

47TH



INTERNATIONAL ASSOCIATION OF DEFENSE COUNSEL

ANNUAL TRIAL ACADEMY

JULY 27 - AUGUST 2, 2019

STANFORD LAW SCHOOL

PALO ALTO, CALIFORNIA USA



WHAT PAST ATTENDEES HAVE SAID ABOUT THE IADC TRIAL ACADEMY

"I would highly recommend Trial Academy to any attorney who is interested in learning and honing in their litigation skills. The teaching sessions accompanied by hands-on workshops and individualized feedback present a unique opportunity not available in other trial academies to learn, practice, and develop in a compact week-long program. In particular, the relationships I built with my team members, coach, and other participants is an invaluable asset I will continue for the duration of my career."

Lyndey R.Z. Bryant
Adams and Reese LLP

"The Trial Academy was an incredible experience! As a young lawyer, I was able to practice my trial advocacy skills while meeting some of the most talented lawyers in the country (both faculty and students alike). I am extremely grateful to have had the opportunity to attend."

Bianca M. Olivadoti
McCusker, Anselmi, Rosen, & Carvelli, P.C.

"The Trial Academy is extremely worthwhile. The skills I learned within a few days were immediately transferable to my everyday practice. I was inspired by the world-class faculty and pushed myself out of my comfort zone on a daily basis. The workshops are as close to a real trial as you can get."

Hieu T. Williams
Gordon & Rees, LLP

"I had a great experience. The faculty, colleagues, and speakers I met and learned from were all impressive lawyers and great people. Everyone worked together and was dedicated to one another's success and positive experience at the Academy."

Jakub M. Ciesielski
Kopon Airdo, LLC

A WEEK OF INVESTMENT FOR IMMEDIATE AND LIFELONG BENEFITS

The International Association of Defense Counsel Trial Academy is the preeminent defense trial advocacy training program and is a career-changing opportunity for lawyers both looking to practice fundamental trial skills and seeking to take their advocacy techniques and tactics to the next level.

It is a seven-day, intensive program that blends small group faculty instruction and demonstration with individual student participation. Its proven formula of hands-on, experiential learning accelerates the development of trial skills in a relatively short period of time. Choosing the IADC Trial Academy for you and your firm provides:

A Track Record of Success in Creating Confidence in the Courtroom

Since 1973, more than 4,000 students have attended and have come away with greater confidence and more sophisticated litigation skills that will benefit them and their firms for the balance of their professional careers.

Instantaneous Return on Investment

In today's environment, it is more important than ever to have experienced and skilled lawyers working for your firm. The complexity and value of cases have escalated. Your lawyers need to get up to speed quickly. The Trial Academy provides a week of faculty demonstrations by lawyers recognized as the best civil defense litigators followed by practice, practice, and more practice for students.

Digitally Recorded Documented Progress

Students are recorded while conducting mock opening statements, direct and cross examinations of lay and expert witnesses, and closing arguments. This provides the invaluable opportunity for students to see themselves as others see them, allowing them to identify their own strengths and weaknesses and objectively look at their performance without relying on memory. Students will return to the office with recordings of their exercises plus a feedback letter that will provide the partners who direct their efforts with a tool to better utilize their strengths for the good of the practice.

Professional Connections Crossing All Jurisdictions

The IADC Trial Academy brings together the best IADC members as faculty and the most talented and promising lawyers as students from across the nation. Students from all 50 states, the District of Columbia, Puerto Rico, Mexico, Canada, Brazil, and Ireland have participated. The group forms during the week to become a powerful network which serves as a resource for knowledge, insight, and referrals.



WITH FEWER OPPORTUNITIES FOR TRIAL EXPERIENCE, CAN YOU AFFORD NOT TO SEND YOUR FIRM'S LAWYERS TO THE PREMIER TRIAL SKILLS PROGRAM?

