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Lara White is a Professor of Practice in Legal Studies at the A.B. Freeman School of Business at Tulane University in New Orleans, Louisiana, and teaches Negotiations in the Executive MBA program. She is also Executive Director of Executive and Professional Education, leading the development of short term, non-degree Executive and Professional Education programming at the new Stewart Center CBD, located in downtown New Orleans. Lara comes to the Freeman School after a successful career in private legal practice in New Orleans. She has over 20 years' experience counseling cross-industry clients on a variety of legal and business challenges, building strategic relationships, managing complex litigation, assembling and leading diverse teams, drafting and negotiating contracts, anticipating and evaluating risk, mediating and settling cases, and handling legal budgeting, forecasting and cost control measures. Lara has worked with small companies as well as Fortune 100 and 500 corporations. She has experience teaching, mentoring and in professional education development and delivery. She holds a bachelor's degree and a JD from Tulane University.