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International Association of Defense Counsel

June 20, 2014

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EXECUTIVE DIRECTOR Mary Beth Kurzak Chicago, Illinois USA Dear Trial Academy Participant,

I am delighted to welcome you to the 42nd Annual IADC Trial Academy to be held at Stanford Law School in Palo Alto, California July 26-August 1, 2014. You are one of a select group of 98 participants coming to Stanford for the premier defense trial skills training program available anywhere.

It is an honor for me to serve as the Director of the 42nd Trial Academy. Along with Spencer Silverglate, our Director-Elect, we have assembled a faculty of the best defense trial lawyers from around the country. You will have the opportunity to see them in action each morning during faculty demonstrations of a real world product liability trial. In the afternoons, you will participate in the trial of two student cases, from Opening Statement through Closing Argument, in small group sessions with your assigned faculty member. We will also have special presentations by faculty and other leaders of the defense bar on trial skill issues you can immediately use in your practice.

Success in the Trial Academy requires that you prepare well before you arrive at Stanford. You must know the two student problem materials in detail and be ready come July 26 as if that was your first day of trial. Preparation is key to a successful Trial Academy experience. You will be fully occupied once you arrive at Stanford.

However, you will find the rewards well worth your hard work. Each of your firms has made a commitment to your future success by enrolling you in the Trial Academy. I promise you will end your Academy week with new found skills and confidence. Each of you will leave a better trial lawyer than when you arrived.

Along with the student problems you will receive important information from the IADC office about Academy logistics and schedules. Please review it carefully.

I look forward to seeing each of you at our initial session together at 8:30 a.m. on July 26!

Very truly yours,

John L. Penhellyon

John R. Penhallegon Director, 42nd Annual IADC Trial Academy