GENERAL SCHEDULE

FRIDAY, JULY 26

Afternoon Attendee Arrival and Check-In
Evening Optional Campus Tour

SATURDAY, JULY 27

Welcome and Overview of Program (Program begins at 8:45 a.m.)
Faculty Presentation: *Voir Dire* Objectives and Techniques
"On Being Exceptional: The Traits That Matter" Presentation
"A Peculiar Aristocracy" Presentation
Faculty Presentation and Demonstration: Opening Statements
Welcome Reception and Dinner

SUNDAY, JULY 28

Faculty Presentations and Demonstrations:
Direct and Cross Examination of Lay Witnesses and Refreshing
Recollection, Entering Exhibits, and Impeachment
"Silent Advocacy" Presentation
Student Skills Workshops on Opening Statements
Reception and Individual Faculty Group Dinners

MONDAY, JULY 29

Faculty Presentation and Demonstration:
Trial Technology Presentation
Direct and Cross Examination of a Medical Expert Witness and
Student Skills Workshops on Direct and Cross Examination of
Lay Witnesses
Student-Faculty Critiques of Digitally Recorded Demonstrations

TUESDAY, JULY 30

Faculty Presentation and Demonstration:
Direct and Cross Examination of an Engineering Expert Witness and
Discussion of Trial Objections
Student Skills Workshops on Direct and Cross Examination of Lay
Witnesses (continued)

WEDNESDAY, JULY 31

Faculty Presentation and Demonstration:
Direct and Cross Examination of Economics/Accounting Expert Witness
Ethics for Trial Lawyers Presentation
Student Skills Workshops on Direct and Cross Examination of
Expert Witnesses
Student-Faculty Critiques of Digitally Recorded Demonstrations

THURSDAY, AUGUST 1

Faculty Presentations and Demonstrations: Direct and Cross
Examination of a Toxicology Expert Witness and Closing Arguments
Student Skills Workshops on Direct and Cross Examination of
Expert Witnesses (continued)
Reception and Closing Dinner

FRIDAY, AUGUST 2

Student Skills Workshops on Closing Arguments
Student-Faculty Critiques of Digitally Recorded Demonstrations
(Program concludes by 12:00 p.m.)

WHY WE ARE DIFFERENT

DEFENSE FOCUSED

Unlike many other trial skills programs, the IADC Trial Academy offers training provided by a faculty of the best civil defense lawyers. They focus on defense techniques and tactics and teach participants how to THINK like defense lawyers.

AUTHENTIC EXPERIENCES

The IADC Trial Academy realistically simulates the elements and environment surrounding a trial. Real physicians and accountants act as expert witnesses and professional actors as lay witnesses and parties to the hypothetical cases during student exercises. Faculty expert witnesses have frequent and recent experience in jury trials for clients from a variety of backgrounds and industries.

INDIVIDUALIZED INSTRUCTION

7:1 STUDENT/FACULTY RATIO

The Trial Academy is a week of both observing the best trial attorneys in faculty demonstrations and practicing with that new knowledge. Students work in groups with no greater than a 7:1 student to faculty ratio. Unlike most other trial skills programs, attendees are filmed while performing every major aspect of a trial, not just one or two exercises. The faculty members provide one-on-one guidance and constructive criticism that result in immediate and vast improvement in performance throughout the week.

Special presentations will be made by the following speakers:

- The Honorable Roger L. Gregory, U.S. Court of Appeals for the Fourth Circuit, Richmond, VA
- Tripp Haston, Bradley LLP, Birmingham, AL
- Mark S. Olson, La Quinta, CA
- Quentin F. Urquhart, Jr., Irwin Fritchie Urquhart & Moore LLC, New Orleans, LA
- Chilton Davis Varner, King & Spalding LLP, Atlanta, GA

DEVELOP



PERFORM



EXCEL

2019 IADC TRIAL ACADEMY FACULTY



Nancy M. Erfle, Director

Gordon Rees Scully Mansukhani, LLP
Portland, Oregon USA

Nancy Erfle is a partner in the Tort & Product Liability Litigation and Environmental & Toxic Tort practice groups at Gordon Rees Scully Mansukhani, LLP. Her practice is focused on litigation, specifically on the defense of pharmaceutical and medical device manufacturers; automotive manufacturers; agricultural chemical manufacturers; aviation manufacturers; as well as companies involved in commercial disputes. Ms. Erfle has served on national litigation teams and as lead local and regional counsel for both her pharmaceutical and automotive clients on many cases, including several mass tort cases. Ms. Erfle is currently serving as lead national coordinating counsel as well as lead trial counsel for a raw mineral mining company involved in a large mass tort pending throughout the United States. In 2007, Ms. Erfle served on the faculty of the IADC Trial Academy and served as a Board Member for the IADC from 2012-2015. She is consistently recognized by *Super Lawyers*, *Best Lawyers in America*, *Benchmark Litigation*, and the *International Who's Who of Products Liability*. In 2017, she was named a *Law360 MVP* for Products Liability.



