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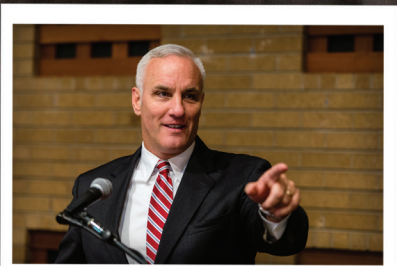


INTERNATIONAL ASSOCIATION OF DEFENSE COUNSEL  
ANNUAL TRIAL ACADEMY

JULY 28 - AUGUST 3, 2018

STANFORD LAW SCHOOL

PALO ALTO, CALIFORNIA USA





## WHAT PAST ATTENDEES HAVE SAID ABOUT THE IADC TRIAL ACADEMY

*"The IADC Trial Academy was outstanding! I learned so much about how to improve my trial skills and better represent my clients. I also met some fantastic lawyers (and overall great people) from around the country and the world. I highly recommend this program to any trial attorney who does defense work."*

Megan Hargraves  
Mitchell, Williams, Selig, Gates & Woodyard

*"The IADC Trial Academy equipped me to try a case better than any program I have been to, and we had fun doing it!"*

Lisa Oliver  
White Murphy & Riley, P.C.

*"Given the scarcity of civil trials - particularly where the opposing sides are both businesses - the IADC Trial Academy is the perfect opportunity for developing attorneys to learn from practitioners, hone their own skills, and gain comfort with the mechanics of presenting in front of a trier of fact."*

Oderah C. Nwaeze  
Duane Morris LLP

*"The Trial Academy is a unique opportunity to network and exercise your trial-muscles amongst the 'greats' in a teaching environment - take it!"*

Meghan S. Nicholson  
Garcia Law Group, LLC

*"The Trial Academy was the most professionally and personally rewarding educational experience I have had in my legal career, and I am confident I am a better trial lawyer than I was before attending."*

Whitney Broadwater  
Naman Howell Smith & Lee, PLLC

## A WEEK OF INVESTMENT FOR IMMEDIATE AND LIFELONG BENEFITS

The International Association of Defense Counsel Trial Academy is the preeminent defense trial advocacy training program and is a career-changing opportunity for lawyers both looking to practice fundamental trial skills and seeking to take their advocacy techniques and tactics to the next level.

It is a seven-day, intensive program that blends small group faculty instruction and demonstration with individual student participation. Its proven formula of hands-on, experiential learning accelerates the development of trial skills in a relatively short period of time. Choosing the IADC Trial Academy for you and your firm provides:

### A Track Record of Success in Creating Confidence in the Courtroom

Since 1973, more than 3,900 students have attended and have come away with greater confidence and more sophisticated litigation skills that will benefit them and their firms for the balance of their professional careers.

### Instantaneous Return on Investment

In today's environment, it is more important than ever to have experienced and skilled lawyers working for your firm. The complexity and value of cases have escalated. Your lawyers need to get up to speed quickly. The Trial Academy provides a week of faculty demonstrations by lawyers recognized as the best civil defense litigators followed by practice, practice, and more practice for students.

### Digitally Recorded Documented Progress

Students are recorded while conducting mock opening statements, direct and cross examinations of lay and expert witnesses, and closing arguments. This provides the invaluable opportunity for students to see themselves as others see them, allowing them to identify their own strengths and weaknesses and objectively look at their performance without relying on memory. Students will return to the office with recordings of their exercises plus a feedback letter that will provide the partners who direct their efforts with a tool to better utilize their strengths for the good of the practice.

### Professional Connections Crossing All Jurisdictions

The IADC Trial Academy brings together the best IADC members as faculty and the most talented and promising lawyers as students from across the nation. Students from all 50 states, the District of Columbia, Puerto Rico, Mexico, Canada, Brazil, and Ireland have participated. The group forms during the week to become a powerful network which serves as a resource for knowledge, insight, and referrals.



WITH FEWER OPPORTUNITIES FOR TRIAL EXPERIENCE, CAN YOU AFFORD NOT TO SEND YOUR FIRM'S LAWYERS TO THE PREMIER TRIAL SKILLS PROGRAM?

