



## **S/he's a Typical Engineer! How to Make the Engineer the Ally of the Lawyer**

**Wednesday, August 22, 2018**

**12:00 - 1:00 p.m. CDT**

**Dear IADC Member:**

Please join us for a complimentary Webinar (Web-based seminar produced through Adobe Connect) sponsored by the IADC Business Litigation Committee and Trial Techniques and Tactics Committee on Wednesday, August 22, 2018 for (1) hour beginning at:

10:00 AM PDT / 11:00 AM MDT / 12:00 PM Noon CDT / 1:00 PM EDT

### **HOW TO REGISTER:**

**ONLINE REGISTRATION!** Although there is no fee to attend, you must register so that the IADC can plan accordingly for the number of interested participants. [Click here](#) to register online. You must be logged in with your IADC username and password in order to register. If you are registering multiple participants from the same firm, please register each participant individually.

We hope that you will join us for this exciting and informative program. If you have any questions, please contact **Melisa Maisel Vanis, Assistant Director of Meetings and Professional Development**, at [mmaisel@iadclaw.org](mailto:mmaisel@iadclaw.org) or by telephone at 312.368.1494.

### **THE PRESENTATION:**

#### **S/he's a Typical Engineer! How to Make the Engineer the Ally of the Lawyer**

A good trial lawyer can argue either side of a case. A good engineer sees everything as black or white. An engineer will never tell a client that a bridge might carry the design load. How can a trial lawyer make an ally of the engineer, whether the engineer is an expert, a client, or a witness? Featuring the perspectives of an engineer and a lawyer, this Webinar will review the differences and similarities between engineers and lawyers and provide practical tools for making the relationship between the engineer and lawyer a successful one.

## **THE PRESENTERS:**

### **Dixie Wells ([Dixie.Wells@elliswinters.com](mailto:Dixie.Wells@elliswinters.com))**

Ellis & Winters LLP, Greensboro, NC

Dixie Wells represents clients in lawsuits involving engineering issues, higher education law, complex commercial transactions, and products liability. Regardless of the substantive law at issue, she focuses her practice in managing mass litigation and handling litigation arising from single events where suits are filed in multiple courts. Ms. Wells applies the same attention to detail as a lawyer that she did as a structural engineer. In addition, she relies on her engineering background when handling cases involving technical issues and when working with experts. Her experience includes representing Fortune 100 companies in commercial litigation, medical products cases, environmental exposure cases, and antitrust class actions, and representing universities in claims involving student-athletes and student affairs.

Ms. Wells obtained her undergraduate degree in civil engineering from Duke University (B.S.E., *magna cum laude*, 1991) where she was a Benjamin N. Duke Scholar; her master's degree in systems engineering from the University of Virginia (M.S., 1993); and her law degree from Wake Forest University School of Law (J.D., *magna cum laude*, 1999) where she was a Fletcher Scholar. While in law school, Ms. Wells served as Editor-in-Chief of the Wake Forest Law Review, was a member of the Moot Court Board, and was a member of the Order of the Coif.

### **Kerry Kreitman ([kreitman@pivotengineers.com](mailto:kreitman@pivotengineers.com))**

Pivot Engineers, Austin, TX

Kerry Kreitman is a structural engineer with Pivot Engineers in Austin, Texas, a firm that solves all types of structural problems, from corrosion of reinforced concrete to stability of steel and aluminum structures and everything in between. In her experience working with several attorneys, as well as other clients, including building owners, contractors, and other engineers, Ms. Kreitman knows that communication and understanding on both "hard" (i.e. technical) and "soft" (i.e. interpersonal) level are key to a successful relationship with each client. She looks forward to discussing her experiences from an engineer's perspective in this Webinar.

***IADC Webinars are made possible by a grant from The Foundation of the IADC.***

The Foundation of the IADC is dedicated to supporting the advancement of the civil justice system through educational opportunities like these Webinars. For more information on The Foundation, visit [www.iadcfoundation.org](http://www.iadcfoundation.org).