Michael A. Brown, Director-Elect

Nelson Mullins Riley & Scarborough LLP
Baltimore, Maryland USA

Mike Brown handles complex cases in jurisdictions around the country. Mr. Brown has experience in the areas of product liability defense, mass tort litigation, employment law, medical malpractice, and insurance defense, as well as commercial and real estate litigation matters. In addition to his national clients, Mr. Brown also serves as general counsel to numerous local companies and corporations, advising on a variety of matters related to employment and business litigation; real estate issues; and concerns unique to the Baltimore-Washington region. During his 25 years of practice, Mr. Brown has represented large national corporations that run the gamut of industries which include 17 Fortune 500 corporations in numerous litigation matters. He has tried more than 80 cases to verdict for these corporations and has tried cases in 24 states, including in some of the most challenging jurisdictions in the United States, including Maryland, Pennsylvania, New York, New Jersey, Virginia, Mississippi, Florida, Ohio, California, Louisiana, Missouri, Arizona, and Washington, DC, among others. He has obtained defense verdicts in more than 95 percent of his matters, including a defense verdict in a landmark products liability asbestos action in Alameda County, California in 2006.



Sonia Bjorkquist

Osler, Hoskin & Harcourt LLP
Toronto, Ontario Canada

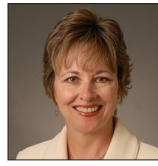
Sonia Bjorkquist is Chair of Osler's National Litigation Department and Immediate Past President of The Advocates' Society, a distinguished organization of 6,000 litigators across Canada. With industry-acknowledged expertise in advocacy, complex litigation, and class action defense, Ms. Bjorkquist has considerable experience conducting long trials in court and arbitration. She defends product liability cases across many industries and litigates business-critical issues related to commercial agreements, directors' duties, and shareholder remedies. Ranked among Canada's top litigators in *Chambers*, *Lexpert*, *Best Lawyers*, *Who's Who Legal*, and *Benchmark*, Ms. Bjorkquist is also featured as a leader in class actions in the *Lexpert Guide to the Leading US/Canada Cross-Border Litigation Lawyers in Canada* and *The Lexpert/American Lawyer Guide to the Leading 500 Lawyers in Canada*. She is rated AV Preeminent in Martindale Hubbell's peer review ratings.



Jane E. Bockus

Dykema
San Antonio, Texas USA

Jane Bockus is a member of Dykema. For more than 35 years, she has tried a wide variety of cases, ranging from insurance bad faith; medical and legal malpractice; to products liability cases; primarily involving drugs and medical devices. She has been trial counsel in several MDLs and class action hearings. She is an active member in the American Board of Trial Advocates, having been president of the San Antonio Chapter and is a frequent presenter at Masters of Trial demonstrations. Ms. Bockus has held numerous offices in her local bar associations and is a recipient of the Belva Lockwood Outstanding Lawyer Award from the Bexar County Women's Bar Association. In addition, she is committed to advocating for the victims of domestic violence and serves on the Board of the Bexar County Family Justice Center. Prior to attending law school, Ms. Bockus was a Texas history teacher. She is currently serving on the history and education committee for the San Antonio Tricentennial, which will be celebrated in 2018. Ms. Bockus received her B.A. from Southern Methodist University and her J.D. from St. Mary's University in San Antonio, Texas.



Maja C. Eaton

Sidley Austin LLP
Chicago, Illinois USA

Maja Eaton is a global leader of Sidley Austin's Products Liability and Mass Torts practice and serves on the firm's Executive Committee. Her deep experience includes a wide variety of product liability and toxic tort cases involving medical devices, pharmaceuticals, and chemicals in mass tort, MDL, and class action settings. She is currently lead counsel for clients involved in two toxic tort litigations involving multiple personal injury cases and class actions arising out of a refinery explosion and alleged airborne chemical exposures, respectively. Ms. Eaton is recognized as a leading lawyer nationally in Litigation - Product Liability by *Chambers USA* (2008-2017). She is also nationally ranked as a "Litigation Star" in Product Liability by *Benchmark Litigation* (2010-2018), which also named her to its list of the "Top 250 Women in Litigation" (2013-2018) and the "Top 100 Trial Lawyers" (2015-2018).