## GENERAL SCHEDULE

### FRIDAY, JULY 27

Afternoon Attendee Arrival and Check-In  
Evening Optional Campus Tour

### SATURDAY, JULY 28

Welcome and Overview of Program (Program begins at 8:45 a.m.)  
Faculty Presentation: *Voir Dire* Objectives and Techniques  
“On Being Exceptional: The Traits That Matter” Presentation  
Trial Technology Presentation  
Faculty Presentation and Demonstration:  
Opening Statements  
Welcome Reception and Dinner

### SUNDAY, JULY 29

Faculty Presentations and Demonstrations:  
Direct and Cross Examination of Lay Witnesses and Refreshing  
Recollection, Entering Exhibits, and Impeachment  
“Silent Advocacy” Presentation  
Student Skills Workshops on Opening Statements  
Reception and Individual Faculty Group Dinners

### MONDAY, JULY 30

Faculty Presentation and Demonstration:  
“If I’d Only Known...Practical Tips for Trial Lawyers” Presentation  
Direct and Cross Examination of a Medical Expert Witness and  
Student Skills Workshops on Direct and Cross Examination of  
Lay Witnesses  
Student-Faculty Critiques of Digitally Recorded Demonstrations

### TUESDAY, JULY 31

Faculty Presentation and Demonstration:  
Direct and Cross Examination of an Engineering Expert Witness and  
Discussion of Trial Objections  
Student Skills Workshops on Direct and Cross Examination of Lay  
Witnesses (continued)

### WEDNESDAY, AUGUST 1

Faculty Presentation and Demonstration:  
Direct and Cross Examination of Economics/Accounting Expert Witness  
Ethics for Trial Lawyers Presentation  
Student Skills Workshops on Direct and Cross Examination of  
Expert Witnesses  
Student-Faculty Critiques of Digitally Recorded Demonstrations

### THURSDAY, AUGUST 2

Faculty Presentations and Demonstrations: Direct and Cross  
Examination of a Toxicology Expert Witness and Closing Arguments  
Student Skills Workshops on Direct and Cross Examination of  
Expert Witnesses (continued)  
Reception and Closing Dinner

### FRIDAY, AUGUST 3

Student-Faculty Critiques of Digitally Recorded Demonstrations  
Student Skills Workshops on Closing Arguments (Program  
concludes by 12:00 p.m.)

## WHY WE ARE DIFFERENT

### DEFENSE FOCUSED

Unlike many other trial skills programs, the IADC Trial Academy offers training provided by a faculty of the best civil defense lawyers. They focus on defense techniques and tactics and teach participants how to THINK like defense lawyers.

### AUTHENTIC EXPERIENCES

The IADC Trial Academy realistically simulates the elements and environment surrounding a trial. Real physicians and accountants act as expert witnesses and professional actors as lay witnesses and parties to the hypothetical cases during student exercises. Faculty expert witnesses have frequent and recent experience in jury trials for clients from a variety of backgrounds and industries.

### INDIVIDUALIZED INSTRUCTION

7:1 STUDENT/FACULTY RATIO

The Trial Academy is a week of both observing the best trial attorneys in faculty demonstrations and practicing with that new knowledge. Students work in groups with no greater than a 7:1 student to faculty ratio. Unlike most other trial skills programs, attendees are filmed while performing every major aspect of a trial, not just one or two exercises. The faculty members provide one-on-one guidance and constructive criticism that result in immediate and vast improvement in performance throughout the week.

Special presentations will be made by the following speakers:

- Tripp Haston, Bradley LLP, Birmingham, AL
- John T. Lay, Jr., Gallivan, White & Boyd, P.A., Columbia, SC
- Mark S. Olson, Fox Rothschild LLP, Minneapolis, MN
- Quentin F. Urquhart, Jr., Irwin Fritchie Urquhart & Moore LLC, New Orleans, LA
- Chilton Davis Varner, King & Spalding LLP, Atlanta, GA

