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Terrence O. Reed is the Managing Director of Employment Litigation for Federal Express Corporation and has been litigating for 19 years. He manages and leads a team of employment litigation attorneys who represent FedEx in state and federal courts and administrative tribunals throughout the country and in Puerto Rico and the Virgin Islands. Terrence has tried several jury trials in various jurisdictions including Memphis, Philadelphia, Dallas, San Rafael, Manhattan, Long Island, Newport News, and Norfolk. In addition to employment litigation, Terrence specializes in class action litigation. Prior to joining FedEx's legal team, Terrence was in private practice at Waller Lansden Dortch & Davis in Nashville, Tennessee where he specialized in complex commercial civil litigation. Terrence is a frequent speaker and article author for the International Association of Defense Counsel, in which he holds various leadership positions. He is currently serving on the 47th Annual IADC Trial Academy. Terrence will serve as the President for the Memphis chapter of the American Inns of Court in the 2019 – 2020 term. He earned his juris doctorate from the University of Memphis Cecil C. Humphreys School of Law and graduated summa cum laude. In law school, Terrence served as the Chief Justice of the Moot Court Board and as an articles editor on the *Law Review* Board.