Dennis S. Ellis

Paul Hastings LLP
Los Angeles, California USA

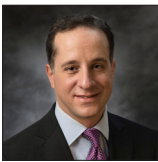
Dennis Ellis is a partner at Paul Hastings LLP and is global co-chair of the Complex Litigation and Arbitration Practice group. Mr. Ellis is resident in the Los Angeles office and concentrates his practice in consumer class action and product liability defense; unfair competition (Section 17200); business torts; environmental law; and breach of contract actions. He has worked for a diverse group of clients, including major retail chains, cosmetic, petroleum, pharmaceutical, and manufacturing companies, and internationally known celebrities. Mr. Ellis has been recognized by both clients and colleagues as an exceptional trial lawyer with a string of trial victories. His victories have been on behalf of both plaintiffs and defendants, among other things, securing a \$97 million jury verdict for his client Pacific Coin Management and obtaining a defense verdict in a three-month jury trial on behalf of his client General Electric Company.



Gary D. Elliston

DeHay & Elliston, LLP
Dallas, Texas USA

Gary Elliston specializes in the areas of toxic tort and product liability litigation. He is licensed to practice in Texas, New York, Oklahoma, West Virginia, Illinois, and Missouri as well as the United States Supreme Court, U.S. Court of Appeals Fifth Circuit, and U.S. District Courts of Texas. He has been recognized repeatedly by *Best Lawyers in America* and as a *Texas Super Lawyer*. Mr. Elliston has been engaged in the trial of cases involving thousands of claimants across the United States. He has been a member of numerous professional and charitable organizations, including IADC, Texas Association of Defense Counsel, American Board of Trial Advocates, Howard Payne University Board of Trustees, and Baylor University Board of Regents. Mr. Elliston also served previously as an adjunct professor at Baylor University's Truett Seminary.



Peter J. Fazio

Aaronson, Rappaport, Feinstein & Deutsch
New York, New York USA

Peter Fazio concentrates his practice in defending tort-related matters with a focus on product liability, toxic tort, and medical malpractice. He has significant experience in the defense of product liability suits against major automobile manufacturers and has participated in several high exposure cases with catastrophic injuries and fatalities resulting in defense verdicts. He also assists his clients in the development and implementation of national litigation strategies. Mr. Fazio's client service and work product has been recognized by numerous clients, including Ford Motor Company who in 2005 named him as one of its "Next Generation Trial Lawyers." Mr. Fazio has practiced law in New York and New Jersey state and federal courts, and has served as national trial counsel in Florida, Indiana, Michigan, Alabama, and California. Mr. Fazio is an active lecturer on various topics including automobile product liability litigation and medical malpractice. He has served as a contributor to the *New York Law Journal Smart Litigator* on product liability and is a member of the IADC.



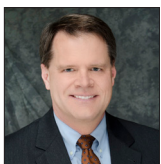
Chad R. Hutchinson
Butler Snow LLP
Ridgeland, Mississippi USA

Chad Hutchinson is a partner in Butler Snow's Pharmaceutical, Medical Device & Healthcare Practice Group. He defends product liability, mass torts, AG enforcement actions, and medical/professional malpractice litigation. Mr. Hutchinson's work for the pharmaceutical and medical device industry is national in scope, including current representation of a client in the largest medical device mass tort in history. He is a member of trial teams extending from multi-district litigation and various state courts all over the country. Mr. Hutchinson is AV-rated by Martindale-Hubbell and has been repeatedly recognized for Personal Injury Litigation by *The Best Lawyers in America*® and *Mid-South Super Lawyers*®. He received his undergraduate and master degrees from The University of Mississippi and J.D. from Mississippi College School of Law. Mr. Hutchinson is a proud 2006 IADC Trial Academy alumni.



Caryn Geraghty Jorgensen
Mills Meyers Swartling, P.S.
Seattle, Washington USA

Caryn Geraghty Jorgensen is a shareholder at Mills Meyers Swartling, P.S. where she has practiced since 1997. Ms. Jorgensen represents the interests of airlines, aircraft, and component parts manufacturers, and airport authorities in litigation throughout the Pacific Northwest and the state of Alaska. Her complex civil litigation practice also includes product liability, municipal liability, and commercial litigation. She has tried cases to verdict in federal court in the Eastern and Western Districts of Washington and in state trial courts in Washington and Alaska. In addition to her busy litigation practice, Ms. Jorgensen writes and speaks on aviation and product liability topics and participates in numerous professional organizations. She has been selected to *Super Lawyers* from 2013-2018 and is recognized in *The Best Lawyers in America*® in the field of Commercial Litigation from 2016-2019.



