

Vincent Cordo

Vincent Cordo, Global Sourcing Officer at Shell Oil, is responsible for industry-leading client value pricing and inventory pipeline management proficiencies. He leads appropriate fee arrangements (AFAs) and legal project management strategies related to the evaluation and implementation of outside counsel, pricing/service delivery, value pricing, and matter management. Mr. Cordo is also responsible for organizing efficient and capable teams of professionals to align project management and process improvement with business drivers and assigning resources, tools, and tactics to help satisfy Shell's legal business needs.