DEVELOP



PERFORM



EXCEL

# 2018 IADC TRIAL ACADEMY FACULTY



**Christopher A. Kenney, Director**

Kenney & Sams, P.C.  
Boston, Massachusetts USA

**Chris Kenney**, Co-Founder of Kenney & Sams, P.C., is a nationally recognized trial lawyer who has successfully tried cases before every level of the state and federal trial court system in Massachusetts. He previously served as a Special Assistant Attorney General representing the Commonwealth of Massachusetts, and now serves as New England regional trial counsel for several major corporations. Mr. Kenney has been recognized in *Boston Magazine* as one of the Top 100 Lawyers in Massachusetts and in New England; he was named the Massachusetts Defense Lawyer of the Year in 2012, and has been listed in every edition of the *Best Lawyers in America* since 2009. In 2011, Mr. Kenney served on the faculty of the IADC Trial Academy. He is currently President-Elect of the Massachusetts Bar Association, and served for three years on the Board of Directors of DRI. Mr. Kenney is a graduate of The College of the Holy Cross – 1987 B.A. (NCAA Scholarship) and Boston University School of Law – 1990 (Paul J. Liacos Scholar).



**Nancy M. Erfle, Director-Elect**

Gordon & Rees LLP  
Portland, Oregon USA

**Nancy Erfle** is a partner in the Tort & Product Liability Litigation and Environmental & Toxic Tort practice groups at Gordon & Rees LLP. Her practice is focused on litigation, specifically on the defense of pharmaceutical and medical device manufacturers; automotive manufacturers; agricultural chemical manufacturers; aviation manufacturers; as well as companies involved in commercial disputes. Ms. Erfle has served on national litigation teams and as lead local and regional counsel for both her pharmaceutical and automotive clients on many cases, including several mass tort cases. Ms. Erfle is currently serving as lead national coordinating counsel as well as lead trial counsel for a raw mineral mining company involved in a large mass tort pending throughout the United States. In 2007, Ms. Erfle served on the faculty of the IADC Trial Academy and served as a Board Member for the IADC from 2012 to 2015. She is consistently recognized by *Super Lawyers*, *Best Lawyers in America*, *Benchmark Litigation*, and the *International Who's Who of Products Liability*.



**Mollie Benedict**

Tucker Ellis LLP  
Los Angeles, California USA

**Mollie Benedict** is the Practice Group Leader for Tucker Ellis LLP's Medical & Pharmaceutical Liability Group. Ms. Benedict has 20 years of experience in the courtroom and has tried several cases to verdict. Her practice focuses on defending pharmaceutical and medical device companies in federal and state courts across the United States, and she is currently serving as lead national counsel in a large pharmaceutical litigation. Ms. Benedict is an IADC Foundation Board Member, and a member of the Defense Research Institute's Drug and Medical Device Steering Committee. Ms. Benedict was the editor of the DRI's defense library book *FDA Basics for the Drug and Medical Device Lawyer*. An advocate for women in the legal profession, she also contributed to DRI's defense library e-book *Women Rainmakers: Roadmap to Success*.



**Christopher S. Berdy**

Butler Snow LLP  
Birmingham, Alabama USA

**Chris Berdy** is a partner in Butler Snow's Pharmaceutical, Medical Device and Healthcare Practice Group. Mr. Berdy represents consumer and industrial product manufacturers—with an emphasis on medical device and pharmaceutical manufacturers, in catastrophic personal injury and mass tort litigation, as well as businesses in commercial disputes. He has substantial trial experience in Alabama state and federal courts. An active IADC member, Mr. Berdy is the Alabama State Membership Chair, and he has previously chaired the CLE, In-House and Law Firm Management, Alternative Dispute Resolution, and Annual Meeting CLE Steering Committees. In addition to achieving Martindale-Hubbell's "AV" rating, Mr. Berdy has been recognized by *Super Lawyers* (Alabama and Mid-South) and *The Best Lawyers in America*. He received his undergraduate degree from Washington & Lee University and J.D. from the Cumberland School of Law.



**Michael D. Crim**

McNeer, Highland, McMunn and Varner, L.C.  
Clarksburg, West Virginia USA

**Michael Crim** is an equity director at McNeer, Highland, McMunn and Varner, L.C. where he serves as the firm's Vice-President and General Counsel. He has had the opportunity to try more than 30 cases to verdict as lead trial counsel in and throughout the state and federal courts of West Virginia, North Carolina, and Maryland. At this time, he most heavily focuses his practice on the defense of matters involving defective products; professional negligence; toxic and hazardous substances; and mass torts. He also has substantial experience litigating cases in a number of other practice areas, including insurance coverage and bad faith; trucking; deliberate intent; and nursing home negligence. He is frequently retained in cases involving complex causation issues and catastrophic injury and is often sought out by clients who face significant exposure in West Virginia's more dangerous jurisdictions. He maintains an AV® Preeminent™ attorney peer review rating with Martindale Hubbell. He has held a number of leadership positions within the IADC and was selected to serve on its Board of Directors at the Annual Meeting in 2017.