Michael R. Klatt
Gordon Rees Scully Mansukhani, LLP
Austin, Texas USA

Mike Klatt is a litigation partner in the national law firm Gordon Rees Scully Mansukhani, LLP. His practice over the last 30 years has focused on defense of mass claim/mass tort litigation, class actions, and individual cases, with particular expertise in the development of medical and scientific defenses to claims involving pharmaceuticals, medical devices, and alleged environmental or chemical exposures. On behalf of manufacturers of such products, he has tried cases and led national teams that developed defense strategies based on sound medicine and science in many significant statewide and national litigations. During closing argument in one recent trial, a co-defendant's counsel said that during cross-examination of the opposing experts Mr. Klatt "had a knack for coming up with the right questions." He also has frequently lectured at CLE events and at law schools on product liability and expert witness issues.



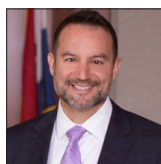
Kimberly B. Martin
Bradley Arant Boult Cummings LLP
Huntsville, Alabama USA

Kim Martin is a partner at Bradley and is the co-chair of the firm's Life Sciences Litigation Practice Group. She focuses her practice on general litigation with an emphasis on medical device and pharmaceutical products liability litigation. She also has significant experience representing companies with regard to government investigations and False Claims Act litigation. Most recently, she served as trial counsel defending a nationwide hospice provider in a three month False Claim Act trial brought by the Department of Justice. The trial team's efforts ultimately resulted in a dismissal of the case. Her trial experience also includes defense of personal injury, products liability, commercial litigation, First Amendment, and labor and employment claims. In the life sciences area, Ms. Martin has represented multi-national pharmaceutical and medical device manufacturers in litigation across the country. Most recently, she has been a national team member for sales and marketing issues defending a pharmaceutical company in multi-district litigation throughout the United States. In this role, she had responsibility for discovery and trial preparation related to sales and marketing issues. Ms. Martin has also served as counsel for several jurisdictions in hormone replacement therapy litigation. She has been recognized by *The Best Lawyers in America*® as the Huntsville Commercial Litigation "Lawyer of the Year."



Tammy J. Meyer
Metzger Rosta LLP
Noblesville, Indiana USA

Tammy Meyer practices with Metzger Rosta LLP. She has been doing trial work for nearly 30 years. A significant part of her practice focuses on business litigation; drug and device litigation; trucking; premises; products liability claims; and insurance coverage litigation. She frequently speaks at state, national, and international seminars, and is an instructor for NITA and for Indiana Continuing Legal Education Forum's Trial Advocacy College. Ms. Meyer served as Chair of the Trial Tactics Committee of DRI, is a member of the Defense Trial Counsel of Indiana, and actively participates in IADC. She is former President of the IU McKinney School of Law - Indianapolis Alumni Board. Ms. Meyer is a Fellow of the Indianapolis and Indiana Bar Foundations. She has authored numerous articles. For several years, she has been named as one of the top *Super Lawyers* and "Top 25 Women Lawyers in Indiana." Ms. Meyer serves on the Board of the Indianapolis Humane Society, Arts for a Purpose, and the Indiana Education Employment Relations Board where she serves as Chair. Ms. Meyer received her B.S., *summa cum laude*, from Indiana Wesleyan University and her J.D., *summa cum laude*, from Indiana University McKinney Law School.



