland

Deborah St. Lawrence Thompson is a principal at Miles & Stockbridge. As an experienced trial lawyer, she represents a broad array of clients in products liability, toxic torts, and commercial litigation. She has first chair trial experience in employment and breach of contract cases with defense verdicts and has first and second chair trial experience in state courts involving claims of personal injury and wrongful death from exposure to asbestos and lead paint. As regional liaison counsel and national trial counsel for various companies in jurisdictions around the country, Ms. Thompson works on cases involving complex medical and scientific issues. She has gained critical experience in developing and examining expert witnesses, careful handling of sympathetic plaintiffs, and effectively communicating complex scientific and medical standards to juries. An honors graduate of the University of Maryland School of Law, she has taught classes in Trial Tactics and Strategies and in Appellate Advocacy at various law schools.

GENERAL INFORMATION

Practice Materials

Each student will receive a set of practice materials one month in advance of the beginning of the Trial Academy. The student materials will contain the hypothetical trial problems and student demonstration assignments. These materials form the basis for program participation. Students will be expected to review the materials and prepare for the week before arriving at the Academy.

CLE Credits

Approximately 43 hours of CLE in 60-minute states and 52 hours of CLE in 50-minute states will be requested for accreditation from mandatory continuing legal education jurisdictions including 1.5 hours of ethics credit. The IADC is a Pre-Approved Provider of CPD Credit with the Law Society of British Columbia. The Quebec CPD Committee recognizes courses approved by other Canadian bars as approved in Quebec. CPD credits are available for attendance at the Trial Academy.

Tax Deduction

Costs incurred for attending legal seminars that maintain and improve professional skills required for employment are tax deductible. See *Tras. Reg. I.162-5*; IRS Letter Ruling 7746068 (9-1-77); *Coughlin v. Comm'r.*, 203 F.2d 307 (2d Cir. 1953).

Trial Academy Registration and Tuition

Tuition for this week-long program is \$3,600 per student. Tuition for students from corporations and insurance companies is \$2,775. **Early Registration Discounts:** Attendees from law firms who register on or before March 31, 2017 will get the early registration rate of \$3,400 per student. If your firm plans to register multiple attendees, the IADC wishes to thank you for your support. Register on or before March 31 and your first registrant's tuition will be \$3,400 and additional registrants will be \$3,175 each. The Trial Academy application form included in this brochure must be completed and returned to the IADC office by the March 31 deadline to receive this special rate. Registration is limited. Due to the popularity of the Academy, early application is not only encouraged but strongly advised.

Accommodations and Meals

A housing and meal package is available to Trial Academy students for \$1,900. All charges are based on a package rate arranged for attendees by the IADC and Stanford University. Housing is provided by the Munger Graduate Residence located adjacent to the Stanford Law School. The spacious studios and apartments offer fully equipped kitchens, contemporary furniture, roomy living areas, wireless Internet, and comfortable bedrooms. Some apartments are arranged in a suite and share a common living area and kitchen. All apartments have a private bedroom and bathroom regardless of arrangement. The Housing and Meal Package fee covers the cost of seven days of student lodging and meals which include breakfast and lunch offered at Munger Graduate Residence Dining Hall and three group dinners.

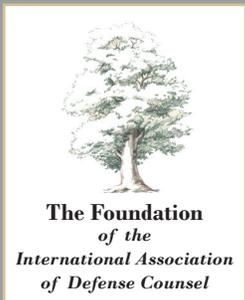


A Special Note for the Disabled

The International Association of Defense Counsel wishes to ensure that no individual with a disability is excluded, denied services, segregated, or otherwise treated differently from other individuals because of the absence of auxiliary aids and services. If you are in need of auxiliary aids or services, please contact Donna Villa, Meetings Coordinator, at dvilla@iadclaw.org.

Cancellation Policy

A CASH REFUND, less a \$150 processing fee, will be made if a written notice of cancellation is received by the IADC office more than sixty (60) days prior to the first day of the meeting. No reason for the cancellation need be provided for a timely notice of cancellation. NO CASH REFUND will be made if notice of cancellation is received by the IADC office sixty (60) days or less prior to the first day of the meeting. However, if special circumstances arise before the meeting which prevent attendance, a member may request a future meeting credit. The request needs to be in writing and submitted to the IADC office. It should be directed to the Finance Committee's attention and note the special circumstances which caused cancellation. The credit request can only apply to meeting registration fees (not air, hotel, activity, tour, or special event fees) and, if approved, will be valid for use toward any IADC meeting for one (1) year from the date of the meeting for which credit is requested. A \$150 processing fee will be deducted from the total future meeting credit. All future meeting credit requests will be considered by the Finance Committee and the decision of that Committee will be final.



THE GEORGE J. LAVIN, JR. MEMORIAL SCHOLARSHIP

The Foundation of the IADC is pleased to offer a Trial Academy scholarship for an attendee in need of financial assistance.

The George J. Lavin, Jr. Memorial Scholarship, funded by the law firm of Lavin, O'Neil, Cedrone & DiSipio, honors the firm's founder, George J. Lavin, Jr. Mr. Lavin served as the Director of the 2001 Trial Academy and as a faculty member of the 1999 Trial Academy. He was an accomplished trial lawyer and the scholarship celebrates and honors his commitment to mentoring aspiring trial lawyers. The scholarship provides tuition and room and board reimbursement, as well as a \$250 expense stipend. The scholarship is intended to provide assistance to a

candidate employed by a non-profit corporation, non-profit organization, or public sector entity.

For more information, email Mary Beth Kurzak, IADC Executive Director, at mkurzak@iadclaw.org or visit www.iadcfoundation.org for an application form.