**Heather C. Devine**

Isaacs & Co. Barristers and Solicitors  
Toronto, Ontario Canada

**Heather Devine** litigates complex commercial disputes, products liability, medical device, and intellectual property cases. Recognized in *Best Lawyers* and *L'Expert*, Ms. Devine is considered a 'fixer'; she is often retained to litigate very difficult cases which appear to have low likelihood of success. Ms. Devine uses creative, aggressive, and long term strategies to gain advantage – and these strategies are employed with honor and good humor; reflecting her love of the law. Ms. Devine's talent in cross examination was recognized by Justice Manson of the Federal Court of Canada who acknowledged that Ms. Devine 'shredded' an expert. In Canada, a trial lawyer usually cross examines witnesses without the benefit of even a pre-trial interview – and the skill to strategically question and impeach a witness lies in extensive preparation, instinct, and practice – a skill which Ms. Devine enjoys teaching to her trial team members.



**Jane W. Duke**

Tyson Foods  
Springdale, Arkansas USA

**Jane Duke** is Vice President and Associate General Counsel, Global Litigation and Investigations at Tyson Foods, Inc. She is an experienced trial attorney in both the civil and criminal arenas. Prior to joining Tyson Foods, Ms. Duke was a member of Mitchell, Williams, Selig, Gates and Woodyard, P.L.L.C. As a civil attorney, she focused her practice on government investigations and compliance, healthcare law, white collar defense, and professional liability defense. In an earlier career, Ms. Duke was an Assistant United States Attorney with the Department of Justice at the United States Attorney's Office for the Eastern District of Arkansas. While with DOJ, Ms. Duke served four years as United States Attorney for the Eastern District of Arkansas. During her nearly 11 years with the Department of Justice, Ms. Duke tried scores of complex and high profile cases to federal juries. She is a member of the National Association of Former United States Attorneys, the American Health Lawyers Association, the Health Care Compliance Association, the Defense Research Institute and IADC. Ms. Duke is a proud IADC Trial Academy alum from the 2000 session held in Boulder, Colorado.



**Jessica L. Grant**

Venable LLP  
San Francisco, California USA

**Jessica Grant** is a partner at Venable LLP and an experienced trial lawyer who has successfully tried numerous jury trials on both sides of the courtroom. In 2017, Ms. Grant tried three jury cases, including a unanimous defense verdict in a tobacco trial in Florida, and a defamation case where plaintiff sought \$72 million in damages and the jury awarded \$72,000. In 2013, she was the lead attorney for the plaintiffs in a three month trial in which the jury unanimously awarded \$816 million. The verdict was the fourth largest award in the United States that year. In 2007, Ms. Grant was the



lead trial lawyer in a class action suit in which she obtained a \$172 million jury verdict on behalf of over 116,000 class members after a four month trial. Ms. Grant has twice been chosen as *California Lawyer* "Attorney of the Year" and is ranked by *Best Lawyers in America* for Mass Tort Litigation/Class Actions. Ms. Grant graduated from U.C. Berkeley in 1990 with a B.A. in Rhetoric and obtained her J.D. in 1995 from the University of San Francisco.



#### Thomas M. Hinchey

Campbell Campbell Edwards & Conroy, P.C.  
Berwyn, Pennsylvania USA

**Tom Hinchey** is a member at Campbell Campbell Edwards & Conroy, P.C. His practice concentrates on complex civil litigation. For the past 30 years, Mr. Hinchey has handled a

wide variety of actions for the transportation industry - automotive manufacturers, industrial equipment manufacturers, public utilities, and insurance companies. Mr. Hinchey has been lead trial counsel in products liability and negligence trials in both state and federal court and has served as national counsel for a major automotive manufacturer for rollover cases. One of the many interesting cases in which Mr. Hinchey has been involved was chronicled in the book *Cape May Courthouse: A Death in the Night*. Mr. Hinchey graduated from La Salle College and the University of Notre Dame Law School where he attended the Concannon Program of International Law in London. Mr. Hinchey is a member of the Irish Legal 100 and has been selected for inclusion in *Pennsylvania Super Lawyers*.