Mark A. Prost
Sandberg, Phoenix & Von Gontard, P.C.
Saint Louis, Missouri USA

Mark A. Prost is a litigation partner at Sandberg Phoenix & von Gontard. Mark serves as national and regional counsel for product manufacturers and has defended cases involving consumer products (talcum powder/ovarian cancer), toxic torts (asbestos, benzene, welding fumes), transportation products (railroad, automotive, aviation, trucking), children's products, and medical products. Mark's jury trial experience includes several high-profile, multi-million dollar exposure cases. In 2016 and 2017, he served as local trial counsel for a talc supplier defendant in six separate ovarian cancer trials, helping his client obtain three defense verdicts, a mistrial, and two other verdicts where his client was found liable for 10% and 1% of compensatory damages. Other trial successes include a defense verdict in a railroad accident case where a train conductor alleged permanent eye injuries, the defense of a prominent business in 2018 where plaintiff alleged \$2 million in personal injury damages, and a defense verdict in a medical malpractice case against a pathologist. Mark also has appellate experience before the Missouri Court of Appeals, Missouri Supreme Court, and the United States Court of Appeals for the 7th and 8th Circuits. Mark is a published author, frequent lecturer, and Vice Chair for the ABA's Toxic Tort and Environmental Law Committee. Mark currently serves on the IADC's CLE Committee for the 2020 Midyear Meeting. In 2009, Mark was named an "Up & Coming Lawyer" by *Missouri Lawyers Weekly*, and for the last four years, Mark has been selected by his peers for inclusion in *Best Lawyers in America*.



Terrence O. Reed
Federal Express Corporation
Memphis, Tennessee USA

Terrence Reed is the Managing Director of Employment Litigation for Federal Express Corporation and has been litigating for 19 years. He manages and leads a team of employment litigation attorneys who represent FedEx in state and federal courts and administrative tribunals throughout the country and in Puerto Rico and the Virgin Islands. Mr. Reed has tried several jury trials in various jurisdictions including Memphis, Philadelphia, Dallas, San Rafael, Manhattan, Long Island, Newport News, and Norfolk. In addition to employment litigation, he specializes in class action litigation. Prior to joining FedEx, Mr. Reed was in private practice at Waller Lansden Dortch & Davis in Nashville, Tennessee where he specialized in complex commercial civil litigation. He is a frequent speaker and article author for the IADC, in which he holds many leadership positions. Mr. Reed will serve as President for the Memphis chapter of the American Inns of Court in the 2019 – 2020 term. He earned his J.D. from the University of Memphis Cecil C. Humphreys School of Law and graduated *summa cum laude*. In law school, he served as the Chief Justice of the Moot Court Board and as an articles editor on the Law Review Board.



John E. Tull III
Quattlebaum, Grooms & Tull PLLC
Little Rock, Arkansas USA

John Tull is a founding member of Quattlebaum, Grooms & Tull PLLC. In more than 100 jury trials, Mr. Tull has served as lead counsel on behalf of large and small businesses and individuals in cases involving business torts, breach of contract, products liability, toxic torts, environmental litigation, securities fraud, franchise disputes, trade secrets, personal injury, First Amendment, and other matters. His trial practice includes multi-district litigation in state and federal courts. Mr. Tull is a Fellow of the International Academy of Trial Lawyers and the American College of Trial Lawyers and he has been named one of the leading business litigation lawyers in Arkansas by *Chambers USA's Guide to America's Leading Lawyers for Business*, *The Best Lawyers in America*®, *Benchmark Litigation*, and *Super Lawyers*.

GENERAL INFORMATION

Practice Materials

Each student will receive a set of practice materials one month in advance of the beginning of the Trial Academy. The student materials will contain the hypothetical trial problems and student demonstration assignments. These materials form the basis for program participation. Students will be expected to review the materials and prepare for the week before arriving at the Academy.

CLE Credits

Approximately 42 hours of CLE in 60-minute states and 51 hours of CLE in 50-minute states will be requested for accreditation from mandatory continuing legal education jurisdictions including 1.5 hours of ethics credit. The IADC is a Pre-Approved Provider of CPD Credit with the Law Society of British Columbia. The Quebec CPD Committee recognizes courses approved by other Canadian bars as approved in Quebec. CPD credits are available for attendance at the Trial Academy.

Tax Deduction

Costs incurred for attending legal seminars that maintain and improve professional skills required for employment are tax deductible. See *Tras. Reg. 1.162-5*; IRS Letter Ruling 7746068 (9-1-77); *Coughlin v. Comm'r.*, 203 F.2d 307 (2d Cir. 1953).

Trial Academy Registration and Tuition

Tuition for this week-long program is \$3,600 per student. Tuition for students from corporations or government entities is \$2,775. **Early Registration Discounts:** Attendees from law firms who register on or before March 29, 2019 will get the early registration rate of \$3,400 per student. If your firm plans to register multiple attendees, the IADC wishes to thank you for your support. Register on or before March 29 and your first registrant's tuition will be \$3,400 and additional registrants will be \$3,175 each. The Trial Academy application form included in this brochure must be completed and returned to the IADC office by the March 29 deadline to receive this special rate. Registration is limited. Due to the popularity of the Academy, early application is not only encouraged but strongly advised.

