



## **30(b)(6) Witness Preparation Strategies**

**Wednesday, April 6, 2016**

**12:00 – 1:00 p.m. CDT**

**Dear IADC Member:**

Please join us for a complimentary Webinar (Web-based seminar produced through Adobe Connect) sponsored by the IADC Business Litigation Committee, Drug, Device and Biotechnology Committee, Environmental and Energy Law Committee, Product Liability Committee, and Trial Techniques and Tactics Committee on Wednesday, April 6, 2016 for one (1) hour beginning at:

10:00 AM PDT / 11:00 AM MDT / 12:00 PM Noon CDT / 1:00 PM EDT

### **HOW TO REGISTER:**

**ONLINE REGISTRATION!** Although there is no fee to attend, you must register so that the IADC can plan accordingly for the number of interested participants. [Click here](#) to register online. If you are registering multiple participants from the same firm, please register each participant individually.

We hope that you will join us for this exciting and informative program. If you have any questions, please contact **Melisa Maisel Vanis, Professional Development Manager**, at [mmaisel@iadclaw.org](mailto:mmaisel@iadclaw.org) or by telephone at 312.368.1494.

### **THE PRESENTATION:**

#### **30(b)(6) Witness Preparation Strategies**

This panel will cover tips for putting your 30(b)(6) witness' best face forward at his/her deposition, including:

- Addressing questions that are outside the scope of the deposition notice;
- Putting on multiple witnesses vs. a single witness for various topics;
- Use of the video of the deposition at trial (Who is a managing agent? Who is considered an unavailable witness?);
- How to answer questions on behalf of the company vs. personal knowledge;
- And more!

### **THE PRESENTERS:**

**Darby V. Doan** ([ddoan@haltomdoan.com](mailto:ddoan@haltomdoan.com))

*Haltom & Doan, Texarkana, TX*

Darby Vincent Doan is a partner with Haltom & Doan, practicing in the firm's Texarkana and Tyler offices. In several recent patent infringement disputes in both the Western District of Arkansas and Eastern District of Texas, Darby obtained defense jury verdicts or summary judgments exonerating his clients. He also played integral roles in a successful breach of contract jury trial in the Western District of Arkansas and product liability jury trial in the Eastern

District of Texas, from *voir dire* to cross-examination of key witnesses to arguing matter of law issues. Darby leads the firm in handling class action litigation for clients involved in product manufacturing, MLM, insurance, and satellite television industry. His primary areas of practice are commercial and business, class action, intellectual property, product liability, and personal injury defense litigation. Darby brings the advantage of local knowledge with national experience to every case on his docket. He has been selected to the Texas *Super Lawyers* list each year since 2006 and selected to the Texas *Rising Stars* list in 2006, both by *Thomson Reuters*.

**John Jerry Glas ([jerry@deutschkerrigan.com](mailto:jerry@deutschkerrigan.com))**

*Deutsch Kerrigan, L.L.P., New Orleans, LA*

John Jerry Glas is the Vice-Chair of Civil Litigation at Deutsch Kerrigan in New Orleans. He has tried more than seventy jury trials to verdict and he recently authored the chapter on closing argument in the ABA's trial tactics book *From The Trenches: Strategies And Tips From 21 Of The Nation's Top Trial Lawyers*. Jerry enjoys teaching trial practice as an Adjunct Professor at Loyola University New Orleans College of Law, and has lectured nationally on jury selection and traumatic brain injury cases. Jerry serves as national trial counsel for TASER International, Inc. and has been admitted *pro hac vice* to handle cases around the country, including California, Connecticut, Michigan, Missouri, Nevada, Texas, and Virginia.

**Jamie Hood ([james.hood@hoodlaw.com](mailto:james.hood@hoodlaw.com))**

*Hood Law Firm, LLC, Charleston, SC*

Jamie is a partner at Hood Law Firm, LLC in Charleston, South Carolina. Jamie focuses his civil trial practice in products liability, commercial litigation, professional negligence, and admiralty and maritime law. Jamie earned his Bachelor of Arts in Political Science from the University of the South at Sewanee, Tennessee. He graduated from the University of South Carolina School of Law and obtained an LLM in Admiralty Maritime Law from Tulane University.

**Alba Romano ([aromano@rhwrllaw.com](mailto:aromano@rhwrllaw.com))**

*Riley, Hewitt, Witte & Romano P.C., Pittsburgh, PA*

Alba Romano is a named partner in the firm Riley Hewitt Witte & Romano in Pittsburgh, Pennsylvania. She has practiced exclusively in civil defense litigation since 1987. She graduated from Spring Hill College in Mobile, Alabama and obtained her law degree from Tulane University in New Orleans. She has worked as trial counsel for CNA Insurance Company and opened and managed the Pittsburgh office of a Philadelphia insurance defense firm.

Her trial experience has been in the areas of products liability, premises liability, motor vehicle liability, insurance coverage, professional liability, toxic tort defense, and litigation management. Alba has managed caseloads of more than 10,000 plaintiffs nationwide, including discovery, corporate, and expert witness development, trial work, and negotiations. She has practiced in federal and state courts in various states.

Alba is fluent in Spanish and is a past Chair of the IADC Diversity Committee and current Vice-Chair of Diversity for the Product Liability Committee and for the Toxic and Hazardous Substances Litigation Committee. She has served as a member of the Nominating Committee and as Faculty for the IADC Trial Academy. She is a current member of the IADC Foundation Board.

***IADC Webinars are made possible by a grant from The Foundation of the IADC.***

The Foundation of the IADC is dedicated to supporting the advancement of the civil justice system through educational opportunities like these Webinars. For more information on The Foundation, visit [www.iadcfoundation.org](http://www.iadcfoundation.org).