



Who's on Deck: A Panel Discussion on Retaining Clients for the Next Generation

Wednesday, August 21, 2019

12:00 - 1:00 p.m. CDT

Dear IADC Member:

Please join us for a complimentary Webinar (Web-based seminar produced through Adobe Connect) sponsored by the IADC In-House and Law Firm Management Committee, Product Liability Committee, and Toxic and Hazardous Substances Litigation Committee on Wednesday, August 21, 2019 for (1) hour beginning at: 10:00 AM PDT / 11:00 AM MDT / 12:00 PM Noon CDT / 1:00 PM EDT.

HOW TO REGISTER:

ONLINE REGISTRATION! Although there is no fee to attend, you must register so that the IADC can plan accordingly for the number of interested participants. [Click here](#) to register online. You must be logged in with your IADC username and password in order to register. If you are registering multiple participants from the same firm, please register each participant individually.

We hope that you will join us for this exciting and informative program. If you have any questions, please contact **Melisa Maisel Vanis, Director of Professional Development**, at mmaisel@iadclaw.org or by telephone at 312.368.1494.

THE PRESENTATION:

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A panel of in-house and outside counsel will discuss the benefits and mechanics of transitioning clients from senior partners to the next group within the firm. The discussion will include when the transition should start, how the transition will be made, who will be involved in the transitioning, and the pitfalls that need to be avoided.

THE PRESENTERS:

Matt Cairns (rcairns@textron.com)
Textron Inc., Providence, RI

Matt Cairns is Associate General Counsel with Textron Inc. where he oversees and manages domestic and international products liability litigation for the Specialized Vehicles business unit. Matt was president of DRI in 2011 and he has been a member of the IADC for more than 16 years, and recently spoke at the 2019 Annual

Meeting in Asheville. Before joining Textron, Matt practiced for 31 years in Concord, New Hampshire. He graduated from Brown University and the Case Western Reserve School of Law. Matt and fellow presenter Carol were on the 2013 Trial Academy Faculty together.

Carol Michel (cmichel@wwhgd.com)

Weinberg, Wheeler, Hudgins, Gunn & Dial, LLC, Atlanta, GA

Carol Michel defends clients nationally in high-stakes and catastrophic personal injury litigation in state and federal courts. Her trials run the gamut from major personal injury and premises liability cases, including products liability to nursing home and long-term care, aviation crashes and medical malpractice. Selected by *The Best Lawyers in America*® in Healthcare for 2012-2019, she has represented healthcare clients for 28 years. She provides advice and counsel to healthcare providers and facilities in several states regarding medical staff and credentialing matters. She also represents healthcare providers before state licensing boards and guides and assists them in responding to licensure actions. Aviation litigation is also a key part of Carol's practice. She was invited to and became a member of the International Aviation Womens Association. Carol represents aviation clients in disruptive passenger litigation, rotary wing crash litigation, and fixed wing aircraft crash litigation. She has spoken internationally on aviation safety issues at industry sponsored programs in Amsterdam, Netherlands; Istanbul, Turkey; and the United Kingdom. Carol was also invited to be a faculty member of the International Association of Defense Counsel Trial Academy at Stanford University in 2013. Chosen by her firm to serve on its Board of Managers in 2013, she became the first woman, in firm history, to do so. She is admitted to practice in Georgia, Nevada, Mississippi, and Colorado; as well as various federal courts.

IADC Webinars are made possible by a grant from The Foundation of the IADC.

The Foundation of the IADC is dedicated to supporting the advancement of the civil justice system through educational opportunities like these Webinars. For more information on The Foundation, visit www.iadcfoundation.org.