Accommodations and Meals

A housing and meal package is available to Trial Academy students for \$1,950. All charges are based on a package rate arranged for attendees by the IADC and Stanford University. Housing is provided by the Munger Graduate Residence located adjacent to the Stanford Law School. The spacious studios and apartments offer fully equipped kitchens, contemporary furniture, roomy living areas, wireless Internet, and comfortable bedrooms. Some apartments are arranged in a suite and share a common living area and kitchen. All apartments have a private bedroom and bathroom regardless of arrangement. The Housing and Meal Package fee covers the cost of seven days of student lodging and meals which include breakfast and lunch offered at Munger Graduate Residence Dining Hall and three group dinners.



Data Privacy and Collection

Data is collected on attendees through the registration form for the purposes of executing the meeting and communicating with attendees about the meeting. Meeting sponsors have access to the registration list provided to all attendees. If any attendee has questions on data use and privacy, please contact Executive Director Mary Beth Kurzak at mkurzak@iadclaw.org.

A Special Note for the Disabled

The International Association of Defense Counsel wishes to ensure that no individual with a disability is excluded, denied services, segregated, or otherwise treated differently from other individuals because of the absence of auxiliary aids and services. If you are in need of auxiliary aids or services, please contact Donna Villa, Meetings Coordinator, at dvilla@iadclaw.org.

Cancellation Policy

A CASH REFUND, less a \$150 processing fee, will be made if a written notice of cancellation is received by the IADC office more than sixty (60) days prior to the first day of the meeting. No reason for the cancellation need be provided for a timely notice of cancellation. NO CASH REFUND will be made if notice of cancellation is received by the IADC office sixty (60) days or less prior to the first day of the meeting. However, if special circumstances arise before the meeting which prevent attendance, a member may request a future meeting credit. The request needs to be in writing and submitted to the IADC office. It should be directed to the Finance Committee's attention and note the special circumstances which caused cancellation. The credit request can only apply to meeting registration fees (not air, hotel, activity, tour, or special event fees) and, if approved, will be valid for use toward any IADC meeting for one (1) year from the date of the meeting for which credit is requested. A \$150 processing fee will be deducted from the total future meeting credit. All future meeting credit requests will be considered by the Finance Committee and the decision of that Committee will be final.



THE GEORGE J. LAVIN, JR. MEMORIAL SCHOLARSHIP

The Foundation of the IADC is pleased to offer a Trial Academy scholarship for an attendee in need of financial assistance.

The George J. Lavin, Jr. Memorial Scholarship, funded by the law firm of Lavin, O'Neil, Cedrone & DiSipio, honors the firm's founder, George J. Lavin, Jr. Mr. Lavin served as the Director of the 2001 Trial Academy and as a faculty member of the 1999 Trial Academy. He was an accomplished trial lawyer and the scholarship celebrates and honors his commitment to mentoring aspiring trial lawyers. The scholarship provides tuition and room and board reimbursement, as well as a \$250 expense stipend. The scholarship is intended to provide assistance to a candidate employed by a non-profit corporation, non-profit organization, or public sector entity.

For more information, email Mary Beth Kurzak, IADC Executive Director, at mkurzak@iadclaw.org or visit www.iadcfoundation.org for an application form.

THANK YOU TO
OUR SPONSORS



IADC 2019 TRIAL ACADEMY APPLICATION

Please consider the following person for acceptance to the 2019 IADC Trial Academy to be held at Stanford Law School in Palo Alto, California from Saturday, July 27 to Friday, August 2, 2019. If you need more than one application, please photocopy this form or visit www.iadclaw.org to register online.

APPLICANT INFORMATION

NAME	NAME ON BADGE (INFORMAL NAME)	
FIRM/COMPANY NAME		
BUSINESS ADDRESS		
CITY	STATE/PROVINCE	ZIP
BUSINESS PHONE	CELL PHONE	
EMAIL ADDRESS	BIRTH DATE	GENDER
U.S. STATE BAR NUMBER(S) (PLEASE LIST ALL FOR WHICH YOU WILL REQUIRE CLE CREDITS)		
Years in Practice: _____ Jury Trial Experience as Lead or Assisting Counsel (No. of Trials): _____		
Name of Sponsor: _____ Sponsor's Email: _____ No. of Attorneys in Firm: _____		
(Required information - This person will receive the review letter on attendee performance)		

By applying for enrollment in the Trial Academy, I expressly grant my permission to be photographed at the 2019 Trial Academy and for said photographs to be used by the IADC for publicity and promotion. I understand the IADC shall own all intellectual property rights, if any, arising in connection therewith, and I further agree and acknowledge that I shall not receive (or be entitled to receive) any compensation from the IADC for any such usage.