#### Paul V. Kelly

Jackson Lewis P.C.  
Boston, Massachusetts USA

**Paul Kelly** has been a trial attorney for more than 30 years, including 10 years as an Assistant United States Attorney. He currently serves as Chair of both the White Collar &

Government Enforcement and Collegiate & Professional Sports practice groups at the firm of Jackson Lewis P.C. Mr. Kelly has substantial experience trying cases in both state and federal court. As a prosecutor, he has tried dozens of jury trials involving assorted criminal charges, including racketeering; fraud; counterfeiting; arson and explosives; corruption; money laundering; and murder. He has also tried a number of cases as defense counsel, several resulting in acquittals. Mr. Kelly has significant experience in civil litigation, including obtaining a defense verdict in a recent high-profile civil rights action involving a drug lab scandal in Massachusetts. He defended an airline passenger screening company in the multi-year 9/11 litigation, and has successfully represented several professional and collegiate athletes in civil, criminal, and administrative proceedings. Mr. Kelly holds a preeminent AV rating from Martindale Hubbell, is listed in *Woodward/White's Best Lawyers in America*, and has been selected by his peers as one of the top 100 *Super Lawyers* in Massachusetts for several years running.



#### Patrick J. Loftus

Duane Morris LLP  
Philadelphia, Pennsylvania USA

**Pat Loftus** is a partner with Duane Morris LLP. He is a trial lawyer with more than 25 years of experience representing clients in complex commercial litigation, with a focus on

computer software litigation, unfair competition cases, corporate governance, real estate litigation, and construction law and litigation. Mr. Loftus is a no-nonsense trial lawyer with the skill set to guide clients in business disputes from early investigation and discovery through trial and appeal. He has appeared nationally in state and federal courts involving a broad variety of commercial disputes. Mr. Loftus has also handled many arbitrations of business disputes before AAA, JAMS, ICC, and CPR. In addition, he is a frequent author and presenter on business litigation issues. Mr. Loftus is a graduate of Penn State's Dickinson Law and Fairfield University.



#### Bonnie Mayfield

Dykema Gossett PLLC  
Bloomfield Hills, Michigan USA

**Bonnie Mayfield** is a member of the Dykema Gossett Litigation and Labor & Employment Law practice groups and has defended clients and tried cases in an array of industries — including transportation and logistics; medical; pharmaceutical; telecommunications; chemical; and petroleum manufacturing. Ms. Mayfield is a business savvy trial and appellate lawyer. She has been scoring an impressive series of victories for different clients, including a legal "hat trick" for a trifecta

of wins for one client and making legal history for another client by winning the first-ever award in a particular type of labor arbitration. Ms. Mayfield has been selected by several major clients to defend their matters and also to be the responsible partner. She is the Chair of the IADC's Diversity and Inclusion Committee and has held numerous offices in bar associations, including being the Past President of the Women Lawyers Association of Michigan, Wayne Region.



#### James T. Seigfreid, Jr.

Baker Sterchi Cowden & Rice LLC  
Kansas City, Missouri USA

**Tom Seigfreid** is a member of Baker Sterchi Cowden & Rice LLC. An experienced trial lawyer whose practice focuses exclusively on the defense of product manufacturers,

Mr. Seigfreid has defended automotive, agricultural, heavy truck, power tool and marine product manufacturers for more than 30 years. He has tried significant product liability cases for a variety of Fortune 100 companies. Chambers USA has recognized Mr. Seigfreid for his work in products litigation and "savvy in the courtroom." *Best Lawyers® in America* has recognized him as a top attorney in the category of Mass Tort Litigation/Class Actions – Defendants. Mr. Seigfreid serves as national coordinating counsel supervising repetitive and multi-district product liability and toxic tort matters throughout the country. He is active in defense organizations, including the IADC, and regularly delivers litigation-related lectures. Mr. Seigfreid received his undergraduate degree from Regis University and his J.D. from Drake University Law School.