THANK YOU TO
OUR SPONSORS



IADC 2017 TRIAL ACADEMY APPLICATION

Please consider the following person for acceptance to the 2017 IADC Trial Academy to be held at Stanford Law School in Palo Alto, California from Saturday, July 29 to Friday, August 4, 2017. If you need more than one application, please photocopy this form or visit www.iadclaw.org to register online.

APPLICANT INFORMATION

NAME	NAME ON BADGE	
FIRM/COMPANY NAME		
BUSINESS ADDRESS		
CITY	STATE	ZIP
BUSINESS PHONE	CELL PHONE	
EMAIL ADDRESS	BIRTH DATE	GENDER: MALE/FEMALE
U.S. STATE BAR NUMBER(S) (PLEASE LIST ALL FOR WHICH YOU WILL REQUIRE CLE CREDITS)		

Years in Practice: _____ Jury Trial Experience as Lead or Assisting Counsel (No. of Trials): _____

Name of Sponsor: _____ Sponsor's Email: _____ No. of Attorneys in Firm: _____
(Required information - This person will receive the review letter on attendee performance)

By applying for enrollment in the Trial Academy, I expressly grant my permission to be photographed at the 2017 Trial Academy and for said photographs to be used by the IADC for publicity and promotion. I understand the IADC shall own all intellectual property rights, if any, arising in connection therewith, and I further agree and acknowledge that I shall not receive (or be entitled to receive) any compensation from the IADC for any such usage.

Additional Housing Information - Arrival Date: _____ Departure Date: _____
(Standard check-in date is July 28, 2017 and check-out is August 4, 2017. Additional nights will require a fee per night.)

Special Requests: _____ Emergency Contact Name: _____
(Housing or Dietary)

Emergency Contact Cell Phone Number: _____ Emergency Contact Email: _____

FEES

Registration Category	Before March 31	After March 31
<input type="checkbox"/> Registration Fee	\$3,400	\$3,600
<input type="checkbox"/> Multiple Attendee Registration Fee*	\$3,175	\$3,600
<input type="checkbox"/> Corporate/Insurance Attendees**	\$2,775	\$2,775
<input type="checkbox"/> Housing and Meal Package***	\$1,900	\$1,900
Total Fee enclosed:	\$ _____	\$ _____

*MULTIPLE ATTENDEE THANK YOU DISCOUNT

If your firm plans to register multiple attendees, the IADC wishes to thank you for your support.

Register on or before March 31 and your first registrant tuition will be \$3,400 and additional registrants will be \$3,175 each.

** Attendees from a corporation or insurance company are encouraged to attend and will receive a Corporate/Insurance Discount of \$825 (\$2,775).***All charges are based on a package rate arranged for attendees by the IADC and Stanford University. There will be no credit for missed nights or meals. The Housing and Meal Package fee covers the cost of the student lodging and meals which includes breakfast and lunch offered at Munger Dining Hall. **Additional fees will be required for spouses wishing to stay with attendees and/or attend IADC functions. Please contact Donna Villa, Meetings Coordinator, at dvilla@iadclaw.org for more information.**

Refund of attendee registration fees by May 30, 2017 will be made less a \$150 administrative processing cancellation fee. Registration fees are non-refundable on and after May 31, 2017 unless the Trial Academy participant can locate a suitable substitute. Notice of cancellation or participant substitution must be received in writing by the IADC office. Please contact Amy O'Maley McGuire, Director of Professional Development, at aomaley@iadclaw.org.

PAYMENT

Complete and fax with credit card information to 1.312.368.1854 or mail with payment to International Association of Defense Counsel, 23973 Network Place, Chicago, IL 60673-1239 USA. If paying by wire transfer, please contact Jenée Williams at jwilliams@iadclaw.org for wire transfer details.

Check/Money Order (Payable to the IADC in USD) AMEX Visa MasterCard

Number: _____ Expiration Date: _____ Security Code: _____

Name on Card: _____

Signature: _____

International Association of Defense Counsel

Phone: 1.312.368.1494

Fax: 1.312.368.1854

Website: www.iadclaw.org



International Association of Defense Counsel
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Chicago, IL 60606 USA

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Register by March 31, 2017 and save on tuition fees!

45TH ANNUAL TRIAL ACADEMY

INTERNATIONAL ASSOCIATION OF DEFENSE COUNSEL

JULY 29 - AUGUST 4, 2017

STANFORD LAW SCHOOL

PALO ALTO, CALIFORNIA USA



IADC TRIAL ACADEMY FACULTY

The 2017 IADC Trial Academy Faculty bring a level of expertise and experience you won't get at other trial practice programs. The Trial Academy Faculty are:

Experienced in the courtroom. All Faculty have frequent and recent experience on jury trials for clients from a variety of backgrounds and industries. Our Faculty have represented small companies, Fortune 500 companies, and everything in between.

Diverse. Our Faculty are men and women with diverse backgrounds who come from all across the United States and practice in a wide range of areas. Seeing them in action during demonstrations will provide attendees a deeper understanding of the many ways to approach a jury trial and provide a range of ideas they can take home and implement to get a successful result.

Honored by the profession. Included in the Faculty are presidents of national, state, and/or local bar associations, *Super Lawyers*, and fellows of specialty law associations.

Teachers. Most of our Faculty have served as faculty of other trial practice programs. They have been speakers at professional association seminars and law schools, and many are published authors on the latest legal issues.

Dedicated. The IADC Trial Academy Faculty begin training and preparing for the July meeting in February. They will log hundreds of hours throughout the course of preparing and executing the Academy to ensure that attendees come away with significantly advanced skills in the courtroom.