Additional Housing Information - Arrival Date: _____ Departure Date: _____
(Standard check-in date is July 26, 2019 and check-out is August 2, 2019. Additional nights will require a fee per night.)

Special Requests: _____ Emergency Contact Name: _____
(Housing or Dietary)

Emergency Contact Cell Phone Number: _____ Emergency Contact Email: _____

FEES

Registration Category	On/Before March 29	After March 29
<input type="checkbox"/> Registration Fee	\$3,400	\$3,600
<input type="checkbox"/> Multiple Attendee Registration Fee*	\$3,175	\$3,600
<input type="checkbox"/> Corporate/Government Attendees**	\$2,995	\$2,995
<input type="checkbox"/> Housing and Meal Package***	\$1,950	\$1,950
Total Fee enclosed:	\$ _____	\$ _____

*MULTIPLE ATTENDEE THANK YOU DISCOUNT

If your firm plans to register multiple attendees, the IADC wishes to thank you for your support.

Register on or before March 29 and your first registrant tuition will be \$3,400 and additional registrants will be \$3,175 each.

** Attendees from a corporation or government entity are encouraged to attend and will receive a Corporate/Government Discount of \$605 (\$2,995). ***All charges are based on a package rate arranged for attendees by the IADC and Stanford University. There will be no credit for missed nights or meals. The Housing and Meal Package fee covers the cost of the student lodging and meals which includes breakfast and lunch offered at Munger Dining Hall. **Additional fees will be required for spouses wishing to stay with attendees and/or attend IADC functions. Please contact Donna Villa, Meetings Coordinator, at dvilla@iadclaw.org for more information.**

Refund of attendee registration fees by May 27, 2019 will be made less a \$150 administrative processing cancellation fee. Registration fees are non-refundable on and after May 28, 2019 unless the Trial Academy participant can locate a suitable substitute. Notice of cancellation or participant substitution must be received in writing by the IADC office. Please contact Amy O'Maley McGuire, Director of Professional Development, at aomaley@iadclaw.org.

PAYMENT

Complete and fax with credit card information to 1.312.368.1854 or mail with payment to International Association of Defense Counsel, 23973 Network Place, Chicago, IL 60673-1239 USA. If paying by wire transfer, please contact Lisa Sevier at lsevier@iadclaw.org for wire transfer details.

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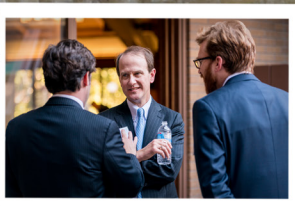
47TH ANNUAL TRIAL ACADEMY

INTERNATIONAL ASSOCIATION OF DEFENSE COUNSEL

JULY 27 - AUGUST 2, 2019

STANFORD LAW SCHOOL

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IADC TRIAL ACADEMY FACULTY

The 2019 IADC Trial Academy Faculty bring a level of expertise and experience you won't get at other trial practice programs. The Trial Academy Faculty are:

Experienced in the courtroom. All Faculty have frequent and recent experience on jury trials for clients from a variety of backgrounds and industries. Our Faculty have represented small companies, Fortune 500 companies, and everything in between.

Diverse. Our Faculty are men and women with diverse backgrounds who come from the United States and Canada and practice in a wide range of areas. Seeing them in action during demonstrations will provide attendees a deeper understanding of the many ways to approach a jury trial and provide a range of ideas they can take home and implement to get a successful result.

Honored by the profession. Included in the Faculty are presidents of national, state, and/or local bar associations, *Super Lawyers*, and fellows of specialty law associations.

Teachers. Most of our Faculty have served as faculty of other trial practice programs. They have been speakers at professional association seminars and law schools, and many are published authors on the latest legal issues.

Dedicated. The IADC Trial Academy Faculty begin training and preparing for the July meeting in February. They will log hundreds of hours throughout the course of preparing and executing the Academy to ensure that attendees come away with significantly advanced skills in the courtroom.