#### Edward S. Sledge, IV

Bradley LLP  
Birmingham, Alabama USA

**Ed Sledge** is a partner at Bradley LLP. Mr. Sledge's national practice focuses on complex business and commercial litigation in courts across the country; he also routinely

represents businesses in consumer finance disputes and in personal injury and wrongful death matters. Mr. Sledge has tried cases in multiple state and federal courts, and is a frequent lecturer and author on civil litigation and trial issues. He is a Fellow of the American Bar Foundation and has been listed by *The Best Lawyers in America*, *Benchmark Litigation*, *Mid-South Super Lawyers*, and *Alabama Super Lawyers* (Top 50), among others. As a former Army officer, Mr. Sledge remains active in serving veterans' issues for which he has been recognized by the Alabama State Bar with its President's Award three times. Mr. Sledge is a graduate of the United States Military Academy and the University of Alabama School of Law.



#### Johner T. Wilson, III

Lewis Brisbois Bisgaard & Smith LLP  
Chicago, Illinois USA

**Johner T. Wilson III (called "J.T.")** is an experienced diverse lead trial attorney offering a range of legal services for public and private corporations of various sizes, including Fortune 500 and global companies. J.T. helps clients manage

costs and minimize financial exposure in single plaintiff and class action employment litigation and Federal Employers' Liability Act cases at trial in federal and state courts. He also advances his clients' interests in matters pending before various federal, state, and local administrative agencies. Then, J.T. currently serves as the Vice Chair of Publications of the Employment Law Committee of the International Association of Defense Counsel (IADC) and is active with the Defense Research Institute (DRI), frequently presenting on timely issues impacting the interests of industry partners and affecting the legal community.



#### Sandra J. Wunderlich

Tucker Ellis LLP  
Saint Louis, Missouri USA

**Sandy Wunderlich** is a partner at Tucker Ellis LLP where she represents clients in a broad array of commercial litigation, with an emphasis on intellectual property litigation.

An experienced trial lawyer, Ms. Wunderlich has been lead counsel in a dozen trials. Over the past 25 years, she has represented large pharmaceutical manufacturers; agricultural and industrial manufacturers; a Fortune 50 company; and large national banks and credit arms of Fortune 100 companies in such diverse areas as mass tort and product liability; medical device and pharmaceutical liability; financial services litigation; and class actions. Ms. Wunderlich has handled appeals in the highest appellate courts at the state and federal level. She serves as Vice Chair of Programs for IADC's Intellectual Property Committee and frequently speaks and writes for IADC, DRI, the Federal Bar Association, and the Missouri Bar.

# GENERAL INFORMATION

## Practice Materials

Each student will receive a set of practice materials one month in advance of the beginning of the Trial Academy. The student materials will contain the hypothetical trial problems and student demonstration assignments. These materials form the basis for program participation. Students will be expected to review the materials and prepare for the week before arriving at the Academy.

## CLE Credits

Approximately 42 hours of CLE in 60-minute states and 51 hours of CLE in 50-minute states will be requested for accreditation from mandatory continuing legal education jurisdictions including 1.5 hours of ethics credit. The IADC is a Pre-Approved Provider of CPD Credit with the Law Society of British Columbia. The Quebec CPD Committee recognizes courses approved by other Canadian bars as approved in Quebec. CPD credits are available for attendance at the Trial Academy.

## Tax Deduction

Costs incurred for attending legal seminars that maintain and improve professional skills required for employment are tax deductible. See *Tras. Reg. I.162-5*; IRS Letter Ruling 7746068 (9-1-77); *Coughlin v. Comm'r.*, 203 F.2d 307 (2d Cir. 1953).

## Trial Academy Registration and Tuition

Tuition for this week-long program is \$3,600 per student. Tuition for students from corporations and insurance companies is \$2,775. **Early Registration Discounts:** Attendees from law firms who register on or before March 30, 2018 will get the early registration rate of \$3,400 per student. If your firm plans to register multiple attendees, the IADC wishes to thank you for your support. Register on or before March 30 and your first registrant's tuition will be \$3,400 and additional registrants will be \$3,175 each. The Trial Academy application form included in this brochure must be completed and returned to the IADC office by the March 30 deadline to receive this special rate. Registration is limited. Due to the popularity of the Academy, early application is not only encouraged but strongly advised.

## Accommodations and Meals

A housing and meal package is available to Trial Academy students for \$1,900. All charges are based on a package rate arranged for attendees by the IADC and Stanford University. Housing is provided by the Munger Graduate Residence located adjacent to the Stanford Law School. The spacious studios and apartments offer fully equipped kitchens, contemporary furniture, roomy living areas, wireless Internet, and comfortable bedrooms. Some apartments are arranged in a suite and share a common living area and kitchen. All apartments have a private bedroom and bathroom regardless of arrangement. The Housing and Meal Package fee covers the cost of seven days of student lodging and meals which include breakfast and lunch offered at Munger Graduate Residence Dining Hall and three group dinners.



## A Special Note for the Disabled

The International Association of Defense Counsel wishes to ensure that no individual with a disability is excluded, denied services, segregated, or otherwise treated differently from other individuals because of the absence of auxiliary aids and services. If you are in need of auxiliary aids or services, please contact Donna Villa, Meetings Coordinator, at [dvilla@iadclaw.org](mailto:dvilla@iadclaw.org).

## Cancellation Policy

A CASH REFUND, less a \$150 processing fee, will be made if a written notice of cancellation is received by the IADC office more than sixty (60) days prior to the first day of the meeting. No reason for the cancellation need be provided for a timely notice of cancellation. NO CASH REFUND will be made if notice of cancellation is received by the IADC office sixty (60) days or less prior to the first day of the meeting. However, if special circumstances arise before the meeting which prevent attendance, a member may request a future meeting credit. The request needs to be in writing and submitted to the IADC office. It should be directed to the Finance Committee's attention and note the special circumstances which caused cancellation. The credit request can only apply to meeting registration fees (not air, hotel, activity, tour, or special event fees) and, if approved, will be valid for use toward any IADC meeting for one (1) year from the date of the meeting for which credit is requested. A \$150 processing fee will be deducted from the total future meeting credit. All future meeting credit requests will be considered by the Finance Committee and the decision of that Committee will be final.



## THE GEORGE J. LAVIN, JR. MEMORIAL SCHOLARSHIP

The Foundation of the IADC is pleased to offer a Trial Academy scholarship for an attendee in need of financial assistance.

The George J. Lavin, Jr. Memorial Scholarship, funded by the law firm of Lavin, O'Neil, Cedrone & DiSipio, honors the firm's founder, George J. Lavin, Jr. Mr. Lavin served as the Director of the 2001 Trial Academy and as a faculty member of the 1999 Trial Academy. He was an accomplished trial lawyer and the scholarship celebrates and honors his commitment to mentoring aspiring trial lawyers. The scholarship provides tuition and room and board reimbursement, as well as a \$250 expense stipend. The scholarship is intended to provide assistance to a candidate employed by a non-profit corporation, non-profit organization, or public sector entity.

For more information, email Mary Beth Kurzak, IADC Executive Director, at [mkurzak@iadclaw.org](mailto:mkurzak@iadclaw.org) or visit [www.iadcfoundation.org](http://www.iadcfoundation.org) for an application form.

## THANK YOU TO OUR SPONSORS



# IADC 2018 TRIAL ACADEMY APPLICATION

Please consider the following person for acceptance to the 2018 IADC Trial Academy to be held at Stanford Law School in Palo Alto, California from Saturday, July 28 to Friday, August 3, 2018. If you need more than one application, please photocopy this form or visit [www.iadclaw.org](http://www.iadclaw.org) to register online.

## APPLICANT INFORMATION

NAME		NAME ON BADGE
FIRM/COMPANY NAME		
BUSINESS ADDRESS		
CITY	STATE	ZIP
BUSINESS PHONE	CELL PHONE	
EMAIL ADDRESS	BIRTH DATE	GENDER
U.S. STATE BAR NUMBER(S) (PLEASE LIST ALL FOR WHICH YOU WILL REQUIRE CLE CREDITS)		
Years in Practice: _____ Jury Trial Experience as Lead or Assisting Counsel (No. of Trials): _____		
Name of Sponsor: _____ Sponsor's Email: _____ No. of Attorneys in Firm: _____		
(Required information - This person will receive the review letter on attendee performance)		

By applying for enrollment in the Trial Academy, I expressly grant my permission to be photographed at the 2018 Trial Academy and for said photographs to be used by the IADC for publicity and promotion. I understand the IADC shall own all intellectual property rights, if any, arising in connection therewith, and I further agree and acknowledge that I shall not receive (or be entitled to receive) any compensation from the IADC for any such usage.

**Additional Housing Information** - Arrival Date: \_\_\_\_\_ Departure Date: \_\_\_\_\_  
 (Standard check-in date is July 27, 2018 and check-out is August 3, 2018. Additional nights will require a fee per night.)

Special Requests: \_\_\_\_\_ Emergency Contact Name: \_\_\_\_\_  
 (Housing or Dietary)

Emergency Contact Cell Phone Number: \_\_\_\_\_ Emergency Contact Email: \_\_\_\_\_

## FEES

Registration Category	On/Before March 30	After March 30
<input type="checkbox"/> Registration Fee	\$3,400	\$3,600
<input type="checkbox"/> Multiple Attendee Registration Fee*	\$3,175	\$3,600
<input type="checkbox"/> Corporate/Insurance Attendees**	\$2,775	\$2,775
<input type="checkbox"/> Housing and Meal Package***	\$1,900	\$1,900
Total Fee enclosed:	\$ _____	\$ _____

### \*MULTIPLE ATTENDEE THANK YOU DISCOUNT

If your firm plans to register multiple attendees, the IADC wishes to thank you for your support.

Register on or before March 30 and your first registrant tuition will be \$3,400 and additional registrants will be \$3,175 each.

\*\* Attendees from a corporation or insurance company are encouraged to attend and will receive a Corporate/Insurance Discount of \$825 (\$2,775).\*\*\*All charges are based on a package rate arranged for attendees by the IADC and Stanford University. There will be no credit for missed nights or meals. The Housing and Meal Package fee covers the cost of the student lodging and meals which includes breakfast and lunch offered at Munger Dining Hall. **Additional fees will be required for spouses wishing to stay with attendees and/or attend IADC functions. Please contact Donna Villa, Meetings Coordinator, at [dvilla@iadclaw.org](mailto:dvilla@iadclaw.org) for more information.**

Refund of attendee registration fees by May 29, 2018 will be made less a \$150 administrative processing cancellation fee. Registration fees are non-refundable on and after May 30, 2018 unless the Trial Academy participant can locate a suitable substitute. Notice of cancellation or participant substitution must be received in writing by the IADC office. Please contact Amy O'Maley McGuire, Director of Professional Development, at [aomaley@iadclaw.org](mailto:aomaley@iadclaw.org).

## PAYMENT

Complete and fax with credit card information to 1.312.368.1854 or mail with payment to International Association of Defense Counsel, 23973 Network Place, Chicago, IL 60673-1239 USA. If paying by wire transfer, please contact Sara Schoenfish at [sschoenfish@iadclaw.org](mailto:sschoenfish@iadclaw.org) for wire transfer details.

☐ Check/Money Order (Payable to the IADC in USD) ☐ AMEX ☐ Visa ☐ MasterCard

Number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_ Security Code: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_

International Association of Defense Counsel

Phone: 1.312.368.1494

Fax: 1.312.368.1854

Website: [www.iadclaw.org](http://www.iadclaw.org)





**International Association of Defense Counsel**  
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# 46<sup>TH</sup> ANNUAL TRIAL ACADEMY

INTERNATIONAL ASSOCIATION OF DEFENSE COUNSEL

JULY 28 - AUGUST 3, 2018

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## IADC TRIAL ACADEMY FACULTY

The 2018 IADC Trial Academy Faculty bring a level of expertise and experience you won't get at other trial practice programs. The Trial Academy Faculty are:

**Experienced in the courtroom.** All Faculty have frequent and recent experience on jury trials for clients from a variety of backgrounds and industries. Our Faculty have represented small companies, Fortune 500 companies, and everything in between.

**Diverse.** Our Faculty are men and women with diverse backgrounds who come from the United States and Canada and practice in a wide range of areas. Seeing them in action during demonstrations will provide attendees a deeper understanding of the many ways to approach a jury trial and provide a range of ideas they can take home and implement to get a successful result.

**Honored by the profession.** Included in the Faculty are presidents of national, state, and/or local bar associations, *Super Lawyers*, and fellows of specialty law associations.

**Teachers.** Most of our Faculty have served as faculty of other trial practice programs. They have been speakers at professional association seminars and law schools, and many are published authors on the latest legal issues.

**Dedicated.** The IADC Trial Academy Faculty begin training and preparing for the July meeting in February. They will log hundreds of hours throughout the course of preparing and executing the Academy to ensure that attendees come away with significantly advanced skills in the courtroom.

